

**PALM BEACH COUNTY  
BOARD OF COUNTY COMMISSIONERS  
AGENDA ITEM SUMMARY**

**Meeting Date:** October 20, 2020  Consent  Regular  
 Public Hearing  Workshop

**Department:** Information Systems Services  
**Submitted by:** Information Systems Services  
**Submitted for:** Information Systems Services

**I. EXECUTIVE BRIEF**

**Motion and Title:** Staff recommends motion to receive and file: a fully executed Supplemental Service Order Request FLR-PBCo 2020828-01 to the Affiliate Connection Agreement R2014-0851, as extended by R2020-0491, with Florida LambdaRail, LLC. (FLR) to increase the County's capacity on the FLR Network.

**Summary:** The County is currently approaching its capacity limit on the FLR Network. Supplemental Service Order Request FLR-PBCo 2020828-01 to the Affiliate Connection Agreement R2014-0851, as extended by R2020-0491, with FLR increases the County's capacity by 2x10G for an annual cost increase of \$16,831. The equipment and installation required for the increased capacity will be a one-time cost of \$2,256. This will provide the County with increased broadband services for faster internet access and connectivity to the Northwest Regional Data Center (NWRDC) disaster recovery site, as well as allowing the County to provide increased internet speeds to external customers. The Chief Information Officer approved this Supplemental Service Order Request by delegated authority with R2014-0851, Motion B. Countywide (DB)

**Background and Justification:** FLR is an independent research and education network owned and operated on behalf of the FLR partner institutions and affiliates of the FLR, and a not-for-profit limited liability corporation. FLR provides the County with faster broadband services for Internet access and greatly reduces annual operating costs every year. A further benefit from our connection to the FLR is access to the Northwest Regional Data Center (NWRDC), a major disaster recovery site adjacent to the Florida State University campus in Tallahassee. In 2009, Palm Beach County entered into an agreement for server rack space in the NWRDC that enables ISS, the Clerk & Comptroller's Office and the School District to backup selected data at a significant savings over utilizing a commercial facility. The Clerk's Office, in particular, relies upon this facility for their disaster recovery program. Additionally, the FLR network connects Palm Beach County and Orange County and enables us to house the County's 911 backup system in Orange County's Data Center.

**Attachments:**

1. Supplemental Service Order Request FLR-PBCo 2020828-01
2. Copy of Agreement R2014-0851
3. Copy of letter exercising option to extend the term of the agreement R2020-0491

Recommended by:  9/23/2020  
Department Director Date

Approved by:  10/7/20  
Deputy County Administrator Date

**II. FISCAL IMPACT ANALYSIS**

**A. Five Year Summary of Fiscal Impact**

<b>Fiscal Years</b>	<b>2021</b>	<b>2022</b>	<b>2023</b>	<b>2024</b>	<b>2025</b>
Capital Expenditures	\$0	0	0	0	0
Operating Costs	\$19,087	\$16,831	\$16,831	\$16,831	\$16,831
External Revenues	\$0	0	0	0	0
Program Inc (County)	0	0	0	0	0
In-Kind Match (County)	0	0	0	0	0
<b>NET FISCAL IMPACT</b>	<b>\$19,087</b>	<b>\$16,831</b>	<b>\$16,831</b>	<b>\$16,831</b>	<b>\$16,831</b>

# Additional FTE Positions (Cumulative)                      0                      0                      0                      0                      0

Is Item Included in Current Budget                      Yes X                      No     

Does this item include the use of federal funds?    Yes                           No X

Revenue Budget Number:                      Fund 0001 Dept 490    Unit 1303    Obj 4101

**B. Recommended Sources of Funds / Summary of Fiscal Impact**

FY 2021 reflects one-time expenses of \$2,256 plus the new recurring expenses of \$16,831 which is paid upon execution of this Supplemental Service Order Request. The new annual recurring cost after upgrade will be \$503,560.

C. Department Fiscal Review: ajay 9/23/20

**III. REVIEW COMMENTS**

A. OFMB Fiscal and/or Contract Development & Control Comments:

John                      9/24/2020  
 OFMB APA 9/24

John J. Jordan                      10/15/2020  
 Contract Administration  
 10-1-20 TW

B. Legal Sufficiency:

[Signature]                      10/6/2020  
 Assistant County Attorney

C: Other Department Review:

\_\_\_\_\_  
 Department Director

**THIS SUMMARY IS NOT TO BE USED AS A BASIS FOR PAYMENT.**



Supplemental Service Order Request (SSOR)  
 Aug 28, 2020  
 FLR-PBCo 2020828-01

Requester Name	FLR Contact
Michael Butler Palm Beach County mbutler@pbcgov.org	Jeff Schilit Phone: (561) 843-2366 Email: Jeff.Schilit@flrnet.org

**Summary of Request:**

Add 10G Ports in TPA and TLH

Non-Recurring Items	
Optical Equipment	\$ 1,256
Installation Charge	\$ 1,000
<b>Non-Recurring Total</b>	<b>\$ 2,256</b>
Recurring Items	
Additional 10G Ports (2 @ \$3,000)	\$ 6,000
Muxponder Equipment	\$ 6,548
Equipment Maintenance	\$ 4,283
<b>Incremental Annual Recurring Total</b>	<b>\$ 16,831</b>
<b>Current Annual Recurring Cost</b>	<b>\$ 486,729</b>
<b>New Annual Recurring Cost After Upgrade</b>	<b>\$ 503,560</b>

**TERMS AND CONDITIONS**

1. FLR and Palm Beach County (hereinafter referred to as "Associate") entered into that certain Affiliate Connection Agreement dated the June 3, 2014 and subsequently entered a First term extension on October 16, 2018 effective April 16, 2018 through April 15, 2019 and a Second term extension on May 13, 2019 effective April 16, 2019 through April 15, 2020 and a Third term extension on March 16, 2020 effective April 16, 2020 through April 15, 2021 (hereinafter referred to as the "Agreement"). FLR and Affiliate acknowledge and agree additional FLR services may be requested at any time and shall be based upon current prices.
2. In consideration of the foregoing and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties hereto agree to modify the Agreement to include the additional Annual



Supplemental Service Order Request (SSOR)  
Aug 28, 2020  
FLR-PBCo 2020828-01

Recurring costs Add 10G Ports in TPA and TLH as outlined above in this Supplemental Service Request.

