3H-23

PALM BEACH COUNTY BOARD OF COUNTY COMMISSIONERS AGENDA ITEM SUMMARY

Meeting Date:	August 22, 2023	[X] Consent [] Ordinance	[] Regular [] Public Hearing	
Department:	Facilities Develop	ment & Operations		

I. EXECUTIVE BRIEF

Motion and Title: Staff recommends motion to:

- A) adopt a Resolution authorizing an extension of the Concessionaire Lease Agreement with SW Hospitality Group LLC, a Florida Limited Liability Company; and
- B) approve a Third Amendment to Concessionaire Lease Agreement with SW Hospitality Group LLC, a Florida Limited Liability Company, to retroactively extend the term of the Agreement to July 24, 2024.

Summary: On July 25, 2019, the Board of County Commissioners (Board) approved a Concessionaire Lease Agreement with Osprey Point Restaurant Management, LLC (R2019-1060) for a term of three (3) years plus two 2-year options to extend. On August 17, 2021, the Board approved the First Amendment (R2021-1075) approving change in ownership from Osprey Point Restaurant Management, LLC to Thoroughbred Holdings, LLC. The term of the Concessionaire Lease Agreement with Thoroughbred Holding, LLC expired July 24, 2022 during negotiations to sell the business to SW Hospitality Group, LLC (SW Hospitality). SW Hospitality acquired the business on September 1, 2022, which did not allow time to exercise the option to extend. Staff obtained and reviewed documentation finding that SW Hospitality has demonstrated financial viability and preparedness to provide comparable concession services to that provided by the previous concessionaire. On April 18, 2023, the Board approved the Second Amendment (R2023-0496) approving the change of ownership from Thoroughbred Holdings, LLC to SW Hospitality. At that time, Staff inadvertently omitted approval of the exercise of first renewal option by SW Hospitality. This Third Amendment retroactively extends the Concessionaire Lease Agreement from July 25, 2022 to July 24, 2024. All other terms and conditions of the Agreement remain The Parks and Recreation Department (Parks) will continue to have administrative responsibility for the Concessionaire Lease Agreement. (Property & Real Estate Management) District 5 (HJF)

Background and Justification: The Concessionaire Lease Agreement was initially approved in 2019 as a result of a Request for Proposal. The Agreement includes an initial term of three years plus two 2-year options to extend. The Concessionaire Lease Agreement also provides for rental rate increases of 3% each year. Subsequent to the approval of this Third Amendment, there will be one 2-year option to extend remaining. The current rent is \$51,500 per year through August 31, 2023. On September 1, 2023 the rent will increase to \$63,654. Parks manages this Agreement and is satisfied with the performance of SW Hospitality and join Facilities Development and Operations in recommending approval of this Third Amendment. The ownership percentages for SW Hospitality are identified in the Disclosure of Beneficial Interests.

Attachments:

- 1. Location Map
- 2. Resolution
- 3. Third Amendment to Concessionaire Lease Agreement
- 4. Disclosure of Beneficial Interests

Recommended By:	Down C. agak	Colley	8/11/23	
9	Department Director		Date	
Approved By:	Malar		8/10/23	

