Agenda Item #:

3FF-1

PALM BEACH COUNTY BOARD OF COUNTY COMMISSIONERS BOARD APPOINTMENT SUMMARY

Meeting Date: September 17, 2024

Department: Advisory Board:

Administration/Office of Equal Business Opportunity
Equal Business Opportunity Advisory Committee

I. EXECUTIVE BRIEF

Motion & Title: Staff recommends motion to approve:

A) the reappointment of one (1) applicant to the Equal Business Opportunity Advisory Committee (EBOAC) for a three (3) year term from September 17, 2024 through September 16, 2027:

NAME SEAT DESIGNATION NOMINATED BY
Clementine Fleuranvil 8 National Association of Women in Construction

NOMINATED BY
Commissioner Barnett

B) the appointment of one (1) new applicant to the EBOAC to complete an unexpired term. Mr. Ilan Kottler's will complete an unexpired term through July 11, 2025, plus a full three (3) year term commencing July 12, 2025 through July 11, 2028; and

NEW APPOINTMENT SEAT REQUIREMENT NOMINATED BY
Ilan Kottler 4 Certified White Male Commissioner Marino
Business Owner Commissioner Barnett

C) the appointment of one (1) new application to the EBOAC to complete an unexpired term. Ms. Jacqueline Ramirez will complete an unexpired term through October 15, 2024, plus a full three (3) year term commencing October 16, 2024 through October 15, 2027.

NEW APPOINTMENT SEAT REQUIREMENT NOMINATED BY

Jacqueline Ramirez 12 Small Business Development Commissioner Barnett

Center

Summary: The EBOAC reviews and evaluates the effectiveness of equal business opportunity programs within County Government, and was established pursuant to Section 2-80.28(f) of the Palm Beach County Code. EBOAC consists of fifteen members representing one (1) African American business owner certified as a small business by the County; one (1) Hispanic business owner certified as a small business by the County; one (1) woman business owner certified as a small business owner certified as a small business by the County; one (1) business owner domiciled in Palm Beach County; one (1) representative of a business incubator program; one (1) representative of the Hispanic business organization; one (1) representative of the National Association of Women in Construction; one (1) representative of a Women's Business Organization; one (1) certified minority contractor; one (1) representative of the Associated General Contractors of America; one (1) representative of the Small Business Development Center; one (1) representative of a financial institution that assists small businesses; one (1) representative of the Black Chamber of Commerce; and one (1) representative of a professional services organization. (Summary continued on Page 3)

Attachments:

- 1. Board/Committee Application
- 2. Resume of Nominee
- 3. Memo to BCC dated July 12, 2024
- 4. Current List of Board Members

Recommended by:	Dehman	8/30/2024
•	Department Director	Date
Legal Sufficiency:		9/12/24
	Assistant County Attorney	Date

II. REVIEW COMMENTS

A.	Other Department Review:					
	Department Director					

(Summary Continued from Page 1)

On July 12, 2024, a memo was sent to the Board of County Commissioners (BCC) requesting approval of the nominations. No other nominations were received. EBOAC seat terms are for three (3) years. The current diversity count is: African American: 7 (53.8%), Caucasian: 4 (30.8%), and Hispanic: 2 (15.4%). The gender ratio (female: male) is: 8:5. The nominees for reappointment and appointment are Clementine Fleuranvil, African-American female; Ilan Kottler; Caucasian male; Jacqueline Ramirez, Hispanic female. Staff is addressing the need to increase diversity within our boards and will continue to encourage this to expand this Board's diversity. Countywide (RS)

Background and Justification: On October 16, 2018, the County enacted the Equal Business Opportunity Program Ordinance (EBO Ordinance), Sections 2-80.20 et seq. The EBO Ordinance repealed the County's Small Business Enterprise Program. Section 2-80.28(f) of the EBO Ordinance provides for appointments to be made from specific organizations and representatives of the small business community, as specified above.

The information provided on this form will be used in considering your nomination. Please COMPLETE SECTION II IN FULL. Answer "none" or "not applicable" where appropriate. Please attach a biography or resume to this form.

Section I (Department)	: (Please Print)					
Board Name: Equ	al Business Oppor	unity Advisory C	ommittee		Advisory [X]	Not Advisory [
[X] At Large A	ppointment	or	[] District A	Appointm	ent /District #	#:
Term of Appointment:	3	Years.	From: 9/17/2024	· · · · · · · · · · · · · · · · · · ·	To: 9/10	6/2027
Seat Requirement:	National Associa	tion of Women in	Construction	,,	Sent #:8	
[Х]*Кеарроін	lment	or	[] New App	ointment		
or [] to comple Completion of term to			Due to:		resignation	[] other
*When a person is bein term shall be considere <u>Section II (Applicant):</u> APPLICANT, UNLESS	d by the Board of (Please Print)	County Commis	sioners:	disclose	d voting conf	licts during the previ
	ranyil		:: :::::::::::::::::::::::::::::::::::		Colette	
Last		_	Pirst		Middle	
Occupation/Affiliation	Certified :	Public Accountant				***************************************
	Owner [x]	Employee []		Offic	cer []
Business Name:	Accountin	ng of the Palm Bea	ches, LLC			
Business Address:	4851 Pair	nbrooke Circle #20	01			
City & State	West Palr	n Beach, FL	Z	ip Code:	_3341	7
Residence Address:	4851 Palr	abrooke Circle				
City & State	West Pair	n Beach, FL	Z	ip Code:	3341	17
Home Phone:	()		Business Phone:	(561) 293-300	4 Ext.
Cell Phone:	(561) 351-7-	1 91	Fax:	(561		
Email Address:	CPA@account	ngofthepalmbeacl	les.com			
Mailing Address Prefere	ence: [X]Busine	ss []Residence	:			
Have you ever been con If Yes, state the court, n		Yessposition of case a	NoX and date:		***************************************	
Minority Identification		ale panic-American	[X] Female [] Asian-American	[X].	African-Ames	rican [] Caucasian

Page 1 of 2

Section II Continued:

CONTRACTUAL RELATIONSHIPS: Pursuant to Article XIII, Sec. 2-443 of the Palm Beach County Code of Ethics, advisory board members are prohibited from entering into any contract or other transaction for goods or services with Palm Beach County. Exceptions to this prohibition include awards made under sealed competitive bids, certain emergency and sole source purchases, and transactions that do not exceed \$500 per year in aggregate. These exemptions are described in the Code. This prohibition does not apply when the advisory board member's board provides no regulation, oversight, management, or policy-setting recommendations regarding the subject contract or transaction and the contract or transaction is disclosed at a public meeting of the Board of County Commissioners. To determine compliance with this provision, it is necessary that you, as a board member applicant, identify all contractual relationships between Palm Beach County government and you as an individual, directly or indirectly, or your employer or business. This information should be provided in the space below. If there are no contracts or transactions to report, please verify that none exist. Staff will review this information and determine if you are eligible to serve or if you may be eligible for an exception or waiver pursuant to the code.