3. Except as expressly modified by this Supplemental Service Request, the Agreement shall be and remain unchanged and in full force and effect.

IN RECOGNITION OF THEIR AGREEMENT HEREUNDER, INCLUDING THE TERMS AND CONDITIONS SET FORTH, THE PARTIES HAVE EXECUTED THIS AGREEMENT AS OF DATE OF THE LAST SIGNATURE BELOW.

**Palm Beach County**

Archie Satchell, CIO, ISS

Date

Approved as to Terms and Conditions

County Attorney

Date

**Florida LambdaRail, LLC**

Joseph Lazor, Chief Executive Officer

Date

**Note: Please e-mail or mail signed form to:**

Lance Taylor, COO  
Florida LambdaRail, LLC  
1607 Village Square Blvd, Suite 4  
Tallahassee, Florida 32309  
Office: (850) 583-5501  
email: lance.taylor@flmet.org

FLR appreciates and values your business and your confidence  
in our company and the services we provide.

R 2014 0851 JUN 03 2014

FLORIDA LAMBDA RAIL  
AFFILIATE CONNECTION AGREEMENT

THIS AFFILIATE CONNECTION AGREEMENT (hereinafter referred to as the "Agreement") is made and entered into, by and between FLORIDA LAMBDA RAIL, LLC, a Florida limited liability company (hereinafter referred to as "FLR"), and PAIM BEACH COUNTY, FLORIDA, a political subdivision organized under the laws of the State of Florida (hereinafter referred to as "Affiliate"), effective as of last date signed.

RECITALS

A. FLR and the Affiliate entered into that certain Affiliate Connection Agreement dated the 1<sup>st</sup> day of April, 2008, a Supplement thereto on the 13<sup>th</sup> day of September, 2011, and two (2) Supplemental Service Order Requests thereto on the 15<sup>th</sup> day of November, 2011 and one (1) Supplemental Service Order Request thereto on the 20<sup>th</sup> day of March, 2012 (hereinafter collectively referred to as the "Original Agreement").

B. FLR and the Affiliate wish to terminate the Original Agreement as provided hereinbelow and enter into this Agreement effective immediately upon the termination of the Original Agreement.

C. FLR has constructed a high-bandwidth optical network (hereinafter referred to as the "Network") to link Florida's research institutions and provide a network to support large-scale research, education outreach, public/private partnerships and information technology infrastructure.

D. Affiliate desires to connect to the Network and obtain the Network Services (as defined hereinbelow) as an Affiliate participant of FLR, and FLR has agreed to furnish such connection and Network Services to Affiliate as an Affiliate participant, on the terms and subject to the conditions hereinbelow set forth.

NOW, THEREFORE, the parties hereto set forth their mutual understandings and agreement as follows:

1. Recitals. The recitals set forth hereinabove are true and correct in all respects and are incorporated herein by reference as fully as if set forth herein verbatim.

2. Termination of Original Agreement. The Original Agreement shall be terminated, effective the 15th day of April, 2014, without any further action being required by the parties. The term of this Agreement shall commence on the 16<sup>th</sup> day of April, 2014, immediately upon the termination of the Original Agreement and shall continue as provided in paragraph 3 hereinbelow.

3. Payments due FLR under the Original Agreement. Upon termination of the Original Agreement, Affiliate shall pay to the FLR, no later than the 30<sup>th</sup> day of June, 2014, all sums due the FLR under the Original Agreement (R-2008-0674 & R-2008-0675, as amended) through the date of termination.

4. Approval of Affiliate. By its execution hereof, FLR acknowledges and agrees that Affiliate has been approved by the Board of Directors of FLR as an Affiliate participant of FLR.

5. Term of Agreement. Unless sooner terminated as provided hereinbelow, the term of this Agreement and Affiliate's status as an Affiliate participant of FLR shall be for a period of four (4) years. Affiliate shall have the option to extend the term of this Agreement for four successive extension terms of one (1) year each as long as Affiliate is not in default under this Agreement, either at the time of exercise or at the time the extended term commences. Affiliate shall exercise such option by delivering written notification thereof to FLR at least thirty (30) days prior to the expiration of the term, as the same may have been previously extended. During any such extension term either party may give written notice of termination of this Agreement as provided for in paragraph 22 hereinbelow.

6. **Connection to Network; Network Services.** FLR agrees to provide Affiliate with a connection to the Network and to provide Affiliate with the following service (herein referred to as the "Network Services"):

- (a) access to national research networks (e.g., Internet2) for eligible Affiliate network users, such as the Palm Beach County educational institutions, libraries, museums, hospitals;
- (b) access to commercial Internet services;
- (c) provisioning of virtual private networks (VPNs) to enable remote access and private data communications over the state-wide infrastructure; and
- (d) peering with other participants in the Network.

7. **Connection Locations.** FLR has provided Affiliate with connections to the Network in accordance with that certain Florida LambdaRail Affiliate Installation Agreement dated the 15<sup>th</sup> day of April, 2008 (hereinafter referred to as the "Installation Agreement").

8. **Network Management.** Affiliate agrees to exercise normal prudent network management and implement normal prudent controls so as to ensure FLR's production services are not disrupted. To the extent permitted by Section 768.28, Florida Statutes, Affiliate covenants and agrees to indemnify, hold harmless and defend FLR from and against any and all claims, liabilities, losses, costs, damages and expenses which FLR may sustain, suffer or incur as a result of Affiliate's failure to exercise normal prudent network management and implement normal prudent controls as required by the immediately preceding sentence.

9. **Affiliate Responsibilities.** Affiliate shall be responsible for all financial, contractual and physical arrangements related to establishing and maintaining its connections to the Network, including without limitation furnishing its own router and interface hardware and local loops. Affiliate shall also be responsible for complying in every respect with the responsibilities set forth in the FLR Service Level Understanding (SLU) attached hereto as Exhibit "A" and made a part hereof.

