

6E-1

Agenda Item #: _____

PALM BEACH COUNTY
BOARD OF COUNTY COMMISSIONERS

BOARD APPOINTMENT SUMMARY

Meeting Date: January 24, 2012

Department:

Submitted By: Office of Financial Management and Budget

Submitted For: Investment Policy Committee

I. EXECUTIVE BRIEF

Motion and Title: STAFF RECOMMENDS MOTION TO APPROVE: Appointment of the following individual to the Investment Policy Committee.

<u>Nominee</u>	<u>Seat No.</u>	<u>Nominated By</u>
Joseph D. Hill, Jr.	3	Commissioner Taylor Commissioner Aaronson

Summary: Allyson DuPree Smith has vacated her seat on the Investment Policy Committee (IPC) and her seat on the Committee needs to be filled. The Committee is comprised of seven members, including a current member of the Board of County Commissioners, four representatives from the private sector approved by the BCC, a designee of the Palm Beach County Sheriff's Office, and an employee of the Office of Financial Management and Budget selected by the County Administrator. Commissioner Aaronson currently serves as the Board's representative and as the Committee's Chairman. Countywide (PK)

Background and Justification: Per Ordinance No. 87-11, Section 9 (Investment Ordinance), approved June 9, 1987, Chapter 218.415, F.S., the Committee shall meet three times per annum, or at the call of the Chairman. The IPC shall address such issues as liquidity, risk diversification, safety of principal, yield, maturity, and investment quality, as well as qualifications of investment dealers and issuers, thereby suggesting guidelines for use in the investment of County funds. As Allyson DuPree Smith has vacated her seat on the Committee, it now needs to be filled. Of the seats currently filled, four (4) are white male (57%), one (1) black male (14%) and one (1) white female (14%).

Attachments:

1. Application with résumé

Recommended by:	<u>Elizabeth Green</u>	<u>1/4/12</u>
	Department Director	Date
Approved by:	<u>Paul F. [Signature]</u>	<u>1/4/12</u>
	Assistant County Attorney	Date

PALM BEACH COUNTY
BOARD OF COUNTY COMMISSIONERS
BOARDS/COMMITTEES APPLICATION

The information provided on this form will be used by County Commissioners and/or the entire Board in considering your nomination. This form **MUST BE COMPLETED IN FULL**. Answer "none" or "not applicable" where appropriate. Further, please attach a biography or résumé to this form.

Section I (Department): (Please Print)

Board Name: Palm Beach County Investment Policy Committee Advisory Not Advisory
 At Large Appointment or District Appointment /District #: _____
Term of Appointment: _____ Years. From: _____ To: _____
Seat Requirement: _____ Seat #: _____
 *Reappointment or New Appointment
or to complete the term of _____ Due to: resignation other
Completion of term to expire on: _____

*When a person is being considered for reappointment, the number of previous disclosed voting conflicts during the previous term shall be considered by the Board of County Commissioners: _____

Section II (Applicant): (Please Print)
APPLICANT, UNLESS EXEMPTED, MUST BE A COUNTY RESIDENT

Name: Hill JOSEPH D. JL.
Last First Middle
Occupation/Affiliation: DANIEL DEVELOPMENT Group
Owner Employee Officer
Business Name: _____
Business Address: 10130 Northlake Blvd. #14-343, W.P.B. FL. 33412
City & State: W.P.B., FL. Zip Code: 33412
Residence Address: 8416 Heritage Club Drive
City & State: West Palm Beach, FL. Zip Code: 33412
Home Phone: (561) 625-5449 Business Phone: (561) 231-5852 ext.
Cell Phone: () Fax: ()
Email Address: joseph@josephhill.com
Mailing Address Preference: Business Residence
Have you ever been convicted of a felony: Yes _____ No
If Yes, state the court, nature of offense, disposition of case and date: _____

Minority Identification Code: Male Female
 Native-American Hispanic-American Asian-American African-American Caucasian

CONTRACTUAL RELATIONSHIPS: Pursuant to Article XIII, Sec. 2-443 of the Palm Beach County Code of Ethics, advisory board members are prohibited from entering into any contract or other transaction for goods or services with Palm Beach County. Exceptions to this prohibition include awards made under sealed competitive bids, certain emergency and sole source purchases, and transactions that do not exceed \$500 per year in aggregate. These exemptions are described in the Code. This prohibition does not apply when the advisory board member's board provides no regulation, oversight, management, or policy-setting recommendations regarding the subject contract or transaction and the contract or transaction is disclosed at a public meeting of the Board of County Commissioners. **To determine compliance with this provision, it is necessary that you, as a board member applicant, identify all contractual relationships between Palm Beach County government and you as an individual, directly or indirectly, or your employer or business.** This information should be provided in the space below. If there are no contracts or transactions to report, please verify that none exist. Staff will review this information and determine if you are eligible to serve or if you may be eligible for an exception or waiver pursuant to the code.