Contract/Transaction No.	Department/Division	Description of Services	<u>Term</u>
Example: (R#XX-XX/PO XX)	Parks & Recreation	General Maintenance	10/01/00-09/30/2100
A A A A A A A A A A A A A A A A A A A	(Attach Additiona	al Sheet(s), if necessary) OR	
NONE	X	NOT APPLICABLE/ (Governmental Entity)	
Beach County Code of Ethic http://www.palmbeachcountyeth appointment, and upon reappoint part III of the Florida Statutes), a By signing below I agree required Ethics training X By w	es. Training on the Palm ics.com/training.htm. Ethics trainent. All board members must and the Florida Sunshine Law. e to abide by the Palm Beach (in the manner checked below	the Web, DVD or VHS on _June 10,	an be found on the web at: PM CW-P-80 is required before ida Code of Ethics, (Chapter 112, whedge that I have received the
Dy an	AND		
By signing below I ack State of Florida Code of	nowledge that I have read, un Ethics, Chapter 112, part III	derstand and agree to abide by the of the Florida Statutes:	Florida Sunshine Law and the
*Applicant's Signature: Clema	utina C. Flaunanvil, CPA Prin	ted Name: Clementine C. Fleuranvil, CP.	A Date: 6/10/2024
Any questions and/or concerns a Ethics website www.palmbeach	regarding Article XIII of the Pal countyethics.com or contact us	im Beach County Code of Ethics, plea via email at ethics@palmbeachcounty	se visit the Commission on vethics.com or (561) 233-0724.
	Megan Harp, Ad Office of Equal	this FORM to; ministrative Assistant II i Business Opportunity itary Trail, Suite 202	
	de at BCC Meeting fin:	Date: 7/30	124
Commissioner's Signature	7		Revised 01/09/2023
Pursuant to Florida's Public Records Li	aw, this document may be reviewed and	photocopied by members of the public.	Kenised 01/03/2073

The information provided on this form will be used in considering your nomination. Please COMPLETE SECTION II IN FULL. Answer "none" or "not applicable" where appropriate. Please attach a biography or resume to this form.

Section I (Dopartment):	(Please Print)						
Board Name: Equa	l Business Opp	ortunity Advisory	Committee	<u> </u>		Advisory [X]	Not Advisory]
[X] At Large Ap	pointment	OX*		[] District A	ppointm	ent /District #:	·
Term of Appointment:	3	Years.	From:	7/12/2022		To: 7/11/20	025
Seat Requirement:	Certified Whi	to Male Business (Owner,			Seat #: _4_	
[]*Reappointm		or		[X]New Ap	•		
or [X] to complete		Alan Gerwig 7/11/2025		Due to:	[X] -	resignation	[] other
When a person is being erm shall be considered Section II (Applicant): APPLICANT, UNLESS	d by the Board (Please Print)	d of County Com	missionors:	whithin we	disclosed	l voting confli	cts during the previou
Name: <u>Kottl</u>			Ilan			М,	1
Last Occupation/Affiliation:	Busine	ss owner	First			Middle	
	Owner			imployee []		Office	»r []
Business Name;	Сарри	ccino Express Inc	1				
Business Address:		n 000 441					
City & State	West)	Palm Beach, FL	, <u>,,,, - , , , , , , , , , , , , , , , </u>	2	žip Code:	_33422	2-2441
Residence Address:	151 O	cean Cay Way					
City & State		luxo PL					2
Home Phone:	•)616-9369	Ext.
Cell Phone:		1999					
Email Address:	ilan@cappu	iccinoexpress,biz					
Mailing Address Prefere	nce: [*]Busi	iness []Resider	ıce				
Have you over been con If Yes, state the court, n	victed of a felo ature of offens	my: Yes e, disposition of co	No				,
Minority Identification] Male Hispanic-Americ		Fontale Asian-American	A[]	frican-America	an [x] Cauçasian

Page 1 of 2

Section 11 Continued:

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Contract/Transaction No.	Department/Division	Description of Services	Term
Example: (R#XX-XX/PO XX)	Parks & Recreation	General Maintenance	10/01/00-09/30/2100
		**************************************	-
Acres 100 -	(Attach Addition	al Sheet(s), if necessary) OR	
NONE .	х	NOT APPLICABLE/ (Governmental Entity)	
Beach County Code of Ethic http://www.palmbeach.countyeth appointment, and upon reappoint part III of the Florida Statutes), a By signing below I agree	s. Training on the Palm ics com/training htm. Ethics tra ment. All board members must nd the Florida Sunshine Law,	and complete training on Article XIII of Beach County Code of Ethics canning is on-going, and pursuant to Petalso be familiar with the State of Flor County Code of Ethics, and acknown:	an be found on the web at: PM CW-P-80 is required before ida Code of Ethics, (Chapter 112,
•		the Web, DVD or VHS on06/04	2024
	AND		
	owledge that I have read, un Ethics, Chapter 112, part III	derstand and agree to abide by the of the Florida Statutes:	Florida Sunshine Law and the
*Applicant's Signature.	===	ted Name:Ilan Kottler	Date:06/04/2024
		m Beach County Code of Ethics, plea via emall at <u>ethics@palmbeachcounty</u>	
	Megan Harp, Ad Office of Equal 50 South Mill	this FORM to: ministrative Assistant II Business Opportunity Itary Trail, Suite 202 Beach, FL 33415	
*-	e at BCC Meeting on:	Naw Date: 7/20	5/5 <i>H</i>
Commissioner's Signature;	// fluur /J /F	1/00 Date:/ 120	407
Pursuant to Florida's Public Records La	w, this document may be reviewed and	photocopied by members of the public.	Revised 01/09/2023

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	e Print)			
Board Name: Equal Busin	ess Opportunity Advisory Comm	nitteo	Advisory [x]	Not Advisory []
[X] At Large Appointm	ent or	[] District App	pointment /District //:	Politica (1977)
Term of Appointment: 3	Years. From	n: 7/12/2022	To: 7/11/20	025
Seat Requirement: Certif	ied White Male Business Owner		Seat #: 4	<u></u>
[]*Reappointment	or	[X] New Appo	ointment	
or [X] to complete the t	erm of Alan Gerwig	Due to:	[X] resignation	[] other
Completion of term to expire of				
lection II (Applicant): (Pleas	ie Board of County Commission se Print) APTED, MUST BE A COUNTY			
Name: Kottler	<u> Ilan</u>		M. Middle	
Last	First		Middle	
Onnunetion/Affiliation:	Business owner			
Occupation/Affiliation:	Business owner Owner [x]	Employee []	Office	er []
Occupation/Affiliation: Business Name:	Owner [x]	• • • •		
Business Name;	Owner [x] Cappuccino Express Inc.			
	Owner [x] Cappuccino Express Inc. P. O. Box 222441			
Business Name: Business Address:	Owner [x] Cappuccino Express Inc.			
Business Name: Business Address: City & State	Owner [x] Cappuccino Express Inc. P. O. Box 222441	Ziį		
Business Name: Business Address: City & State	Owner [x] Cappuccino Express Inc. P. O. Box 222441 West Palm Beach, FL	Ziş	o Code: 33422	2-2441
Business Name: Business Address: City & State Residence Address:	Owner [x] Cappuccino Express Inc. P. O. Box 222441 West Palm Beach, FL	Zi ₁ Zi ₂ Zi ₃ Business Phone:	p Code: 33462 p Code: 33462 (561)616-9369	2-2441 2 Ext.
Business Name; Business Address: City & Siate Residence Address: City & Siate Home Phone;	Owner [x] Cappuccino Express Inc. P. O. Box 222441 West Palm Beach, FL. 151 Ocean Cay Way Hypoluxo FL.	Zi ₁ Zi ₂ Zi ₃ Business Phone:	p Code: 33422	2-2441 2 Ext.
Business Name: Business Address: City & State Residence Address: City & State Home Phone: (56)	Owner [x] Cappuccino Express Inc. P. O. Box 222441 West Palm Beach, FI, 151 Ocean Cay Way Hypoluxo FI.	Zig Zig Business Phone: Fax:	p Code: 33422 p Code: 33462 (561)616-9369 ()	2-2441 2 Ext.
Business Name: Business Address: City & State Residence Address: City & State Home Phone: (56)	Owner [x] Cappuccino Express Inc. P. O. Box 222441 West Palm Beach, FL. 151 Ocean Cay Way Hypoluxo FL.) 61) 818-1999 (Cappuccinoexpress.biz	Zig Zig Business Phone: Fax:	p Code: 33422 p Code: 33462 (561)616-9369 ()	2-2441 2 Ext.