10. **Charges for Connection to Network and Network Services.** The charges described hereinbelow for connection to the Network and the Network Services shall be based upon the FLR price schedule applicable to Affiliate participants as approved by the Board of Directors of FLR from time to time. Affiliate acknowledges and agrees that such price schedule will be periodically reviewed and adjusted by the Board of Directors of FLR. Notice of changes shall be provided in writing to Affiliate at least sixty (60) days prior to the effective date of the change; provided, however, that (i) such change shall only be effective at the start of the fiscal year of FLR, and (ii) changes shall occur not more than once per year.

Affiliate covenants and agrees to pay the following charges and fees for connection to the Network and the Network Services:

- (a) **Recurring Costs.** Affiliate shall pay to FLR an annual recurring services fee (hereinafter referred to as the "Services Fee") for FLR services, which are integrated into a single package as set forth in Exhibit "B". These services include use of the FLR Ethernet-based IP transport facility, access to the commercial Internet, and network connectivity and support functions required to maintain the Affiliate's connection to the FLR infrastructure for each connection location identified in the Installation Agreement. Additional services may be requested at any time and shall be based upon the current price schedule. This Services Fee is effective the date the Affiliate initiates use of the FLR services and shall be due and payable on a quarterly basis. Advanced annual payments are also acceptable. Additional or decreased services may be requested at any time utilizing the FLR "S-Ticket" as set forth in the FLR Service Level Understanding (SLU) attached hereto as Exhibit "A", and shall be based upon current prices. For any decrease in service, Affiliate must give not less than thirty (30) days prior written notice for a stated time period; and (ii) Affiliate is not in default under this Agreement at the time the requested time period commences.

Access to the commercial Internet is based upon an initial bandwidth commitment. Excess usage over the bandwidth commitment, if not corrected within 90 days following written notification thereof, shall incur cost for any use in excess of 110% of the bandwidth commitment and shall be based on the FLR current standard rate per megabit. Excessive usage shall be calculated on a 95th percentile confidence interval (CI) based on 5-minute averages (monthly usage divided into 5-minute intervals). The top 5% of these intervals shall be discarded and the next highest interval, inbound or outbound shall be used as the Affiliate's total bandwidth usage for the month. Billing for the excess bandwidth usage shall be included in the quarterly invoice of recurring costs.

As part of the FLR network services, for amounts of commercial Internet bandwidth of 100 Mbps or less, 100 Mbps of bandwidth to access the Internet2 network shall be made available at no additional cost to eligible users of the Affiliate's network. Parties who are otherwise connected to the Network that are eligible to access the Internet2 Network at no additional cost are educational institutions (non-profit and for-profit K-20, technical, and trade schools), museums, art galleries, libraries, or hospitals that require routine collaboration on instructional, clinical, and/or research projects, services, and content with Internet2 participants. In order to take advantage of access to the Internet2 network, eligible users must either be an Internet2 member or an Internet2 sponsored participant. FLR shall provide Internet2 sponsorship for eligible users as part of the Internet2 Secondary Educational Group Participant (SEGP) program at no additional cost to the Affiliate or eligible users.

Based upon the current price schedule applicable to Affiliate participants of FLR, the amounts due hereunder for the above-described charges and fees, subject to adjustment by the Board of Directors of FLR from time to time as provided for hereinabove, shall be as set forth in Exhibit "B", attached hereto and made a part hereof.

11. Status as Affiliate. Affiliate acknowledges and agrees that Affiliate's status as an Affiliate participant of FLR (a) does not create any equity interest in FLR and (b) does not bestow any voting rights upon Affiliate. Affiliate shall solely be entitled to connect to the Network pursuant to the terms and conditions of this Agreement.

12. Resale of FLR Services. Affiliate shall not resell FLR Network services in any manner not approved of in this Agreement or without the written consent of the Board of Directors of FLR, which consent may be withheld in FLR's sole and complete discretion.

13. Use of FLR Services by County Agencies. As an Affiliate, Affiliate will have a direct connection to the Network and shall be authorized to provide access to, or services across the Network through Affiliate's network to certain governmental, educational and medical agencies and institutions within Palm Beach County (hereinafter referred to as the "County Agencies") that have been approved by FLR. FLR agrees that the Network Services provided hereunder to Affiliate may be utilized by County Agencies at no additional cost to Affiliate and shall not be considered a resale of FLR services for the purposes of this Agreement. County Agencies shall not be construed or deemed to be Affiliate participants of FLR. County Agencies are not Owners, do not own an equity interest in the LLC, have no representation on the Board, and have no voting rights. Affiliate shall be solely responsible for County Agencies' connections to Affiliate's network, and FLR shall have no obligation whatsoever in connection therewith.

14. Use of Affiliate's Network as a Network Aggregator. The parties understand and agree that Affiliate will also utilize its connection to the Network as a "Network Aggregator". As a Network Aggregator, Affiliate shall be authorized to provide connectivity to the FLR Network through its fiber network to any of the municipalities incorporated within Palm Beach County or any other person or entity (hereinafter referred to as "Third Party Connections") which meet the criteria for non-equity participants in FLR (such criteria being that a potential non-equity participant must meet one of the following conditions: (i) the potential participant is an educational institution (i.e., private, non-profit educational institution, Florida public university, community college, for-profit college, or public/private school); (ii) the potential participant is in collaboration with other FLR non-profit participants in support of research, education, or 21st century economy initiatives; (iii) the potential participant is teaming with an FLR Equity Partner or

Affiliate in research or 21st century economy activities; (iv) the potential participant facilitates connecting other State of Florida government entities that do not conflict with the purpose of FLR; and (v) providing such service does not jeopardize the FLR's non-profit status) and have been approved by FLR. Each Third Party Connection shall be less than 100 Mbps and delivered via Affiliate's fiber network to the FLR location identified in the Installation Agreement. The Third Party Connection shall not be construed or deemed Affiliate participants of FLR. Third Party Connections are not Owners, do not own an equity interest in the LLC, have no representation on the FLR Board of Directors, and have no voting rights. Affiliate agrees not to allow any Third Party Connections to its network that will utilize FLR Network Services unless each such Third Party Connection is to a municipality located within Palm Beach County or otherwise approved by FLR. Affiliate shall be solely responsible for Third Party Connections to Affiliate's network, and FLR shall have no obligation whatsoever in connection therewith.