<u>Contract/Transaction No.</u>	<u>Department/Division</u>	<u>Description of Services</u>	<u>Term</u>
<u>Ex: (R#XX-XXXX/PO XXX)</u>	<u>Parks & Recreation</u>	<u>General Maintenance</u>	<u>10/01/11-09/30/12</u>
_____	_____	_____	_____
_____	_____	_____	_____

(Attach Additional Sheet(s), if necessary)

OR NONE

All board members are required to read and complete training on Article XIII, the Palm Beach County Code of Ethics, and read the Guide to the Sunshine Amendment prior to appointment/reappointment. Article XIII, and the training requirement can be found on the web at: <http://www.palmbeachcountyethics.com/training.htm>. Keep in mind this requirement is on-going.

By signing below I acknowledge that I have read, understand, and agree to abide by Article XIII, the Palm Beach County Code of Ethics, and I have received the required Ethics training (in the manner checked below):

- By watching the training program on the Web, DVD or VHS
 By attending a live presentation given on _____, 20____

AND

By signing below I acknowledge that I have read, understand and agree to abide by the Guide to the Sunshine Amendment & State of Florida Code of Ethics:

*Applicant's Signature: Printed Name: Joseph L. Hill Jr. Date: 10/5/2011

Any questions and/or concerns regarding Article XIII, the Palm Beach County Code of Ethics, please visit the Commission on Ethics website www.palmbeachcountyethics.com or contact us via email at ethics@palmbeachcountyethics.com or (561) 233-0724.

Return this FORM to:
 {Insert Liaison Name Here}, {Insert Department/Division Here}
 {Insert Address Here}

Section III (Commissioner, if applicable):

Appointment to be made at BCC Meeting on: _____

Commissioner's Signature: Date: 10/16/2011

Pursuant to Florida's Public Records Law, this document may be reviewed and photocopied by members of the public.

Revised 08/01/2011

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Name: Hill JOSEPH D. JR.
Last First Middle

Occupation/Affiliation: DANIEL DEVELOPMENT Group
Owner Employee Officer

Business Name: _____

Business Address: 10130 Northlake Blvd. 214-343, W.P.B. FL. 33412
City & State: W.P.B., FL. Zip Code: 33412

Residence Address: 8416 Heritage Club Drive
City & State: West Palm Beach, FL. Zip Code: 33412

Home Phone: (561) 625-5449 Business Phone: 704 231-5852 ext.

Cell Phone: () Fax: ()

Email Address: joseph@josephhill.com

Mailing Address Preference: Business Residence

Have you ever been convicted of a felony: Yes _____ No
If Yes, state the court, nature of offense, disposition of case and date: _____

Minority Identification Code: Male Female
 Native-American Hispanic-American Asian-American African-American Caucasian

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Ex: (R#XX-XXXX/PO XXX)	Parks & Recreation	General Maintenance	10/01/11-09/30/12
_____	_____	_____	_____
_____	_____	_____	_____

(Attach Additional Sheet(s), if necessary)

OR NONE

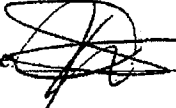
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Commissioner's Signature:  Date: 10/20/11

Pursuant to Florida's Public Records Law, this document may be reviewed and photocopied by members of the public. Revised 08/01/2011



Joseph D. Hill, Jr.
President
Daniel Development Group (DDG)
West Palm Beach, Florida

DDG is a business advisory firm specializing in the development of small and medium size businesses. DDG, founded in 2009, is a Florida Corporation.

Prior to creating DDG, Hill was the global strategic sourcing executive for Bank of America, responsible for the Bank's supply chain initiatives and activities, including supplier development and revenue generation.

In a career at Bank of America that spanned 23 years, prior to his retirement in 2009, Hill held several senior management roles in the Business Marketing Division, and the company's Change Management Division dedicated to quality and productivity improvements in the commercial client segment. He served as Bank of America's Commercial Banking executive and Small Business executive both in Florida.

Hill received a bachelor's degree in business administration from Rockhurst College in Kansas City, Missouri and participated in the Executive MBA program at Queens College in Charlotte, North Carolina. He is a certified Six Sigma green belt and Lean Leader.