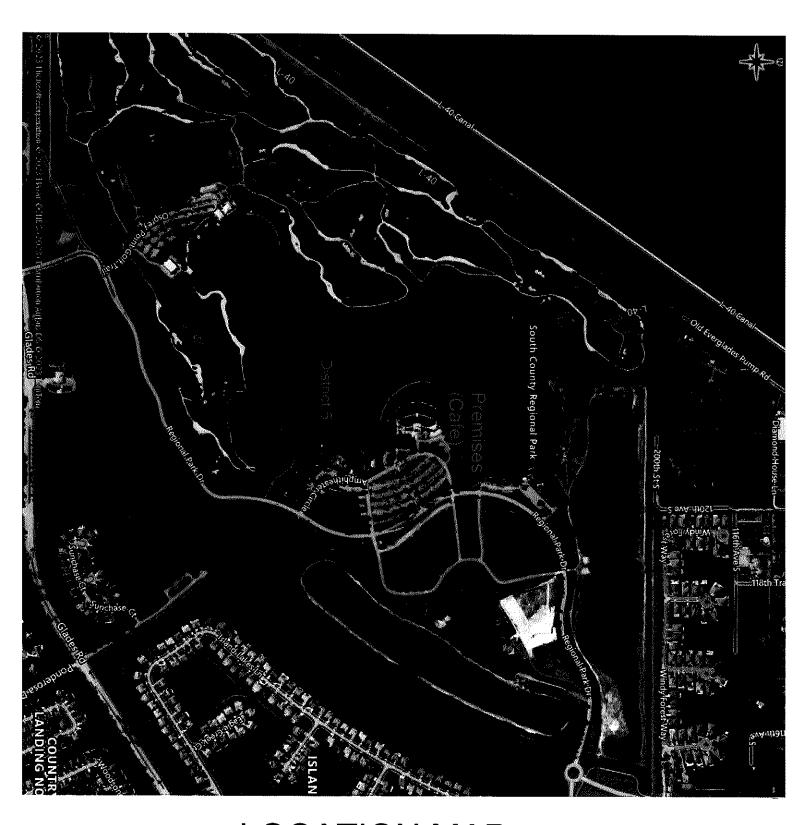
II. FISCAL IMPACT ANALYSIS

A. Five Year Summary of Fiscal Impact: Fiscal Years 2023 2024 2025 2026 2027 Capital Expenditures **Operating Costs** External Revenues (\$59,380) (\$51.985)(\$-0-)<u>(\$-0-)</u> (\$-0-)Program Income (County) In-Kind Match (County NET FISCAL IMPACT (\$59,380)(\$51,985) (\$-0-)(\$-0-)(\$-0-)# ADDITIONAL FTE **POSITIONS (Cumulative)** Is Item Included in Current Budget: Yes No _____ X____ Does this item include the use of federal funds? Yes ____No _X_ Budget Account No: Dept Fund 1384 <u>580</u> Unit <u>5258</u> Source Program Recommended Sources of Funds/Summary of Fiscal Impact: Full rental abatement for all unpaid rents from November 1, 2021 through October 31, 2021. Reduced rent rate at 50% (\$2,575.00 per month) from November 1, 2021 to October 31, 2022. The pro-rated rent from November 1, 2022 through August 31, 2023 is \$5,150 per month. The Annual 3% increases resumes September 1, 2023, with annual rent of \$63,654 through August 31, 2024. Fixed Asset Number NA C. Departmental Fiscal Review: III. REVIEW COMMENTS **OFMB Fiscal and/or Contract Development Comments:** A. B. Legal Sufficiency: Assistant County Attorney C. Other Department Review: Paul Conne

This summary is not to be use as a basis for payment.

Department Director

Osprey Point Golf Course



LOCATION MAP

Attachment # 1

Resolution @ 8 pages each)

RESOLUTION NO. 2023-

RESOLUTION OF THE BOARD OF COUNTY COMMISSIONERS OF PALM BEACH COUNTY, FLORIDA, AUTHORIZING AN EXTENSION OF THE CONCESSIONAIRE LEASE AGREEMENT WITH SW HOSPITALITY GROUP, LLC; AND PROVIDING FOR AN EFFECTIVE DATE.

WHEREAS, SW Hospitality Group, LLC, pursuant to a Concessionaire Lease Agreement ("Agreement") dated July 25, 2019 (R2019-1060) as amended, leases a concession area known as the Café at Osprey Point Golf Course in Burt Aaronson South County Regional Park ("Park") from Palm Beach County for the operation of a food and beverage concession; and

WHEREAS, the previous tenant, Thoroughbred Holdings, LLC provided timely notice to the County that in lieu of exercising the option to extend the Agreement, it was negotiating the sale of the business; and

WHEREAS, the Agreement with Thoroughbred Holdings, LLC expired July 24, 2022 during negotiations to sell the business to SW Hospitality Group, LLC; and

WHEREAS, SW Hospitality Group, LLC acquired the business on September 1, 2022 which did not allow time to exercise the option to extend; and

WHEREAS, County staff obtained proper documentation showing that SW Hospitality Group, LLC was financially viable and capable of providing comparable services as Thoroughbred Holdings, LLC, and

WHEREAS, the Second Amendment to Lease Agreement (R2023-0496) ("Second Amendment") dated April 18, 2023 changed the ownership from Thoroughbred Holdings, LLC to SW Hospitality Group, LLC; and

WHEREAS, the County is satisfied with the performance of SW Hospitality Group, LLC; and

WHEREAS, the County acknowledges timely notification of a request to extend the Agreement was not feasible for SW Hospitality Group, LLC due to the date of acquisition of the business and hereby consents to extending the Agreement term for a

period of two years with one remaining option to extend for a period of two (2) more years; and

WHEREAS, the Board of County Commissioners of Palm Beach County hereby finds that SW Hospitality Group, LLC has provided sufficient evidence showing their financial and operational capabilities to provide comparable concessionaire services as Thoroughbred Holdings, LLC; and

WHEREAS, the Board of County Commissioners of Palm beach County hereby finds that it is in the best interest of the County to extend the Agreement with SW Hospitality Group, LLC for continuity of concessions operations in Osprey Point Golf Course in the Park.