Affiliate shall be obligated to collect an annual downstream subscriber fee from each Third Party Connection who utilizes the Network Services provided hereunder to Affiliate in the amount of One Thousand Two Hundred Dollars (\$1,200.00) per year, and remit such fee collected to FLR as set forth in the FLR Third Party Downstream Subscriber Fee attached hereto as Exhibit "C" and made a part hereof. As with the FLR fees and charges for network connectivity, the downstream subscriber fee shall be based upon the FLR prices applicable to Third Party Connections as approved by the Board of Directors of FLR and shall be prorated at \$100 per month and invoiced quarterly, in arrears. Such prices will be periodically reviewed and adjusted by the Board of Directors of FLR. Notice of changes shall be provided in writing to Affiliate at least sixty (60) days prior to the effective date of the change; provided, however, that (i) such change shall only be effective at the start of the fiscal year of FLR, and (ii) changes shall occur not more than once per year.

All Third Party Connections in service as of the effective date of this agreement are hereby accepted by FLR as valid and active for the purposes of this agreement.

15. Use of Affiliate's Network for Last Mile Connectivity to the FLR Network. The parties understand and agree that Affiliate will also utilize its connection to the Network to deliver last mile connectivity to the Network to other affiliate participants of FLR (hereinafter referred to as "Affiliate Connectors"). Affiliate shall be authorized to provide connectivity to the FLR Network to Affiliate Connectors through a connection to its fiber network. Each Affiliate Connector shall be 100 Mbps or greater and delivered via Affiliate's fiber network to the FLR location identified in the Installation Agreement. Both parties understand and agree that such connectivity shall be in accordance to provisions established under different and separate agreements between Affiliate and applicable Affiliate Connectors. FLR and Affiliate Connectors shall have separate agreement for the provision of the FLR Network Services. In the event this Agreement shall terminate, the Affiliate agrees to continue its service with Affiliate Connectors in accordance to the provisions established under the separate agreement for last mile connectivity between Affiliates and Affiliate Connectors. Affiliate shall be solely responsible for Affiliate Connectors' connection to Affiliate's network, and FLR shall have no obligation whatsoever in connection therewith.

16. Collocation of Network Equipment. FLR and Affiliate understand and agree that Affiliate shall share vertical rack space (with power) at the FLR location identified in the Installation Agreement for the purpose of collocating equipment. The FLR agrees to provide an installed and grounded 19" inch wide, 5-U (8.75") of vertical rack space, with 10 amps of DC power, fuse panels and cross connects as required. Affiliate shall be responsible for pre-configuring their equipment prior to installation by the FLR engineering staff. Installation shall be according to FLR standards. Affiliate shall be solely responsible for maintaining the configuration and cabling of their equipment. FLR shall provide Affiliate an "out of band" Ethernet port and IP address to reach their equipment in case of loss of management through normal channels.

Affiliate understands and agrees access to the collocation space shall be coordinated, authorized and approved by FLR. All access to the collocation space shall be through Level3 Tech Escort Services. Adding new or swapping modules in existing equipment may be performed by Affiliate with a Level3 Tech Escort. All other changes shall be completed by FLR and/or Level3 as required. Affiliate shall be responsible for the cost of all Level3 Tech Escort services conducted on their behalf and based upon



hereinabove. If Affiliate in good faith disputes any portion of a charge, Affiliate shall provide written notice to FLR of the billing dispute within 30 days thereafter.

21. Assignment. Neither party may assign this Agreement or any of the Capacity without the prior written consent of FLR.

22. Termination of Service. Affiliate shall have the right to terminate this Agreement prior to the expiration of the term hereof in the event it determines it will be unable to make the payments due hereunder. FLR may suspend or terminate, in whole or in part, the Capacity or this Agreement without any liability therefor (a) in the event that Affiliate fails to make payment hereunder if such failure is not corrected by Affiliate within 30 days following written notification thereof; (b) for any other material breach by Affiliate if such breach is not corrected by Affiliate within 30 days following written notification thereof; (c) for any use of the Capacity by Affiliate which FLR determines to be harmful to the Network or other users of the Network or violates any law or regulation; or (d) in the event any law, rule, regulation or judgment of any court or governmental or quasi-governmental agency prevents FLR from providing the Capacity or any portion thereof. Termination or suspension by FLR or early termination by Affiliate shall not relieve Affiliate of liability incurred prior to such termination or suspension.

Affiliate may terminate this Agreement with respect to FLR Network services without liability therefor in the event a material breach by FLR in the performance of its obligations hereunder is not cured by FLR within 30 days following written notification thereof. Affiliate may terminate this Agreement for any reason upon providing FLR with ninety (90) days prior written notice of cancellation. FLR shall make no further commitments hereunder. Affiliate shall be liable to FLR for the cost of all authorized services provided and work completed prior to date of termination.

23. Parties Responsibilities. Each party shall be responsible for its own acts, omissions, and the results thereof.

24. Nondisclosure. Unless otherwise required by law, neither FLR nor Affiliate shall disclose to third parties the rates and fees due hereunder, or any information that is identified as confidential by one of the parties hereto (hereinafter referred to as the "Disclosing Party"), without the prior, written consent of the Disclosing Party. For the purposes of this Agreement, the information disclosed hereunder by the Disclosing Party to the other party hereto (hereinafter referred to as the "Receiving Party") will not be treated as confidential if it (a) is or becomes public knowledge without the fault or action of the Receiving Party, (b) is received by the Receiving Party from a third party, (c) is independently developed by the Receiving Party without access to the information hereunder, (d) is or becomes available to the Receiving Party on an unrestricted basis from the Disclosing Party, or (e) is required to be disclosed by law or court order. The obligation of each party receiving confidential information shall extend for the term of this Agreement as stated above. This section is not intended to prevent required disclosure pursuant the provisions of Chapter 119, Florida Statutes.

