

II. FISCAL IMPACT ANALYSIS

A. Five-Year Summary of Fiscal Impact:

<u>Fiscal Years</u>	<u>2022</u>	<u>2023</u>	<u>2024</u>	<u>2025</u>	<u>2026</u>
Capital Expenditures	_____	_____	_____	_____	_____
Operating Costs	_____	_____	_____	_____	_____
External Revenues	_____	_____	_____	_____	_____
Program Income (County)	_____	_____	_____	_____	_____
In-Kind Match (County)	_____	_____	_____	_____	_____
NET FISCAL IMPACT	_____	_____	_____	_____	_____
Number of additional FTE positions (Cumulative)	_____	_____	_____	_____	_____

Is Item Included In Current Budget? Yes _____ No _____

Budget Account No.: Fund _____ Dept. _____ Unit _____ Object _____
Reporting Category _____

B. Recommended Sources of Funds/Summary of Fiscal Impact:

C. Departmental Fiscal Review:

III. REVIEW COMMENTS

A. OFMB Fiscal and/or Contract Development and Control Comments:

_____	_____
OFMB	Contract Dev. and Control

B. Legal Sufficiency:

Assistant County Attorney

C. Other Department Review:

Department Director

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
11/15/2022

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT A</u> DLT Solutions LLC dba DLT Solutions	Increase of term contract for Oracle products, services and solutions, for the period 05/01/2019 through 11/30/2023 per Master Agreement #450888.	Increased Amount: \$350,000.00 Total with Increase: \$2,547,800.00 S/M/WBE: \$0 Original Contract Amount: \$1,998,000.00	Information Systems Services 0001-490-1310-4674	Thelwell	

The County has expended or encumbered \$2,092,814 (\$50,127/month) during the previous forty-one and three quarter (41.75) months of the current fifty-five (55) month term contract. The Information Systems Services Department requests an increase of \$350,000 over the previous amount of \$2,197,800, inclusive of the Purchasing Director's 10% authority, for the remaining thirteen and one quarter (13.25) months of the current term contract. This increase is necessary due to the unexpected purchase for Fire Rescue, leaving the Information System Services Department short to cover funding for the final software renewal. Additionally, approval is requested to add vendors and items as approved by the originating entity. This purchase is off the Maricopa County Contract #180233-RFP, and has no renewal options remaining. Awardee is located out of State. There is no S/M/WBE currently certified for this commodity or service.

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<u>EXHIBIT B</u> Ferguson Enterprises, LLC; Core & Main LP	Increase of term contract for butterfly, gate, and check valves for the period 07/23/2019 through 07/22/2024 per Master Agreement #19054.	Increased Amount: \$824,000.00 Total with increase: \$2,074,000.00 S/M/WBE: \$0 Original Contract Amount: \$1,250,000.00	Water Utilities Department 4001-720-2310-4615 4001-720-1GUA-4615 4001-720-2521-4615 4001-720-2533-4615 4001-720-2554-4615 4001-720-2584-4615 4007-720-3333-4615 4001-720-4GUA-4615 4001-720-5GUA-4615 4001-720-6GUA-4615	Thelwell	

The County has expended or encumbered \$1,234,405 (\$31,651/month) during the previous thirty-nine (39) months of the current sixty (60) month term contract. The Water Utilities Department requests an increase of \$824,000 over the previous authorized amount of \$1,250,000, for the remaining twenty-one (21) months of the current term contract. This increase is necessary due to the need for valve replacement of underground piping infrastructure for potable and wastewater distribution. This term contract has no renewal options. Awardees are located in Palm Beach County. No S/M/WBE vendor submitted a bid on this project.

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EXHIBIT C					
G A Food Services of Pinellas County, LLC dba GA Food Service	Renewal of term contract for culturally diverse and diabetic friendly home delivered meals for the period 01/01/2023-12/31/2023 per Master Agreement #F21068A.	\$1,816,142.00 S/M/WBE: \$0 Original Contract Amount: \$1,502,848.00	Community Services Department 1006-144-1443-3419 1006-144-1458-3419 1006-144-1459-3419 1006-144-1481-3419	Thelwell	

The County has expended or encumbered \$1,041,546 (\$104,155/month) during the previous ten (10) months of the current twelve (12) month term contract. Due to Federal grant funding received, the Community Services Department requests \$1,816,142 to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. The contract amount for the: (i) initial twelve (12) month term was \$1,502,848, with \$1,041,546 encumbered. Awardee is located outside Palm Beach County in the City of St. Petersburg, Florida. The original contract was established by a competitive solicitation process. This Federally funded contract is exempt from the EBO Ordinance.