Page 1 of 2

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Contract/Transaction No.	Department/Division	Description of Services	<u>Term</u>
Example: (R#XX-XX/PO XX)	Parks & Regreation	General Maintenanco	10/01/00-09/39/2100
	(Attach Additions	al Sheat(s), if necessary) OR	***************************************
NONE	×	NOT APPLICABLE/ (Governmental Entity)	
Beach County Code of Ethi- http://www.palmbeachcountyeth	os. Training on the Palm <u>dos.com/training.htm</u> . Ethics tra tment. All board members must	and complete training on Article XIII of Beach County Code of Ethics coining is on-going, and pursuant to Palso be familiar with the State of Flor	an be found on the web at:
By signing below I agre required Ethics training	e to abide by the Palm Beach (in the manner checked below	County Cade of Ethics, and acknown:	wledge that I have received the
x By w By at	atching the training program on tending a live presentation giver	the Web, DVD or VHS on06/04	2024
	AND		
By signing below I ackr State of Florida Code of	owledge that I have read, und Ethics, Chapter 112, part III	lerstand and agree to abide by the of the Piorida Statutes:	Florida Sunshine Law and the
*Applicant's Signature.	Frint	ed Name:llan Kottler	Date:06/04/2024
Any questions and/or concerns r Ethics website www.palmbeach	egarding Article XIII of the Palr countyethics.com or contact us v	n Beach County Code of Ethics, please in email at <u>ethics@palmbeachcounty</u>	se visit the Commission on ethics, com or (561) 233-0724,
Section III (Commissioner, If a	Megan Harp, Adr Office of Equal 50 South Milit West Palm	this FORM to: ninistrative Assistant II Business Opportunity tary Trail, Suite 202 Beach, FL 33415	
Commissioner's Signature:	12/11-11	Date: 7/30	124
Pursuant to Florida's Public Records Lu	w, this document may be reviewed and p	photocopied by members of the public.	Revised 01/09/2023

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Board Name:	Equal Bu	siness Opportunity Advi	sory Committ	60	Ad	visory [X]	Not Advisory []
[X] At	Large Appoin	timent	or	[] District A	ppointmen	t /District #: _	
Term of Appoi	intment:	Years,	From:	7/12/2025	T	o: <u>7/11/</u>	2028
Seat Requirem	ent; Cer	tified White Male Busin	ess Owner		Si	eat#: 4	
	appointment		or	[] New Ap			
or [te	o complete the	e term of		Due to:	[] T	esignation	[] other
Completion of					¢ ,, -		£1
Section II (Apr	olicant): (Ple	the Board of County C ase Print) EMPTED, MUST BE A		-			
Name:	Kottler Last		Ilan First			M.	
Occupation/At		Business owner				Middle	
		Owner [x]		Émployœ []	-	Officer	[]
Business Nam	16;	Cappuccino Express	Inc.				
Business Add	ress:	P. O. Box 222441					
City & State		West Palm Beach, Fl				33422-	2441
Residence Ad	dress:	151 Ocean Cay Way					
City & State		Hypoluxo FL			ip Code:	33462	
Home Phone:	_()			(561)61	16-9369	Ext.
Cell Phone:			Fa:		()		
Email Address	s: <u>116</u>	n@cappuccinoexpress.b	iz	· · · · · · · · · · · · · · · · · · ·			
Mailing Addres	s Preference:	[*] Business [] Resi	dence				
Have you ever t If Yes, state the	been convicted court, nature	d of a felony: Yes of offense, disposition o	No f case and dat	X e:	TO CONTINUO		
Minority Ident	ification Cod			Female Asian-American	[]Afric	an-American	[x] Caucasian

Section I (Department): (Please Print)

Section is Continued:

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Example: (R#XX-XX/PO XX)	Parks & Recreation	General Maintenance	10/01/00-09/30/2100
	(Attach Additions	al Sheet(s), if necessary) OR	
NONE	×	NOT APPLICABLE/ (Governmental Entity)	
Beach County Code of Ethi http://www.palmbeach.countyett appointment, and upon reappoin part III of the Florida Statutes),	cs. Training on the Palm <u>ics.com/training.htm</u> . Ethics tra tment. All board members must and the Florida Sunshine Law.	and complete training on Article XIII of Beach County Code of Ethics canning is on-going, and pursuant to Pealso be familiar with the State of Flor	an be found on the web at: PM CW-P-80 is required before ida Code of Ethics, (Chapter 112,
By signing below I agre required Ethics training	e to abide by the Palm Beach (in the manner checked belov	County Code of Ethics, and acknown: r):	wledge that I have received the
x By w By at	atching the training program on tending a live presentation give	the Web, DVD or VHS on06/04 n on, 20	2024
	AND		
	iowledge that I have read, un Ethics, Chapter 112, part III	derstand and agree to abide by the of the Florida Statutes;	Florida Sunshine Law and the
*Applicant's Signature	Prin	ted Name:Ilan Kottler	Date:06/04/2024
		m Beach County Code of Ethics, plea via email at ethics@palmbeachcounty	
	Megan Harp, Ad Office of Equal 50 South Mill West Palm	this FORM to: ministrative Assistant II Business Opportunity Itary Trail, Suite 202 Beach, FL 33415	
Appointment to be made Commissioner's Signature;	ie at BCC Meeting on:	Naw Date: 7/25	4)24
- ,		photocopied by members of the public.	Revised 01/09/2023