25. Compliance with Laws and Regulations. In performing their obligations under this Agreement, the parties shall abide by all laws, statutes, ordinances, rules and regulations pertaining to or regulating the performance required by this Agreement. Any violation of such laws, statutes, ordinances, rules or regulations shall constitute a material breach of this Agreement and shall entitle the non-violating party to terminate this Agreement immediately upon delivery of written notice of termination to the violating party, provided that a written notice of violation and a reasonable opportunity to cure has been first given.

26. Nondiscrimination. FLR warrants and represents that all of its employees are treated equally during employment without regard to race, color, religion, disability, sex, age, national origin, ancestry, marital status, familial status, sexual orientation, gender identity and expression, or genetic information.

27. Access and Audits. FLR shall maintain adequate records to justify all charges, expenses, and costs incurred in estimating and performing the work for at least three (3) years after completion or termination of this Agreement. The Affiliate shall have access to such books, records, and documents as

may be requested pursuant in this paragraph 27, to the extent relevant to this Agreement, FLR's performance under this Agreement or FLR's relationship with Affiliate for the purpose of inspection or audit during normal business hours, at FLR's place of business.

Affiliate has established the Office of the Inspector General in Palm Beach County Code, Section 2-421 - 2-440, as may be amended. The Inspector General's authority includes but is not limited to the power to review past, present and proposed County contracts, transactions, accounts and records, to require the production of records, and to audit, investigate, monitor, and inspect the activities of FLR, its officers, agents, employees, and lobbyists in order to ensure compliance with contract requirements and detect corruption and fraud.

Failure to cooperate with the Inspector General or interfering with or impeding any investigation shall be in violation of Palm Beach County Code, Section 2-421 - 2-440, and punished pursuant to Section 125.69, Florida Statutes, in the same manner as a second degree misdemeanor.

28. Availability of Funds. The Affiliate's performance and obligation to pay under this Agreement for subsequent fiscal years are contingent upon annual appropriations for its purpose by the Board of County Commissioners.

29. Notices. Services provided to and through Affiliate by FLR will require Affiliate's Internet technology staff to interface with FLR. Affiliate and FLR will advise each other from time to time of the members of their Internet technology staff, together with appropriate contact information, in connection with any technical or network administration issue. Contact information for service interruption and technical assistance is provided for in Exhibit "A". Any notices or other communications related to matters other than technical matters, network administration and service interruptions which may be required or desired to be given under the terms of this Agreement shall be in writing and shall be deemed to have been duly given if personally delivered, delivered by a nationally recognized courier service (such as Federal Express or UPS) or if mailed by United States certified mail, return receipt requested, postage prepaid, addressed to the respective party at the addresses set forth below:

To Affiliate:	Robert Weisman, County Administrator c/o Steve Bordelon, Information Systems Services Director Palm Beach County Board of County Commissioners 301 North Olive Avenue, 8 <sup>th</sup> Floor West Palm Beach, FL 33401 (Telephone: 561-355-2394)
With a copy to:	County Attorney's Office Palm Beach County Board of County Commissioners 301 North Olive Avenue, Suite 601 West Palm Beach, FL 33401 (Telephone: 561-355-2225)
To FLR:	Florida LambdaRail, LLC 1607 Village Square Blvd., Suite 4 Tallahassee, Florida 32309-2772 Attn: Chief Executive Officer
With a copy to:	Dean Mead et al. 8240 Devereux Drive, Suite 100 Viera, Florida 32940 Attn: R. Mason Blake, Esq

Any notice so given, delivered or made by mail shall be deemed to have been duly given, delivered or made on the date the same is deposited in the United States mail in the manner specified hereinabove. Any notice which is not given, delivered or made by United States mail in the manner specified above shall be deemed to have been duly given, delivered or made upon actual receipt of the

some by the party to whom the same is to be given, delivered or made. Either party may change the address to which notices are to be sent to such party by written notice to the other party specifying such change of address.

30. **Remedies.** This Agreement shall be governed by the laws of the State of Florida. Any legal action necessary to enforce the Agreement will be held either in Palm Beach County or Leon County. No remedy herein conferred upon any party is intended to be exclusive of any other remedy, and each and every such remedy shall be cumulative and shall be in addition to every other remedy given hereunder or now or hereafter existing at law or in equity, by statute or otherwise. No single or partial exercise by any party of any right, power, or remedy hereunder shall preclude any other or further exercise thereof.

No provision of this Agreement is intended to, or shall be construed to, create any third party beneficiary or to provide any rights to any person or entity not a party to this Agreement, including but not limited to any citizen or employees of the Affiliate and/or FLR.

31. **Miscellaneous.** As used herein, the term "Effective Date" shall be the date on which the last one of FLR and Affiliate have signed this Agreement and communicated the same to the other party. If this Agreement is not accepted and executed by Affiliate on or before September 1, 2014 this Agreement shall thereupon be null, void, and of no further force or effect.

This Agreement or any provision hereof may be amended or waived only by written agreement signed by both parties. This writing constitutes the entire agreement between the parties and supersedes and merges all prior oral or written agreements, representations, statements, proposals and undertakings between the parties regarding the subject matter hereof. Nothing contained herein shall be construed to imply a partnership, joint venture, principal and agent or employer and employee relationship between the parties. Except as set forth in Section 19 above with regard to the provider of services or facilities employed by FLR to provide the Capacity, no provision in this Agreement shall provide to any person not a party to this Agreement any remedy, claim or cause of action, or create any third-party beneficiary rights against either party. In the event that any one or more of the provisions in this Agreement shall for any reason be held to have no force and effect, this Agreement shall, if possible, be interpreted in a manner so as to effectuate the intention of the parties. Provisions contained in this Agreement that, by their sense and context, are intended to survive the suspension or termination of this Agreement, shall so survive. All disputes related to this Agreement shall in the first instance be referred to the appropriate executives of each party for resolution. This Agreement is the subject of negotiation between the parties and should not be interpreted more favorably toward one party over the other.