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF PALM BEACH COUNTY, FLORIDA, that:

Section 1. Recitals

The foregoing recitals are true and correct and incorporated herein by reference.

Section 2. <u>Authorization to Extend the Term of the Lease</u>

The Board of County Commissioners of Palm Beach County shall extend the Agreement with SW Hospitality Group, LLC, pursuant to the Third Amendment to Lease Agreement attached hereto as Exhibit "A" and incorporated herein by reference.

Section 3. Conflict with Federal or State Law or County Charter.

Any statutory or Charter provisions in conflict with this Resolution shall prevail.

Section 4. <u>Effective Date.</u>

The provisions of this Resolution shall be effective immediately	upon	adoption
hereof.	,	
The foregoing Resolution was offered by Commissioner		
who moved its adoption. The Motion was seconded by Commissioner		
and upon being put to a vote, the vote was as follows:		

Commissioner Gregg K. Weiss, Mayor Commissioner Maria Sachs, Vice Mayor Commissioner Maria G. Marino Commissioner Michael A. Barnett Commissioner Marci Woodward Commissioner Sara Baxter Commissioner Mack Bernard

The Mayor thereupon de	cclared the Resolution duly passed and adopted this
day of	, 2023.
	PALM BEACH COUNTY, a political subdivision of the State of Florida BOARD OF COUNTY COMMISSIONERS
	JOSEPH ABRUZZO CLERK OF THE CIRCUIT COURT & COMPTROLLER
	By:
APPROVED AS TO FORM AN	ND APPROVED AS TO TERMS AND CONDITIONS
Assistant County Attorney	By: Pensu ! Agak Colley Department Director

Exhibit "A" Third Amendment

THIRD AMENDMENT TO CONCESSIONAIRE LEASE AGREEMENT

THIS THIRD AMENDMENT TO CONCESSIONAIRE LEASE AGREI	EMENT
("Third Amendment") is made and entered into,	by and
between PALM BEACH COUNTY, a political subdivision of the State of	Florida,
("County") and SW HOSPITALITY GROUP, LLC., a Florida Limited Liability C	ompany
("Concessionaire").	

- WHEREAS, County and Osprey Point Restaurant Management, LLC, entered into that certain Concessionaire Lease Agreement dated July 25, 2019 (R2019-1060) (the "Agreement") for the use of the Premises as defined in the Agreement, with a commencement date of July 25, 2019, for a term of three (3) years with two options to extend for a period of two years each; and
- WHEREAS, Osprey Point Restaurant Management, LLC provided notice to the County that due to the financial impact of Covid-19, it was no longer able to provide services under the Agreement; and
- WHEREAS, due to the financial challenges, Osprey Point Restaurant Management, LLC partnership was purchased by Thoroughbred Holdings, LLC, and
- WHEREAS, the First Amendment to Concessionaire Lease Agreement (R2021-1075) ("First Amendment") dated August 17, 2021 modified the annual rent and approved a change in ownership from Osprey Point Restaurant Management, LLC to Thoroughbred Holdings, LLC; and
- WHEREAS, Thoroughbred Holdings, LLC provided timely notice to the County that in lieu of exercising the first option to extend the Agreement, it was negotiating the sale of the business; and
- WHEREAS, the initial term of the Agreement with Thoroughbred Holdings, LLC expired July 24, 2022 during negotiations to sell the business to Concessionaire; and
- WHEREAS, Concessionaire acquired the business on September 1, 2022, which did not allow time to exercise the first option to extend in accordance with section 1.05 of the Agreement; and
- WHEREAS, County staff obtained proper documentation and reviewed said documentation to determine Concessionaire's financial viability and preparedness to provide services comparable to Thoroughbred Holdings, LLC; and
- WHEREAS, County staff found that Concessionaire was financially viable and capable of providing comparable services as Thoroughbred Holdings, LLC and as such recommended a change of ownership from Thoroughbred Holdings, LLC to Concessionaire, and

OSPREY POINT THIRD	1 AMENDMENT 7.14.23	D.L. @ CAO APPROVED.
OSFRET FOINT THIRD	AMENDMENT 7.14.23	D.L. @ CAO APPROVED.