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[X] At Large Ap	pointment	or		[] District	Appoint	ment /Distr	rict #: _		
Term of Appointment:	3	Years.	From:	7/12/2025	<u>.</u>	_ To:	7/11/	2028	
Seat Requirement:	Certified Whit	te Male Business O	wner			Seat #:	4		·
[]*Reappointme	ent	or		[] New A	ppointm	en t			
or [to complete				Due to:		resigna	tion	[] other	
*When a person is being term shall be considered Section II (Applicant): APPLICANT, UNLESS)	by the Board (Please Print)	of County Comm	issioners		s disclos	ed voting e	conflict	s during the pre	vlous
Name: Kottle	<u>r</u>		Uan			М.			
Last			First			Mide	lle		
Occupation/Affiliation:	<u>Busine</u> Owner	ss owner [x]		Employee []			Officer	[]	
Business Name:	Cappuc	cino Express Inc.							
Business Address:	P. O. B	ox 222441							
City & State		alm Beach, FL			Zip Code):	33422-2	2441	
Residence Address:	151 Oc	ean Cay Way						-	
City & State	Hypolu	xo FL			Zip Code	: :	33462		
Home Phone:					(561	 1)616-936	9	Ext.	
Cell Phone:		999			()	1			
Email Address:		cinoexpress.biz							
Mailing Address Preferen	ce: [*] Busin	ess []Residenc	e						
Have you ever been convi If Yes, state the court, nat			No	X	······································				
Minority Identification (Male Hispanic-American		Fomale Asian-American	[] A	African-An	nerican	[x] Caucasian	

section it Continued:

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	(Attach Addition	nal Sheot(s), if necessary) OR	
NONE	х	NOT APPLICABLE/ (Governmental Butility)	
Beach County Code of Ethic http://www.palmbeachcountyethi	s, Training on the Palm <u>cs.com/training.htm</u> . Ethics tr ment. All board members mus	and complete training on Article XIII of Beach County. Code of Ethics canning is on-going, and pursuant to Plat also be familiar with the State of Flori	in be found on the web at:
By signing below I agree required Ethics training	to abide by the Palm Beach (in the manner checked belo	: County Code of Ethics, and acknown;	vledge that I have received the
x By we	stching the training program or ending a live presentation give	n the Web, DVD or VHS on06/04_ on on, 20	2024
	AND		
By signing below I acknowledge of State of Florida Code of	owledge that I have read, un Ethics, Chapter 112, part III	dorstand and agree to abide by the of the Florida Statutes:	Florida Sunshine Law and the
*Applicant's Signature	Trin	nted Name:llan Kottler	Date:06/04/2024
Any questions and/or concerns re Ethics website www.palmbeachc	egarding Article XIII of the Pal ountyethics.com or contact us	lm Beach County Code of Bthics, pleas via email at <u>ethics@paimbeachcounty</u> e	e visit the Commission on athics, com or (561) 233-0724.
Section III (Commissioner, if a Appointment to be made	Megan Harp, Ad Office of Equal 50 South Mil West Palm	this FORM to: ministrative Assistant II Businoss Opportunity itary Trall, Suite 202 Beach, FL 33415	
Commissioner's Signature:	LYXII	Date: 7/30	124
Pursuant to Florida's Public Records Lav	, this document may be reviewed and	photocopied by members of the public.	Revised 01/09/2023

The information provided on this form will be used in considering your nomination. Please COMPLETE SECTION II IN FULL. Answer "none" or "not applicable" where appropriate. Please attach a biography or résumé to this form.

lection I (Department): (Pl	ease Print)									
Board Name: Equal B	nsiness Op	portunity Advisory C	Committee)		<i>·</i>	Adviso	y [X]	Not A	dvisory []
[X] At Large Appoi	ntment	01'		[] District	App	ointm	ent /Dis	strict#:		
Term of Appointment:	3	Years.	From:	10/16/2021	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		To:	10/15/2	2024	
Seat Requirement: Sn	nall Busine	ss Development Cen	ter				Seat #	<u> 12</u>		
[]*Reappointment		ar,		[] New Ap	poin	tment				
or [X] to complete t	ne term of	Carole Hart		Due to	:	[]	resign	nation	[X]	other
Completion of term to expi	re on:	10/15/2024								
Section II (Applicant): (P APPLICANT, UNLESS EX	lease Print EMPTED) , MUST BE A COU	NTY RES	SIDENT						
Name: Ramirez			Jacquelin	18			Ar	in iddle		
Last Occupation/Affiliation:	Sanio	r Business Consultan	First				M	idale		
Occupation Aximation.	***************************************	er []		Employee [x]			Office	r []	
Business Name:	Smal	l Business Developm	ent Cente	r at Florida At	tlanti	c Uni	versity		-	
Business Address:	3651	FAU Boulevard #40	0							
City & State	Воса	Raton, Florida			Zip	Code	:	33431		
Residence Address:	3323	South Federal Hwy	G							
City & State		ton Beach, Florida		<u></u>	•	Code		33435		
Home Phone:	(_)		Bus	iness Phone:	-	(56	1)	334-64	28	Ext.
Cell Phone:	()		Fax		-	())			
Email Address:	Jramir i i (a	fau.edu								
Mailing Address Preference	e: [x]Bu	siness [] Residen	ce							
Have you ever been convictif Yes, state the court, natu	ted of a fel re of offen	ony: Yesse, disposition of cas	No e and date	x						
Minority Identification C] Male X] Hispanic-Americ] Female Asian-Americ	an	[] 4	Africau-	America	ın []	Caucasian

Section II Continued:

CONTRACTUAL RELATIONSHIPS: Pursuant to Article XIII, Sec. 2-443 of the Palm Beach County Code of Ethics, advisory board members are prohibited from entering into any contract or other transaction for goods or services with Palm Beach County. Exceptions to this prohibition include awards made under sealed competitive bids, certain emergency and sole source purchases, and transactions that do not exceed \$500 per year in aggregate. These exemptions are described in the Code. This prohibition does not apply when the advisory board member's board provides no regulation, oversight, management, or policy-setting recommendations regarding the subject contract or transaction and the contract or transaction is disclosed at a public meeting of the Board of County Commissioners. To determine compliance with this provision, it is necessary that you, as a board member applicant, identify all contractual relationships between Palm Beach County government and you as an individual, directly or indirectly, or your employer or business. This information should be provided in the space below. If there are no contracts or transactions to report, please verify that none exist. Staff will review this information and determine if you are eligible to serve or if you may be eligible for an exception or waiver pursuant to the code.