[Signatures are on the following page]

In recognition of their agreements hereunder, the parties have executed this Agreement as of the date first above written.

Approved as to form and legality  
By R. Mason Blake, Esq.  
General Counsel for FLR, April 21,  
2014

FLORIDA LAMBDARAIL, LLC, a Florida  
limited liability company

By: [Signature]  
Name: Joseph A. Lazon  
Title: Chief Executive Officer  
Date: May 5, 2014

ATTEST:

Sharon R. Rock, Clerk & Comptroller

2014-0851 JUN 03 2014  
Falm Beach County, Florida, By its  
Board of County Commissioners

By: [Signature]  
Deputy Clerk  
FLORIDA  
(SEAL)

By: [Signature]  
Priscilla A. Taylor, Mayor

APPROVED AS TO FORM AND  
LEGAL SUFFICIENCY

APPROVED AS TO TERMS AND  
CONDITIONS

By: [Signature]  
County Attorney

By: [Signature]  
Steve Bordelon, Director, ISS

**Exhibit A**



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**Florida's Research and Education Network**

**Revised: 10/08/2013**

**EXHIBIT A**

**Florida LambdaRail, LLC  
Service Level Understanding (SLU)**

The purpose for this document is to characterize the availability and problem-recovery/ response-interval participants utilizing the FLR networking infrastructure and services may expect. The targeted availability and problem recovery response for the FLR services offered to its participants are noted below. All times listed are in accordance with Affiliate's local time.

**I. FLR Services Offered:**

**A. FLRNet Service (Internet, Internet2, Peering, L2/3 VPN)**

**Availability:** The design goal for the FLRNet service is five 9's (99.999%)

FLR Internet service is provided by FLR contract with two Tier1 Internet Service Providers (ISPs), each with their own redundant connection to FLRNet. A redundant path for enhanced access to the National LambdaRail (NLR) and Internet2 (I2) is provided via a 10GE NLR interface to Houston, Texas as the result of a mutual backup arrangement with LEARN/ION/ONENET.

To ensure highly available FLRNet services each FLRNet 7609 core site backbone is dual connected to other FLRNet core router sites to protect against single wave failures. The CISCO 7609s utilized include redundant supervisor and power supplies. In other words, the FLRNet is redundant outside of a full switch outage.

Because of local fiber access issues observed over the first few months of FLR operations it is advised that each FLR participant connect to FLRNet services with both Primary and Secondary connections to protect against a single local access failure.

**Node-to-Node Latency:** As measured by FLR performance measurement nodes, the maximum average latency shall not exceed 40ms.

**Problem analysis:** The FLR Engineering team is dispatched immediately upon report of problem from the user community or the FLR Network Management System (see below for details on accessing the NMS and NOC.)

**Problem resolution:** Problem resolution goal for FLRNet is four hours or less after problem analysis. Problem resolution of Internet2 or Internet will depend on upstream providers' response. Problem response may depend on Members local loop provider.

Equipment that supports the FLRNet, (Cisco 7609s) is under Smartnet contract with Cisco. Contract response for the 7609 is 24/7 by 4 hours on-site. The backbone of FLRNet utilizes FLR Wave service.

**R. FLR Wave Services - Gigabit Ethernet (GE), OC48, 10GE, OC192**

**Availability:** The design goal of FLR Wave services is 99.99%

The design goal for FLR Waves provided over the FLR infrastructure is four 9's availability. For waves that extend outside Florida utilizing NLR may only expect two 9's availability. If your application requires a higher level of availability, an additional wave can be provided via alternate physical path at additional cost.

**Problem analysis:** The FLR Engineering team is dispatched immediately upon notification of an outage by its NMS systems or by the participant.

**Problem Resolution:**

Repair is next business day pending Cisco delivery of non-common components. 24/7/4 Smartnet services

## EXHIBIT A

### Florida LambdaRail, LLC Service Level Understanding (SLU)

can be obtained at the request of the customer at additional cost.

Equipment that supports the FLRWave service (Cisco 15454e) is under a Cisco Smartnet contract 8/5 NBD (next business day.) The FLR NOC has spare hardware for the common parts that make up an FLRWave but not the transponders. The common parts can be delivered on-site to anywhere in the state in six hours for total node failure barring natural disaster (e.g. Hurricane). . FLR does not at present maintain spare ROADMs, ADM or Transponders.

Cisco Smartnet service contract requires that we place order for replacement part prior to 3PM EST for next business day delivery.

#### II. Service Requests:

Requesting additional Internet bandwidth or updating any of the FLRNet suite of services is done via the web S-Ticket system. Internet2 service can typically be enabled within a week depending on the response of the Internet2 NOC. Internet service will be enabled within a week if the total FLR Internet utilization is within 80% of capacity otherwise FLR will provide the requested capacity within 17 business days.

#### III. Change Management:

FLR performs and schedule maintenance over two weekly standing change windows. Scheduled work takes place either Sunday morning 6AM-9AM or Tuesday 5AM-6AM. Urgent changes may take place any day from 5AM-6AM. Emergency maintenance: anytime. All changes are reviewed and tracked in a change management tracking system.

#### IV. FLR NOC

The FLR NOC is staffed for continuous, 24\*365 monitoring of the state of the optical network, and coordinates restoration of any failures that may surface during the operation of the network. The NOC is hosted at the University of Florida Computing and Network Services. Should the NOC become unavailable due to circumstances outside its control the FLR network design facilitates management (rapid NOC relocation) at any of the other FLRNet core sites and additional Optical sites designed for disaster recovery response.

The services of the NOC include coordination, communications and control between and among the FLR participants, vendors and other upstream service providers.

#### V. Participants' Responsibilities

##### A. Provides FLR field engineering staff to assist in network operations:

FLR field engineers should be derived, where possible, from participant's network engineering groups to assist with all portions of FLR network operations, from provisioning to troubleshooting.