WHEREAS, the Second Amendment to Concessionaire Lease Agreement (R2023-0496) ("Second Amendment") dated April 18, 2023 changed the ownership from Thoroughbred Holdings, LLC to Concessionaire; and

WHEREAS, the County is satisfied with the performance of Concessionaire; and

WHEREAS, the County acknowledges timely notification of a request to extend was not feasible for the Concessionaire due to the date of acquisition of the business and consents to the extension of the lease term for a period of two years with the option to extend for one successive period of two (2) years; and

- **NOW, THEREFORE,** in consideration of the mutual covenants and agreement hereinafter set forth, and various other good and valuable considerations, the receipt and sufficiency of which are hereby acknowledged, the parties hereby agree as follows:
- 1. The foregoing recitals are true and correct and incorporated herein by reference. Terms not defined herein shall have the same meaning ascribed to them in the Agreement, as amended.
- 2. The term of the Agreement is hereby extended to July 24, 2024 with one option remaining to extend for a period of two (2) years. Pursuant to the First Amendment, current Rent at \$51,500/\$5,150 per month, expiring on August 31, 2023 and increasing to \$63,654 effective September 1, 2023 through August 31, 2024.
- 3. Except as modified by this Third Amendment, the Agreement remains unmodified and in full force and effect in accordance with the terms thereof.

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Department Director

IN WITNESS WHEREOF, the parties have caused this Third Amendment to be

executed as of the day and year first above written.

Chief Assistant County Attorney

 3 Osprey point third amendment 7.14.23 d.l. @ Cao approved.

AT	TEST:	SW I	CESSIONAIRE: Hospitality Group, LLC, a Florida ted Liability Company
By:	Witness Signature	By:	
	Witness Printed Name	-	Its Manager Printed Name
By:	Witness Signature		
•	Witness Printed Name		

Attachment #3

Third Amendment 2 @ 4 pages each)

THIRD AMENDMENT TO CONCESSIONAIRE LEASE AGREEMENT

THIS THIRD AMENDMENT TO CONCESSIONAIRE LEASE AGREE	MENT
("Third Amendment") is made and entered into, b	by and
between PALM BEACH COUNTY, a political subdivision of the State of I	ilorida,
("County") and SW HOSPITALITY GROUP, LLC., a Florida Limited Liability Co	mpany
("Concessionaire").	

WHEREAS, County and Osprey Point Restaurant Management, LLC, entered into that certain Concessionaire Lease Agreement dated July 25, 2019 (R2019-1060) (the "Agreement") for the use of the Premises as defined in the Agreement, with a commencement date of July 25, 2019, for a term of three (3) years with two options to extend for a period of two years each; and

WHEREAS, Osprey Point Restaurant Management, LLC provided notice to the County that due to the financial impact of Covid-19, it was no longer able to provide services under the Agreement; and

WHEREAS, due to the financial challenges, Osprey Point Restaurant Management, LLC partnership was purchased by Thoroughbred Holdings, LLC, and

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WHEREAS, Thoroughbred Holdings, LLC provided timely notice to the County that in lieu of exercising the first option to extend the Agreement, it was negotiating the sale of the business; and

WHEREAS, the initial term of the Agreement with Thoroughbred Holdings, LLC expired July 24, 2022 during negotiations to sell the business to Concessionaire; and

WHEREAS, Concessionaire acquired the business on September 1, 2022, which did not allow time to exercise the first option to extend in accordance with section 1.05 of the Agreement; and

WHEREAS, County staff obtained proper documentation and reviewed said documentation to determine Concessionaire's financial viability and preparedness to provide services comparable to Thoroughbred Holdings, LLC; and

WHEREAS, County staff found that Concessionaire was financially viable and capable of providing comparable services as Thoroughbred Holdings, LLC and as such recommended a change of ownership from Thoroughbred Holdings, LLC to Concessionaire, and

			1				
OSPREY POINT	THIRD	AMENDMENT	7.14.23	D.L.	@ CAO	APPROVI	ED.

WHEREAS, the Second Amendment to Concessionaire Lease Agreement (R2023-0496) ("Second Amendment") dated April 18, 2023 changed the ownership from Thoroughbred Holdings, LLC to Concessionaire; and