EXHIBIT D					
DUVAL FORD LLC, dba Duval Ford; Bozard Ford Co.	New term contract for pursuit, administrative and other vehicles for the period 11/15/2022 through 09/30/2023 per Master Agreement #555603.	\$9,000,000.00 S/M/WBE: \$0	Countywide Lead Department: Facilities Development and Operations/Fleet	Thelwell	

The County has expended or encumbered \$17,849,164 (\$793,296/month) during the previous twenty-two and one half (22.5) month term contract. Facilities Development and Operations/Fleet Management requests \$9,000,000 to meet the County's requirements through the expiration of this new ten and one half (10.5) month term contract for new and replacement vehicles approved in the FY23 budget. Additionally, approval is requested to add vendors and items as approved by the originating entity. This purchase is from the Florida Sheriffs Association Cooperative Purchasing Program and has no renewal options. Awardees are located outside Palm Beach County in the cities of Jacksonville and St. Augustine, Florida. There is no S/M/WBE currently certified for this commodity or service. This piggyback contract was reviewed and approved by the OEBO.

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<u>EXHIBIT E</u> Morton Salt, Inc.	New term contract for solar salt quality sodium chloride for the period 12/11/2022 through 12/10/2023 per Master Agreement #22090R.	\$1,040,850.00 S/M/WBE: \$0	Water Utilities Department 4001-720-2531-4615 4001-720-2532-4615 4001-720-2533-4615 4001-720-2535-4615 4001-720-3GUA-4615	Thelwell	

The County has expended or encumbered \$652,500 (\$48,333/month) during the previous thirteen and one half (13.5) months of the current fifteen (15) month term contract. The Water Utilities Department is requesting \$1,040,850 to meet the County's requirements through the expiration of this new 12 month term contract, due to the anticipated need for sodium chloride that is used as part of the purification and pre-treatment process for Water Treatment Plant #2, and Plant #8. This term contract has four (4) twelve (12) month renewal options. Awardee is located out of State. This item was reviewed by the OEBO and a Waiver of API Requirements was approved.

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<u>EXHIBIT F</u> General Plumbing and Air Conditioning, Inc.; Shamtec, Inc.; Speedy Rooter, Inc.	New term contract for Request for Pre-Qualification of vendors for plumbing services, lump sum, term, contract for the period 11/15/2022 through 11/14/2027 per Master Agreement #22082.	\$250,000.00 S/M/WBE: Amount Dependent Upon Usage.	Countywide Lead Department: Facilities Development and Operations	Thelwell	

The County has expended or encumbered \$201,506 (\$26,867/month) during the previous seven and one half (7.5) months of the current twelve (12) month term contract. The current contract is a time and material contract with hourly rate and parts at cost per project. This contract is a pre-qualification with lump sum pricing per project. The Department of Facilities Development and Operations requests a new term contract for plumbing services, whereby, \$250,000 is needed to meet the County's requirements through the expiration of this new sixty (60) month term contract. Additionally, approval is requested to add vendors that may become pre-qualified during the term of the contract. Pre-qualification contracts allow for the addition of new vendors during the full term of the term contract. This term contract has no renewal options. Awardees are located in Palm Beach County. The Goal Setting Committee recommended an SBE Sheltered Market for Small Construction Contracts and an SBE Price Preference for this solicitation.

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EXHIBIT G					
Unique Management Services, Inc.	New term contract for debt collection services for the Library Department for the period 01/08/2023 through 01/07/2028 per Master Agreement #SS800139.	\$259,621.00 S/M/WBE: \$0	Library Department 1180-320-3200-3129	Thelwell	

The County has encumbered \$139,083.25 (\$2,418.84/month) during the previous fifty-seven and one half (57.5) months of the current sixty (60) month debt collection contract. There were no collections from April to September in 2020. Based upon historical collections, it is anticipated that the County will receive \$1,153,872 through the expiration of this new sixty (60) month term contract. The awarded vendor will receive twenty-two and one half percent (22.5%) of the revenue collected as its fee. This term contract has no renewal options. Awardee is located out of State. This is a sole source provider who is not a certified S/M/WBE. This sole source contract is exempt from the EBO Ordinance.

TOTAL AMOUNT OF ALL AWARD: \$13,540,613.00