##### B. Provides end-user support and local problem diagnosis and resolution:

Using detailed tools provided to local engineering staff by the FLR NOC, the first level of troubleshooting of any end-user problems should be performed by the local staff. If the problem is not local to the participant, the FLR NOC will be contacted to report a problem and begin the next level of troubleshooting. If the problem is determined to be at another FLR participant's site, staff from that facility will work with the FLR NOC to diagnose and resolve the problem.

##### C. Facilitates, supports participant's research use of the FLR:

In coordination with FLR Experimental Support personnel, designated local staff will facilitate and support participant's interest in the use of FLR for research or teaching purposes.

**EXHIBIT A**

**Florida LambdaRail, LLC  
Service Level Understanding (SLU)**

**VI. The FLR NOC can be contacted via the Web, Telephone and email:**

**WEB:** <http://noc.flrnet.org/ticket>

**Phone:** 352.294.FLR1 (3571)

**Email:** [noc@flrnet.org](mailto:noc@flrnet.org)

**FLR Service Ticket ("S-Ticket")**

The FLR "S-Ticket" is the one stop system for reporting problems, requesting net service, or a change in existing service. Once you submit a ticket, you will receive confirmation and progress emails.

**Problem Escalation Contacts:**

**FLR Dispatch, Ralph Brigham, [noc@flrnet.org](mailto:noc@flrnet.org)**

**FLR CTO, Director of Engineering, [Dave.Pokorney@flrnet.org](mailto:Dave.Pokorney@flrnet.org)**

**FLR COO, [Veronica.Sargeant@flrnet.org](mailto:Veronica.Sargeant@flrnet.org)**

**FLR CEO, [Joseph.Lazon@flrnet.org](mailto:Joseph.Lazon@flrnet.org)**



**EXHIBIT B**

**FEES AND CHARGES  
FOR NETWORK CONNECTIVITY AND SERVICES**

**FLR AFFILIATE CONNECTION AGREEMENT  
PALM BEACH COUNTY GOVERNMENT, FLORIDA**

**4\*1 Gbps NETWORK CONNECTION & 1 Gbps USE OF FLRNET ONLY  
540Mbps – R&E/INTERNET SERVICES**

<b>PALM BEACH COUNTY GOVERNMENT</b>	
<b>Recurring Cost</b>	<b>\$ 150,776</b>

<b>Payment Schedule</b>	
<b>1st Payment</b>	<b>\$ 37,694</b>
<b>2nd Payment</b>	<b>\$ 37,694</b>
<b>3rd Payment</b>	<b>\$ 37,694</b>
<b>4th Payment</b>	<b>\$ 37,694</b>
<b>Annual Total</b>	<b>\$ 150,776</b>

**Notes:**

1. The above costs are based upon the Affiliate price schedule approved by the FLR Board of Directors. This price schedule is reviewed periodically and the fees and charges are subject to adjustments as needed from time to time by the Board of Directors. Notice of changes shall be provided in writing to Affiliate at least sixty (60) days prior to the effective date of the change; provided, however, that (i) such change shall only be effective at the start of the fiscal year of FLR, and (ii) changes shall occur not more than once per year.
2. Affiliate shall gain access to the FLR network via a direct connection to the FLR point of presence in West Palm Beach, FL obtained thru a provider of their choice as agreed upon in a separate agreement with that provider. The cost to establish these connections shall be negotiated and established under a separate contract between Affiliate and the provider and is not included in the charges listed above.  
  
Affiliate shall have four (4) 1G redundant direct connections to the network infrastructure located in West Palm Beach, FL and one 1G FLRNet-only direct connection to the network infrastructure to the Terrestank NAP in Miami, FL.
3. Affiliate is responsible for all of their cost incurred for establishing and maintaining a connection to the network. With the exception of cross-connect fees for connecting the Affiliate and FLR networks, Affiliate's costs to establish these connections are not included in the costs listed above.
4. The recurring cost consists of several FLR services integrated into a single package. These services include co-location, cross connect, and port charges, and support functions required to maintain the Affiliate's connection to the FLR infrastructure, use (up to 5 Gbps) of the FLR Ethernet-based IP transport facility, and access to the commercial Internet (540 Mbps). This cost is due and payable on a quarterly basis and is effective the date the Affiliate initiates use of the FLR services. Annual advance payments are also accepted. Additional FLR network services may be requested at any time and shall be based upon the current price schedule.
5. FLR participants obtaining Internet services are provided settlement-free peering exchange of traffic between FLR and commercial Internet peering partners. Access to the commercial Internet is based upon a Committed Data Rate (CDR) and includes settlement free peers at no additional cost. Affiliate has an initial CDR of 540 Mbps per month.

**EXHIBIT B**

**FEES AND CHARGES  
FOR NETWORK CONNECTIVITY AND SERVICES**

**FLR AFFILIATE CONNECTION AGREEMENT  
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**4\*1 Gbps NETWORK CONNECTION & 1 Gbps USE OF FLRNET ONLY  
540Mbps - R&E/INTERNET SERVICES**

Affiliate is encouraged to implement inbound and outbound rate limits to protect against inbound overuse and high bit rate outbound denial of service. If excess usage over the CDR is not corrected within 90 days following written notification thereof, Affiliate shall be charged \$9 per megabit for any use in excess of 110% of the bandwidth commitment. Excessive usage over the bandwidth commitment shall be calculated on a 95th percentile confidence interval (CI) based on 5-minute averages (monthly usage divided into 5 minute intervals). The top 5% of these intervals shall be discarded and the next highest interval, inbound or outbound shall be used as the Affiliate's total bandwidth usage for the month. Billing for the excess bandwidth usage shall be included in the quarterly invoice of recurring costs.