WHEREAS, the County is satisfied with the performance of Concessionaire; and

WHEREAS, the County acknowledges timely notification of a request to extend was not feasible for the Concessionaire due to the date of acquisition of the business and consents to the extension of the lease term for a period of two years with the option to extend for one successive period of two (2) years; and

- NOW, THEREFORE, in consideration of the mutual covenants and agreement hereinafter set forth, and various other good and valuable considerations, the receipt and sufficiency of which are hereby acknowledged, the parties hereby agree as follows:
- 1. The foregoing recitals are true and correct and incorporated herein by reference. Terms not defined herein shall have the same meaning ascribed to them in the Agreement, as amended.
- 2. The term of the Agreement is hereby extended to July 24, 2024 with one option remaining to extend for a period of two (2) years. Pursuant to the First Amendment, current Rent at \$51,500/\$5,150 per month, expiring on August 31, 2023 and increasing to \$63,654 effective September 1, 2023 through August 31, 2024.
- 3. Except as modified by this Third Amendment, the Agreement remains unmodified and in full force and effect in accordance with the terms thereof.

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IN WITNESS WHEREOF, the parties have caused this Third Amendment to be executed as of the day and year first above written.

ATTEST:	
JOSEPH ABRUZZO CLERK OF THE CIRCUIT COURT & COMPTROLLER	PALM BEACH COUNTY, a political subdivision of the State of Florida
By:	By: Gregg K. Weiss, Mayor
APPROVED AS TO LEGAL SUFFICIENCY:	APPROVED AS TO TERMS AND CONDITIONS:
By: Chief Assistant County Attorney	By: Department Director

By: Witness Signature By: Witness Signature By: Witness Signature By: Witness Signature CONCESSIONAIRE: SW Hospitality Group, LLC, a Florida Limited Liability Company By: Anderson Stadesholm Its Manager Printed Name By: Witness Signature Witness Printed Name

Attachment #4

Disclosure of Beneficial Interest
(3 pages)

DISCLOSURE OF BENEFICIAL INTERESTS

TO: PALM BEACH COUNTY CHIEF OFFICER, OR HIS OR HER OFFICIALLY DESIGNATED REPRESENTATIVE

STATE OF FLORIDA COUNTY OF PALM BEACH

BEFORE ME, the undersigned authority, this day personally appeared Anderson

Stude holes, hereinafter referred to as "Affiant", who being by me first duly sworm, under oath, deposes and states as follows: 1. Affiant is the <u>presider</u> (position - i.e. president, partner, trustee) of <u>full-surfactly learned led</u> (name and type of entity - i.e. ABC Corporation, XYZ Limited Partnership), (the "Concessionaire") which entity is providing concession services on the real property legally described on or depicted in the attached Exhibit "A" (the "Licensed Area"). Afternt's address is: 1127 fapel falor Beach Blist 4508
Kappel Palor Beach, Et 3241 3. Attached hereto, and made a part hereof, as Exhibit "B" is a complete listing of the names and addresses of every person or entity having a five percent (5%) or greater beneficial interest in the concessionaire and the percentage interest of each such person or entity. 4. Affiant further states that Affiant is familiar with the nature of an eath and with the penalties provided by the laws of the State of Florida for falsely swearing to statements under 5. Under penalty of penjury, Affiant declares that Affiant has examined this Affidavit and to the best of Affiant's knowledge and belief it is true, correct, and complete, and will be relied upon by Palm Beach County relating to its entering into a Concessionaire Service Agreement for the Licensed Area.

FURTHER AFFIANT SAYETH NAUGHT.

Print/Affiant Name: // Neces Harlands.

The foregoing instrument was sworn to, subscribed and acknowledged before me this declary of the book of the book

Notary Public State of Florida Bricanna Molfer My Commission HH 222296 Exp. 1/31/2026

Brieanna Moller (Print Notary Name)

NOTARY PUBLIC State of Florida at Large

My Commission Expires: 01/31/2026

Page 1 of 3

Osprey Point Golf Course



Beneficial interests of SW Hospitality Group

Anderson Studebaker 3323 Brinely Pl Royal Palm Beach, FL 33411 50% interest

Wylon Wong 13343 91st Pl N Maple Grove, MN 55369^s 50% interest