Contract/Transaction No.	Department/Division	Description of Services	<u>Term</u>
Example: (R#XX-XX/PO XX)	Parks & Recreation	General Maintenance	10/01/00-09/30/2100
		Mark	*Amount of the second Proposition of
	(Attach Addition	al Sheet(s), if necessary) OR	Vermont to the second to the s
NONE	X	NOT APPLICABLE/ (Governmental Entity)	
Beach County Code of Ethichttp://www.palmbeachcountyeth	cs. Training on the Palm <u>rics.com/training.htm</u> . Ethics tra tment. All board members must	and complete training on Article XIII of Beach County Code of Ethics car aining is on-going, and pursuant to PP also be familiar with the State of Florid	be found on the web at: M CW-P-80 is required before
	e to abide by the Palm Beach (in the manner checked belov	County Code of Ethics, and acknown	ledge that I have received the
✓ By w By at	atching the training program on tending a live presentation give	the Web, DVD or VHS on May 6	20_24
	AND		
By signing below I ack State of Florida Code of	nowledge that I have read, un Ethics, Chapter 112, part III	derstand and agree to abide by the F of the Florida Statutes:	lorida Sunshine Law and the
*Applicant's Signatures ac	queline Ramirezprin	ted Name: Jacqueline Ramirez	Date:5/7/2024
Any questions and/or concerns a Ethics website www.palmbeach	regarding Article XIII of the Pal countyethics.com or contact us	m Beach County Code of Ethics, please via email at <u>ethics@palmbeachcountyet</u>	visit the Commission on hics.com or (561) 233-0724.
West Palm Beach, FL 33415 Section III (Commissioner, if: Appointment to be made	Megan Harp, Ad Office of Equal 50 South Mili applicable) de at BOO Viceting on:	this FORM to: ministrative Assistant II Business Opportunity tary Trail, Suite 202 Date:	24
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Board Name: Equal	Business Opp	ortunity Advisory	Committe	e e	A	dvisory	[X]	Not Advisory [
[X] At Large App	oointment	tment or [] District Appoin				ent /Distr	ict #:	
Term of Appointment:	3	Years.	From:	10/16/2024	······································	To:	10/15/	2027
Seat Requirement:	Small Busines	s Development C	enter			Seat #:	12	
[]*Reappointme	ent	ox•		[] New App				
or [] to complete	the term of			Due to:	[]	resigna	tion	[] other
Completion of term to ex	pire on:				_			
ection II (Applicant): APPLICANT, UNLESS		MUST BE A CO	UNTY RES	SIDENT				
Name: Rainir	ez		Jacquelii	ne		Ann		
Last Occupation/Affiliation:	Senior	Business Consult	First ent			Midd	ite	
Last Occupation/Affiliation:	Senior Owner	Business Consults	ant	Employee [x]			Officer	<u> </u>
,	Owner		ent I		ntic Univ	•		C 1
Occupation/Affiliation:	Owner Small	[]	ant I ment Cente		ntic Univ	•		[]
Occupation/Affiliation: Business Name:	Owner Small I	[] Business Develop	ant I ment Cente	er at Florida Atla	ntic Univ	ersity		[]
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Occupation/Affiliation: Business Name: Business Address: City & State Residence Address: City & State	Owner Small 3651 F Boca F 3323 S Boynto	[] Business Develop AU Bouleyard #4 Raton, Florida Bouth Federal Hwy on Beach, Florida	ant Iment Cente	z at Florida Atla	ip Code:	ersity	Officer 33431	
Occupation/Affiliation: Business Name: Business Address: City & State Residence Address: City & State Home Phone:	Owner Small 3651 F Boca F 3323 S Boynto	Business Develop AU Boulevard #4 Raton, Florida South Federal Hwy on Beach, Florida	ant Iment Cente	z at Florida Atla	ip Code:	ersity	Officer 33431	
Occupation/Affiliation: Business Name: Business Address: City & State Residence Address: City & State Home Phone: Cell Phone:	Owner Small 1 3651 F Boca F 3323 S Boynto () () Jramir11@f	[] Business Develop: AU Boulevard #4 Raton, Florida Bouth Federal Hwy on Beach, Florida	ment Cente 00 G Bus	z at Florida Atla	ip Code:	ersity	Officer 33431	

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✓ By wa	atching the training program on tending a live presentation give	the Web, DVD or VHS on May 6 n on , 20	20_24
	AND		
	owledge that I have read, un Ethics, Chapter 112, part III	derstand and agree to abide by the I of the Florida Statutes:	lorida Sunshine Law and the
*Applicant's Signature	<i>queline Ramire</i> zPrin	ted Name: Jacqueline Ramirez	Date: 5/7/2024
Any questions and/or concerns r	egarding Article XIII of the Pal	m Beach County Code of Ethics, please via email at ethics@palmbeachcountye	visit the Commission on
West Palm Beach, FL 33415 Section III (Commissioner, if a Appointment to be mad Commissioner's Signature;	Megan Harp, Ad Office of Equal 50 South Mili	this FORM to: ministrative Assistant II Business Opportunity itary Trail, Suite 202 Date:	24
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Contact

West Palm Beach, FL 33417 (561) 293-3004 (Work) cpa@accountingofthepalmbeaches.com

www.linkedin.com/in/ clementinefleuranvilcpa (LinkedIn) www.accountingofthepalmbeaches.co (Company)

www.dibiz.com/clementine (Other)

Top Skills

Financial Planning and Analysis (FP&A)

Small Business Management
Certified Public Accountant

Certifications

QuickBooks Certified ProAdvisor Public Procurement Insurance Coding Specialist Lean Six Sigma Yellow Belt Xero Certified Advisor

Honors-Awards

Cum Laude

Publications

Blog Posts for Small Business Owners

Clementine Fleuranvil, CPA

Your Partnered CPA

West Palm Beach, Florida, United States

Summary

Motivated Licensed CPA, with a Master of Science in Accounting degree. Over fifteen years combined finance and accounting experience -- to include financial management & budget, forecasting, financial planning & analysis (FP&A), GAAP, joint ownership, project, regulatory, fund, corporate, international, accounts receivable, small business and cash accounting & reporting. Lean Six Sigma, Yellow Belt Certified and continuously completing trainings while conquering challenges to enhance my financial knowledge.

Talent for quickly mastering technology. Proficient in: SAP Financial, BPC, BOBJ, Apptio, RequestIT, Blackline, SunGard HTE/ NaviLine, Mas 90 Accounting Systems, Great Plains, Cognos Reporting, Advantage, HRIS, TimeServer, WebEOC, Workiva, MS: Power BI, Outlook, Excel, Teams, Word, Skype, SharePoint and Access.

Experience

NextEra Energy, Inc. 9 years 7 months

NEXTStep Rotational Program

June 2023 - Present (1 year 1 month)

June Beach, Florida, United States

Rotation 1: Financial Controller

Applying strong analytical skills to identify and evaluate operational efficiencies and business issues that impact NEER's financial performance; as well as, effectively communicating any impacts to various stakeholders, including business partners in other areas of finance, senior management and outside investors. Responsibilities include performing key financial obligations for renewable wind, solar and storage NEER Portfolios through internal and external reporting, budgeting & forecasting, business analytics, treasury functions and ad hoc reporting while adhering to time constraints for carrying out monthly, quarterly & yearly close obligations.

Page 1 of 8

- Prepares and analyzes monthly forecasts, including the evaluation of assumptions, to ensure effective, timely, and actionable financial information.
- Prepares timely and accurate internal and external operating reports, and other discrete reporting as required by financing and partnership agreements
- Develops and maintains complex financial models for financings and partnerships, including due diligence support and pro forma development
- Provides high-quality analytics and valuable variance commentary on actual and forecasted financial information
- Prepares ad hoc financial analyses, reports and models as required (scenario/impact analysis on potential transactions and business decisions)
- · Prepares presentations for third-party lenders/investors
- Participates in special projects such as software implementation initiatives and process improvement/Six Sigma projects
- Performs other job-related duties as assigned

Principal Financial Analyst May 2022 - June 2023 (1 year 2 months)

Juno Beach, Florida, United States

Supporting our Information Technology (IT), Nuclear business unit by managing a ~50MM Budget Portfolio (for both O&M and Capital), while assisting senior management decision making via financial modeling and analysis, including but not limited to: revenue requirements and customer bill impacts, discounted cash flow analysis, and financial statement modeling. Also, identifies and conducts complex analysis of financial impacts to issues and/or decisions facing the company and proposes strategies to maximize financial performance of the company.