Hill also has been affiliated with the following organizations

Key Executive Council of Florida A&M University
Florida Council on Economic Education

Boards of Directors:

- National Minority Supplier Development Council (NMSDC),
- Women's Business Enterprise National Council (WBENC),
- Minority Supplier Development Council - United Kingdom
- Enterprise Florida (MSDUK).
- Palm Beach County Tourism Development
- Palm Beach County Council of the Arts
- Greater Tampa Chamber of Commerce

Joseph D. Hill Jr.
8416 Heritage Club Drive
West Palm Beach, Florida 33412
704.231.5052 • joseph@josephhill.com

SENIOR EXECUTIVE

Dynamic executive leader and accomplished speaker, experienced at strategic planning, organizational development and domestic and international financial services execution. Adept at building and leading high performance teams to exceed performance targets, through transformational process design and improvements.

Sales Management • Supplier Management and Development • Strategic Sourcing
Process Improvement • Change Management • Corporate Client Management

PROFESSIONAL EXPERIENCE

President Daniel Development Group May 2009 to Present

Daniel Development Group (DDG) is a business advisory firm specializing in the development of small and medium size businesses. DDG, founded in 2009, is a Florida Corporation with the following company client list:

- The Sqwincher Corporation, Columbus Mississippi - electrolyte replacement drink, manufacturer, sales and distribution
- InShuttle Corporation, Nashville Tennessee- local shuttle transportation
- Networkspi, Corporation, Atlanta Georgia - IBM equipment sales

Bank of America Corporation 1985 to May 2009 Executive Vice President

Global Sourcing Executive - May 2008 to May 2009

Responsibilities included leading and managing enterprise strategic sourcing of approximately \$17 Billion, of goods and services purchased annually in support of all business units. Expenses were reduced by \$500Million during two significant corporate acquisitions. The savings were as a result of renegotiated contracts and elimination of redundant supplier relationships. Normal non-merger related savings rose for calendar year 2008 by 20% to \$1Billion. Additionally, revenue from supplier/client relationships rose 17% to \$66million; both were year over year increases.

Strategic Sourcing Executive - 2003 to 2008

Based in London from May of 2006 through April 2008, led the consolidation and centralization of supply chain organizations in the United Kingdom, Southern Ireland, Spain, Asia, Canada, and Mexico, also:

- Increased contract savings by 250% to \$125 Million on a spend base of \$900 Million in 18 months.
- Migrated 20% of the transactional sourcing work to a captive business process operation in India.
- Increased spend with diverse suppliers from 7% (\$400 Million) of total spend to 15% (\$1.7 Billion) of the total discretionary spend as part of the enterprise's commitment to socio-economic responsibility.

Joseph D. Hill Jr. (continued)

Change Management Executive – 2001 to 2003

Transformed the wholesale lockbox segment of the commercial client deposit process; improving organizational efficiency through a series of Six Sigma and Kaizen projects:

- Managed a Six Sigma Green Belt project that resulted in increased earnings on deposit float of \$34 Million. As part of that project, conducted several Kaizen process improvement events which yielded a 50% reduction in lockbox processing cycle time.
- Trained and coordinated the work for eight teams of change managers to duplicate the project above; eight projects were completed at other lockbox sights with similar results.

Business Marketing Executive – 2000 to 2001

Responsibilities included both commercial, small business sales and the creation of a standardized client management process for the Bank of America franchise, nationwide.

- Created and implemented the sales process for sales to small and medium sized businesses.
- Developed performance metrics to support sales performance objectives.
- Increased sales in the two customer segments, small and medium sized businesses by 17% in eighteen months.

Commercial Banking Executive/Market President (Tampa, Florida) - 1996 to 2000

Managed and led the Commercial Banking Division, including strategic planning, and organizational design to achieve optimal sales performance. As Market President represented the bank in the local community in support of the corporation's commitment to social responsibility.

- Led and managed 250 commercial client managers and 100 commercial credit underwriters.
- Integrated and transformed the commercial banking operations of two banks into one cohesive centralized organization during the largest bank merger ever in the state of Florida.
- Created the client management/sales process to bring capital markets products down market to medium sized clients, increasing capital markets fees from \$7 Million to \$25 Million in twelve months.

FORMAL EDUCATION & TRAINING

- Executive MBA Studies Queens University, Charlotte North Carolina
- Bachelor of Science Accounting Rockhurst College, Kansas City, MO
- Certified Six Sigma Green Belt and Lean Leader

AFFILIATIONS

- Institute for Supply Chain Management
- National Minority Supplier Development Corporation
- Minority Supplier Development United Kingdom
- Women Business Enterprise National Council
- National Minority Supplier Development Council (NMSDC),
- Women's Business Enterprise National Council (WBENC),
- Minority Supplier Development Council - United Kingdom
- Enterprise Florida (MSDUK)
- Palm Beach County Tourism Development
- Palm Beach County Council of the arts
- Greater Tampa Chamber of Commerce
- Tampa Museum of Arts and Sciences.