6. For amounts of commercial Internet bandwidth of 100 Mbps or less, 100 Mbps of bandwidth to access the Internet2 network shall be made available at no additional cost to eligible users of the Affiliate's network. Parties who are otherwise connected to the Network that are eligible to access the Internet2 Network at no additional cost are educational institutions (non-profit and for-profit K-20, technical, and trade schools), museums, art galleries, libraries, or hospitals that require routine collaboration on instructional, clinical, and/or research projects, services, and content with Internet2 participants. In order to take advantage of access to the Internet2 network, eligible users must either be an Internet2 member or an Internet2 sponsored participant. FLR shall provide Internet2 sponsorship for eligible users as part of the Internet2 Secondary Educational Group Participant (SEGP) program at no additional cost to the Affiliate or eligible users.

Additional access to the Internet2 network may be requested at any time and shall be based upon the current price schedule, which is a 4-unit cost model. Internet2 access above 100 Mbps up to 250 Mbps is equivalent to 1 unit; above 250 Mbps up to 500 Mbps is equivalent to 2 units; above 500 Mbps up to 750 Mbps is equivalent to 3 units; 750 Mbps up to 1 Gbps is equivalent to 4 units. Affiliate shall be charged \$14,211 per unit due and payable in advance on an annual basis.

7. FLR agrees to allow the Affiliate to serve as a FLR Network Aggregator. As a FLR Network Aggregator, Affiliate shall be authorized to provide access to, or services across the Network through its fiber network to certain governmental, educational, research, medical, and other agencies and institutions which meet the criteria for non-equity participants in FLR (as described in paragraph 14 herein above), that have been approved by FLR ("Third Party Connections"). Each Third Party Connection shall access the FLR network at less than 100 Mbps. Affiliate shall be solely responsible for each Third Party Connection to its network and the FLR shall have no obligations whatsoever.

Affiliate shall be obligated to collect an annual downstream subscriber fee of \$1,200 per year from each Third Party Connection who utilizes the Network Services provided hereunder to Affiliate and remit such fee to FLR, in accordance with Exhibit C.

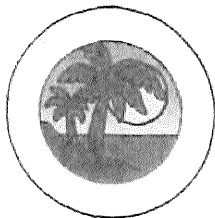
**EXHIBIT C**

**FLR AFFILIATE CONNECTION AGREEMENT  
PALM BEACH COUNTY GOVERNMENT, FLORIDA  
THIRD PARTY CONNECTIONS  
DOWNSTREAM SUBSCRIBER FEE**

Under the Affiliate Connection Agreement, FLR agrees the Affiliate may utilize its connection to the Network as a "Network Aggregator," in accordance with Exhibit B. As a Network Aggregator, Affiliate shall be authorized to provide Third Party Connections that have been approved by FLR. Each Third Party Connection shall be less than 100 Mbps and delivered via Affiliate's fiber network to the FLR network.

The Affiliate Connection Agreement also provides that Affiliate shall be responsible for notifying FLR of any Third Party Connection and will be responsible for payment of the annual downstream subscriber fee for each Third Party Connection.

1. The initial annual downstream subscriber fee from each Third Party Connection shall be One Thousand Two Hundred Dollars (\$1,200.00) per year, which amount shall be provided at \$100 per month in which each Third Party Connection is active, and invoice as provided in # 4 below
2. Notice of all proposed Third Party Connections shall be made to the Chief Financial Officer (CFO) of FLR via email. The type of agency (educational, medical, non-profit, etc.) being connected to the Affiliate's Network shall be disclosed to the FLR CFO in this transmittal. The CFO of FLR shall notify Affiliate, by email within 10 (ten) days if FLR has any objection to the proposed new Third Party Connection. FLR's decision as to the acceptability of a proposed new Third Party Connection shall be final.
3. The Affiliate shall also notify the CFO of FLR (and supply FLR with supporting information) if Affiliate believes the proposed new Third Party Connection should be exempted from the standard Third Party Connection fee of One Hundred Dollars (\$100.00) per month from the date of the activation of the Third Party Connection. FLR will consider the facts presented by Affiliate and rule on the exemption request within 10 (ten) days via email to Affiliate.
4. The Affiliate and FLR will review the Third Party Connection list once each year on/around Affiliate's eleventh (11<sup>th</sup>) Fiscal Month and reconcile the payment amounts applicable to that Fiscal Year. FLR will present invoice to Affiliate for the agreed upon annual Third Party Connection fees by the tenth (10<sup>th</sup>) day of Affiliate's twelfth (12<sup>th</sup>) Month of each fiscal year to enable Affiliate to process payment within that Fiscal Year.
5. The annual downstream subscriber fee shall be subject to periodic review and adjustment by the Board of Directors of FLR as provided in the Agreement.



**Information Systems Services**

301 N. Olive Avenue, 8th Floor  
West Palm Beach, FL 33401  
(561) 355-2823  
FAX: (561) 355-3482 (8th Floor)  
FAX: (561) 355-4120 (4th Floor)

www.pbcgov.com

**Palm Beach County  
Board of County  
Commissioners**

Dave Kerner, Mayor

Robert S. Weinroth, Vice Mayor

Hal R. Valeche

Gregg K. Weiss

Mary Lou Berger

Melissa McKinlay

Mack Bernard

**County Administrator**

Verdenia C. Baker

Florida LambdaRail, LLC  
1607 Village Square Blvd., Suite 4  
Tallahassee, Florida 32309-2772  
Attn: Chief Executive Officer

R2020 0491

MAY 05 2020


In accordance with the Affiliate Connection Agreement between Florida LambdaRail, LLC and Palm Beach County, Florida, R2014-0851, executed on June 3, 2014, Section 5. Term of Agreement, please be advised that Palm Beach County is exercising the option to extend the term of the agreement.

The new term of the Agreement will be effective April 16, 2020, through April 15, 2021, with one remaining one-year renewal option.

Palm Beach County, Florida

Approved as to Form and  
Legal Sufficiency

By:   
Archie Satchell, CIO, ISS

By:   
County Attorney

Date: 3/16/2020

Date: 3/16/2020

Florida LambdaRail, LLC, a Florida  
Limited Liability Company

By:   
Joseph A. La...  
Chief Executive Officer

Date: 02-25-2020

"An Equal Opportunity  
Affirmative Action Employer"

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