- Identifies, analyzes and communicates to management the impact on the Company's financial structure, profitability and competitive position utilizing relevant analytical methods and/or department forecasting models
- Conducts long term planning, annual budget preparation, monthly reporting, forecasting, cash flow, financial analysis and month-end close activities
- Provides financial analysis support for various projects, calculating revenue requirements, net present value, customer bill impact, etc.
- Provides expertise, support and financial training for the company departments requiring these services
- Performs financial analyses as required by management or regulatory bodies
- Makes recommendations on financing decisions and executes long and/or short term financings

- Prepares PowerPoint presentations to be provided to Senior and Executive Management
- · Acts as a mentor to lower level employees
- · Performs other job-related duties as assigned

Senior Financial Analyst November 2019 - June 2022 (2 years 8 months)

West Palm Beach, Florida Area

Supporting our Information Technology (IT), Nuclear business unit by managing a ~42MM Budget Portfolio (~16MM O&M; ~26MM Capital), while assisting senior management decision making via financial modeling and analysis, including but not limited to: revenue requirements and customer bill impacts, discounted cash flow analysis, and financial statement modeling. Also, identifies and conducts complex analysis of financial impacts to issues and/or decisions facing the company and proposes strategies to maximize financial performance of the company.

- Identifies, analyzes and communicates to management the impact on the Company's financial structure, profitability and competitive position utilizing relevant analytical methods and/or department forecasting models
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- Makes recommendations on financing decisions and executes long and/or short term financings
- Prepares PowerPoint presentations to be provided to Senior and Executive Management
- · Acts as a mentor to lower level employees
- Performs other job-related duties as assigned

Joint Ownership Accountant January 2018 - November 2019 (1 year 11 months) Juno Beach, FL

Support NextEra Energy's (NEE) Corporate Accounting – Regulatory Team, Joint Ownership Accounting functions among other month end and reporting activities; mainly focusing on Florida Power and Light (FPL) related activities:

- Prepared financial reports in a timely manner, in compliance with GAAP while accurately reflecting the financial status of the company
- Assured accounting integrity of corporate financial data through the implementation of appropriate internal controls
- · Independently prepared schedules and journal entries
- Stayed abreast of and applied GAAP, SEC regulations, and relative company policies, practices and procedures
- Prepared monthly MPS and O&M (to include annual property tax, insurance cost and inventory charges) calculations; as well as, monthly Fuel Billings (to include biennial fuel and correlated interest expense calculations); using budgeted figures, rollforward schedules, business unit support and SAP/BOBJ reports
- Prepared annual O&M and Capital Participants Budget using forecasted figures and provide monthly variance explanations
- Managed FPL's amortization schedules for Company Wide, Worker's Comp program; allocated costs to business units within the organization; prepared journal entries and reconciled balances.
- Managed SOx Narratives working closely with our Compliance, Internal Audit Department and impacted Business Units, in preparation of external audit testing; reviewed and updated quarterly as needed, to ensure effective SOx Controls
- Prepared monthly Internal Usage calculations, allocating and reconciling kWh to our many locations, for FERC Reporting
- Coordinated biennial audit with Joint Owners: collaborating with various business units, preparing reports in SAP BW and BOBJ, preparing various schedules and providing necessary support

Accountant II

December 2015 - January 2018 (2 years 2 months)
Juno Beach, FL

Support NextEra Energy Partners, LP (NEP) in carrying out financial results of related corporate United States and Canadian entities by contributing in preparation of financial results relating to both internal and external financial reporting through facets of SOx compliance, GAAP, corporate policies and procedures of corporate accounting and financial reporting:

- Exercised ability to understand confidential topics
- Supported the external financial reporting process through assistance with financial statement preparation to include completing and providing documentation of supporting schedules

- Prepared Footnote file using BOBJ reports in an excel template, including coordination of related inputs, analysis and variances with the project controller team, then updating Workiva
- Maintained Schedules Roll-forwards and cash movement for NEP's:
 Canadian & US expenses and Quarterly Unitholder & NEER Distributions
- Coordinated Business Management cash meetings and related cash planning including sweeps, distributions, acquisitions, equity issuances and debt planning.
- Identified, analyzed and journalized adjustments for imbalances, various discrepancies and foreign currency conflicts throughout the month by working with other departments to manage project effectiveness
- Prepared account reconciliations for all related corporate entities in accordance with policy
- Served as back up to Sr. Corporate Analyst by reviewing and signing off on pertinent financial statement, roll-forwards, and variance reports
- Utilized SAP for Journal Entry preparation, GL & Financial Trial Balance review, Coding Invoices for payment, Asset Management and other functionalities
- · Met all assigned closing deadlines
- · Special projects as assigned

Senior Accounting Technician
December 2014 - November 2015 (1 year)

Juno Beach, FL

Support NextEra Energy Resources, LLC (NEER) in carrying out complex international project accounting techniques by identifying and ensuring SOx compliance while adhering to GAAP and corporate policies through timely and efficient processes: monitoring the progress of assigned projects; investigating variances, preparing various reconciliations and analyzing balance sheet and income statement accounts, journal entries, and reports; understanding and interpretation of foreign currency, exchange rates, and transfer pricing; ensuring that assigned projects are properly expensed, accrued and revenues posted:

- Demonstrated qualification to be a SOx process owner; identified and ensured compliance with all SOX processes impacting project accounting; ensured timely response to auditor requests
- Identified, analyzed and journalized adjustments to foreign currency accounts out of balances throughout the month; worked with other groups to coordinate foreign issues and managed project effectiveness

- Prepared and reviewed timely and accurate: account reconciliations; assisted with the preparation of financial statements; supported external NextEra Energy Resources, LLC and NextEra Inc. reporting
- Ensured monthly timely and accurate: reconciliation of pertinent general ledger accounts; prepared and posted journal entries for both balance sheet and income statement accounts; comprehended and responded to all inquiries regarding general ledger variances throughout the month
- Communicated issues to project controllers in a timely fashion; stayed abreast of issues through regular discussions with pertinent staff
- Monitored, journalized, and trued-up forecasted expenditure accruals.
- Identified discrepancies and made necessary journal adjustments for issues between owners and subsidiaries
- Met all assigned closing deadlines
- · Exercised ability to understand confidential topics
- · Special projects as assigned

Accounting of the Palm Beaches, LLC Owner and Managing CPA January 2019 - Present (5 years 6 months)

West Palm Beach, Florida Area

Accounting of the Palm Beaches, LLC is a Licensed CPA Firm, offering accounting services to small businesses and tax preparation services for individuals. We are fully insured and virtually capable of handling your accounting needs, both near and beyond.

City of Lake Worth Accountant I May 2013 - November 2014 (1 year 7 months)

West Paim Beach, Florida Area

Support the City of Lake Worth's, Finance Department in carrying out essential finance functions by applying accounting principles: analyzing financial information, preparing financial reports, revenue collecting and auditing activities, as well as program management and liaison functions while conducting financial and accounting techniques to fund accounting standards:

- Entered Cash Receipts, Journal Entries, Invoices, and researched other financial activities
- Assisted with budget development and budget adjustments
- Prepared expenditure analysis; as well as, reconciled general ledger balances against various point of sale records and subledgers

- · Prepared and reconciled specialized cash reports
- · Maintained and updated various logs, reports, ledgers, and files
- · Downloaded and reconciled bank reports, statements and inquiries
- Entered, posted, and reconciled daily cash batches received from various departments
- Prepared, modified and updated various spreadsheets using diverse calculations
- Completed various month end duties: reconciling, journal entries, aging reports, spreadsheets and invoicing
- Prepared various spreadsheets for CAFR among other year end duties
- · Generated weekly, monthly, quarterly, and yearly invoices
- · Communicated with City Wide departments

Palm Beach County Board of County Commissioners Senior Secretary

March 2009 - May 2013 (4 years 3 months)

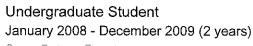
West Palm Beach, Florida Area

Provided administrative support to the Finance/Admin Section within the Division of Emergency Management:

- Performed purchasing functions, researched various transactions and interpreted accounting transactions
- Interacted with the county's Clerk of Courts, Payroll & Finance Department regarding finance issues
- Analyzed, input and audit payroll by using a Human Resources Information System and Timeserver Payroll Application
- Gathered documents and prepared grant packages for various Emergency Management grants
- Handled personnel matters such as termination and hiring processes, as well as served as the division's liaison to the county's Human Resources Department
- Generated statistical data, correspondence and flow charts; as well as, other support duties
- Attended Excel, PowerPoint, Word, Accounts Receivables, and Revenue Trainings

Secretary to Public Safety Department, Victim Services Division (March 2009 - July 2011) ~40 hours per week **received promotion

Florida Atlantic University



Boca Raton, Florida

Full time Undergraduate Student

Vision Care Holdings
Accounts Receivable/ Senior Biller
March 2003 - January 2008 (4 years 11 months)
Palm Springs, Florida

Applied accounting principles in a corporate setting of the Accounts Receivable/Insurance Department:

- Carried out accounting, reconciliation and report generating duties; while managing insurance and financial files
- Debt & cash management: analyzed, interpreted and managed accounts receivable functions
- Managed receivable aging reports, generated statements for past due accounts and wrote-off accounts to bad debt expense
- Billed & managed insurance billing functions and managed reimbursement turn around
- · Performed daily, monthly and year end account reconciliations in excel
- Retrieved, entered and reviewed lock box analyst statements on a daily and monthly basis
- Posted journal entries to various ledgers, to include batch entries and cash receipts
- Acted as lead and implanted training & lead worker techniques to educate, train and manage the work of student interns and departmental staff

Education

Purdue University Global

Master of Science in Accounting, MSAcc (2011 - 2012)

Nova Southeastern University
Graduate Coursework , MAcc · (2010 - 2011)

Florida Atlantic University

Bachelor of Public Management, BPM · (2008 - 2009)

ILAN M. KOTTLER

151 Ocean Cay Way. Hypoluxo, FL 33462 · (561) 818-1999

ilankottler@yahoo.com · Linkedin Profile - Ilan Kottler

Experienced Owner and Operator with a demonstrated history of working in the Hospitality industry. Strong operations professional skilled in Entrepreneurship, Nonprofit Organizations, Program Evaluation, Food and Beverage. Exceptional organizational skills.

EXPERIENCE

1998 - PRESENT: OWNER, CAPPUCCINO EXPRESS INC.

Founded and Created Cappuccino Express and Exquisite Beverages Catering company. Responsible for all aspects of the company including all finance, operations, Human resources, marketing.

Opened 4 stores/cafes. Multi-unit operations. Hand-on experience in all aspects of the operations of the café.

2015 - 2022; PRESIDENT/ ACTING EXECUTIVE DIRECTOR, TEMPLE BETH EL, WEST PALM BEACH

As a volunteer, I have been responsible for the operations of the Temple for the past 3 years.

Oversaw over \$1,000,000 budget as well as a \$600,000 renovation project. Raised hundreds of thousands including starting fundraising multiyear campaign for the temple. Established and overseeing of many programs and activities including funding and chaperoning a group of Teens from the community to the AIPAC Policy Conference in DC for the past 5 years.

2008 - 2018

FOUNDER AND PRODUCER, The Palm Beach Israeli Film Series (PBIFS)

Established a yearly film series dedicated to showing Israeli movies. The PBIFS has grown to multiple locations in Palm Beach County, Florida. Operated all facets of the series including choosing and screening the movies, marketing, operations, fundraising and financials.

1985 - 1989: MASTER SARGENT, ISRAELI DIFENCE FORCES

EDUCATION

1990 - 1994: BSBA, UNIVERSITY OF DENVER

Graduated with a 3.6 GPA with a Business degree and a hospitality degree. President of the international student body. Received a minor in Italian.

Languages: English, Hebrew, Italian

Able to work in the USA, the European union, Israel.

Jacqueline Ramirez

jramir11@fau.edu

Experience in organizational redesign, team design, leadership and employee development strategies. Significant experience helping organizations understand the relationship between system alignment, culture, and human behavior. Skilled in the design of sales strategy, sales process, measures, reward and recognition systems. Consistent performer and team leader with a history of exceeding customer and performance expectations.

CORE COMPETENCIES

Executive Mentoring/Coaching | Strategic Planning | Process Design | Team Design | Sales Coaching Excellent Written Skills | Public Speaking And Facilitation | Client Relations | Project Management | Market Analysis And Planning

PROFESSIONAL EXPERIENCE

SMALL BUSINESS DEVELOPMENT CENTER at Florida Atlantic University / OCT 2016 - PRESENT

Interim Assistant Director / Senior Business Consultant

Provide guidance to small businesses. Perform outreach to the community through speaking engagements and seminars. Maintain records of client activity and impact. Work with the team of consultants to bring an integrated skill set to the client's growth strategy. Specialized in Organizational Development coaching, process alignment and sales strategy.

Legislative contact for the team to educate our representatives on the best approach to ensure their constituents receive and benefit from our consulting services.

Assisted in building the SBDC team culture during the 2020 Covid-19 economic emergency. Served as the best practices coach to the internal consultants as we developed an interdisciplinary approach to providing guidance to our client base. Held 1:1 coaching sessions and by-weekly team development meetings to encourage cooperation and mutual support as we integrated the expertise of the internal and external consulting teams.

Served as contract manager for the Delray Beach, FL business community through a partnership with the Delray Beach Community Redevelopment Agency. Activities included quarterly reports and presentations to the CRA Commissioners, attending economic development events and meetings. Contract funding to the SBDC FAU region equaled \$175,000 resulting in an impact of over \$27 million over 5 years.

Served as a mentor to the FAU Tech Runway program. Including accompanying a Tech Runway client to the NSF Innovation Corp Regional Finals in 2019. Assisted with their application, provided coaching at the New York program and continued mentoring upon return.

TRG VENTURES, CO-OWNER - JAN 2015-2020

An exclusive distributor for Genos International assessments and learning tools.

GENOS INTERNATIONAL U.S. - 2008 - DEC. 2014

Globally recognized as a leader in the field of Emotional Intelligence Research and Assessments.

Managing Director - 2011 - 2014

Speaker, facilitator, master trainer, business manager for the North America region of a multinational organization that specializes in the assessment and application of emotionally intelligent leadership behaviors. Built brand recognition among corporate prospects and independent coaches.

V.P.Sales and Marketing - 2008-2011

Jacqueline Ramirez

jramir11@fau.edu

J&COMPANY, OWNER — 2003-2008

Consulted with small companies on business process alignment, sales skills and market strategy.

ACHIEVEGLOBAL - 1995 - 2000

Regional Director - South East - 1997 - 2000

Implemented the new team sales structure. Hired team members, trained them on sales process and skills. Organized product and technology training. Assisted with key account presentation and closing. Revenue of \$8 million as a result of a consistent annual 20% growth.

Development Manager - 1995 - 1997

AchieveGlobal, owned by Times Mirror, was created from a merger of Zenger-Miller (Leadership), Kaset (Customer Service, and Learning International (Sales Training). All three were the top companies in their field. As a DM I worked with a team to design the integration of the three sales forces into one AchieveGlobal sales structure. Including anew team-based compensation package, sales and consulting roles, client relationship process and cross-training in the three sales teams' on product knowledge.

ZENGER-MILLER 1984-1995

A leading organization in the Leadership Development and Service/Quality Space.

Regional Manager, 1992-1995

Lead the South East sales team of consultants, sales executives, and support staff-\$6 million in revenue.

Strategic Acct Manager 1984-1992

Built the Florida/Caribbean territory into a million dollar contributor as a sales professional and speaker working directly with corporate talent managers and industry groups.

Led a hybrid team of Sales Executives and Subject Matter Experts that worked with clients to train them in Service/ Quality concepts and tools including leadership skills, process teams, and project management skills. A manufacturing organization attributed \$3 million to their bottom line as a result of our team's work in realigning their manufacturing processes and instituting a new leadership culture.

GLENDALE FEDERAL BANK 1980-1984

AVP, Management Development

Directed the Management Intern program from college recruitment to placement. Coached senior executives on presentation skills. created and managed internal communications experiences, and implemented leadership development initiatives.

Jacqueline Ramirez

jramir11@fau.edu

Academic Education

FLORIDA ATLANTIC UNIVERSITY – MBA

INTERAMERICAN UNIVERSITY OF PUERTO RICO – BAS ECONOMICS

Professional Education / Certifications

- STRATEGIC MANAGEMENT PERFORMANCE SYSTEM (SMPS)- GEORGE WASHINGTON UNIVERSITY
- PROFESSIONAL BEHAVIORAL ANALYST DISC/DRIVING FORCES
- PROFIT MASTERY
- GENOS INTERNATIONAL EMOTIONAL INTELLIGENCE ASSESSMENTS AND LEARNING EXPERIENCES
- HAY GROUP EMOTIONAL INTELLIGENCE ASSESSMENT
- FRONTLINE LEADERSHIP, TEAM LEADERSHIP, GROUPACTION ZENGER-MILLER
- PROFESSIONAL SALES SKILLS, PROF SALES COACHING LEARNING INTERNATIONAL
- SERVICEQUALITY ACADEMY ACHIEVE INTERNATIONAL
- CONSULTATIVE SELLING -ALANWEISS, AUTHOR OF "MILLION DOLLAR CONSULTING"
- SALES TRAINING MCGRAW HILL LEARNING SYSTEMS
- TIMES MIRROR'S LEADERSHIP INSTITUTE

Volunteer Experience

- FAU TECH RUNWAY PROGRAM AND NSF ICORP PROGRAM MENTOR
- DELRAY BEACH CHAMBER OF COMMERCE CHAIRMAN'S CLUB
- SOUTH FLORIDA ORGANIZATION DEVELOPMENT NETWORK
- ASSOCIATION OF TALENT DEVELOPMENT
- PAST-PRESIDENT OF THE SOUTH FLORIDA CHAPTER OF THE AMERICAN SOCIETY OF TRAINING AND DEVELOPMENT
- PAST MEMBER TOASTMASTERS



Office of Equal Business Opportunity

50 South Military Trail, Suite 202 West Palm Beach, FL 33415 (561) 616-6840 www.pbcgov.com/oebo



Palm Beach County Board of County Commissioners

Maria Sachs, Mayor

Maria G. Marino, Vice Mayor

Gregg K. Weiss

Michael A. Barnett

Marci Woodward

Sara Baxter

Mack Bernard

County Administrator

Verdenia C. Baker

"An Equal Opportunity
Affirmative Action Employer"

Official Electronic Letterhead

INTEROFFICE MEMORANDUM

Date:

July 12, 2024

To:

The Honorable Maria Sachs, Mayor and

Members of the Board of County Commissioners

From:

Tonya Davis Johnson, Director

Office of Equal Business Opportunity

Re:

Equal Business Opportunity Advisory Committee (EBOAC)

Appointment

The Office of Equal Business Opportunity is submitting for your consideration the following nominee for Seat 8. The incumbent has requested reappointment and the Advisory Committee is in support of her reappointment.

Due to the resignation of the incumbent for Seat 4 and the expiration of Seat 12, we are submitting the nominees below.

Attached for your review and approval, are the board nomination forms and current resumes for the nominees. Should you wish to nominate others, we ask that you provide your nomination(s) on or before July 24, 2024.

Reappointment:

Seat #	Seat Designation	<u>Nominee</u>
8	National Association of Women in Construction	Clementine Fleuranvil

Appointment:

Seat #	Seat Designation	<u>Nominee</u>
4	Certified White Male Business Owner	llan Kottler
12	Small Business Development Center	Jaqueline Ramirez

CC:

Reginald Duren, Assistant County Administrator

EBOAC Advisory Committee File

CURRENT LIST OF BOARD MEMBERS EQUAL BUSINESS OPPORTUNITY ADVISORY COMMITTEE

<u>Seat</u>	<u>Incumbent</u>	Seat Requirement
1	Christine Roberts Kelly (B)	Certified Black Business Owner
2	Kati L. Cassiani (H)	Certified Hispanic Business Owner
3	Doris Pastl (W)	Certified Woman Business Owner
4	Vacant	Certified White Male Business Owner
5	Amy Angelo (W)	Business Owner Domiciled in PBC
6	Robert Lesko (W)	Business Incubator Program
7	Juan Pagan (H)	Hispanic Business Organization
8	Clementine Fleuranvil (B)	Nat'l Assoc. of Women in Construction
9	Denise C. Albritton (B)	Women's Business Organization
10	Javin Walker (B)	Certified Minority Contractor
11	Bob Schafer (W)	Associated General Contractors
12	Vacant	Small Business Development Center
13	Seabron Smith (B)	Financial Institution that assists small businesses
14	Courtney Newell (B)	Black Chamber of Commerce
15	Lorna Anderson (B)	Professional Services Organization