

II. FISCAL IMPACT ANALYSIS

A. Five-Year Summary of Fiscal Impact:

<u>Fiscal Years</u>	<u>2024</u>	<u>2025</u>	<u>2026</u>	<u>2027</u>	<u>2028</u>
Capital Expenditures	_____	_____	_____	_____	_____
Operating Costs	_____	_____	_____	_____	_____
External Revenues	_____	_____	_____	_____	_____
Program Income (County)	_____	_____	_____	_____	_____
In-Kind Match (County)	_____	_____	_____	_____	_____
NET FISCAL IMPACT	_____	_____	_____	_____	_____
Number of additional FTE positions (Cumulative)	_____	_____	_____	_____	_____

Is Item Included In Current Budget? Yes_____ No_____

Budget Account No.: Fund_____ Dept._____ Unit_____ Object_____

Reporting Category_____

B. Recommended Sources of Funds/Summary of Fiscal Impact:

C. Departmental Fiscal Review:

III. REVIEW COMMENTS

A. OFMB Fiscal and/or Contract Development and Control Comments:

_____	_____
OFMB	Contract Dev. and Control

B. Legal Sufficiency:

Assistant County Attorney

C. Other Department Review:

Department Director

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
01/14/2025

Contractor(s)	Project	Contract Amount Total Contract Authorized Amount S/M/WBE Dollar Amount/Percentage of Participation Original Contract Amount	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
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EXHIBIT A

Powell Landscaping and Design, Inc; and Fresh Start Maintanance, Inc.	Increase of term contract for grounds maintainance, central region for the period of 07/01/2024 through 06/30/2025 per Master Agreement #24015.	Increased Amount: \$50,000.00 Total Contract Authorized Amount: \$250,000.00 S/M/WBE: \$0 Original Contract Amount: \$200,000.00	Facilities Development and Operations Department Accounting Lines: 0001-410-5210-4605	Thelwell	
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The County has encumbered \$196,899 (\$43,755/month) during the previous four and one half (4.5) months of the current twelve (12) month term contract. The Facilities and Development Department requests an increase of \$50,000 over the previously authorized amount of \$200,000 for the remaining seven and one half (7.5) months of the current term contract, due to the need for additional funds to cover essential grounds maintenance services. The contract amount for the: (i) initial twelve (12) month term was \$200,000, with \$81,319.04 expended. This term contract has four (4) twelve (12) month renewal options remaining. Awardee is located in Palm Beach County. The original contract was established by a competitive solicitation process.

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EXHIBIT B

Tropic Fence Inc.	Increase of term contract for mechanical gate repairs for the period 03/14/2024 through 03/13/2025 per Master Agreement #22043B.	Increased Amount: \$40,000.00 Total Contract Authorized Amount: \$748,429.00 S/M/WBE: \$0 Original Contract Amount: \$199,999.00	Countywide Accounting Lines: Various Lead Department: Facilities Development and Operations	Thelwell	
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The County has encumbered \$169,187.22 (\$18,798.58/month) during the previous nine (9) months of the current twelve (12) month term contract. The Facilities Development and Operations Department, as lead Department, requests an increase of \$40,000 over the previously authorized amount of \$179,850, inclusive of the Purchasing Director's ten percent (10%) authority, due to necessary gate repairs and the increasing cost of repair parts. The contract amount for the: (i) initial twelve (12) month term was \$160,000, which was increased to \$199,999, with \$193,526.88 expended; (ii) first twelve (12) month renewal term was \$165,800, which was increased to \$328,580, with \$306,660.34 expended; and (iii) second twelve (12) month renewal term was \$163,500, which was increased to \$179,850, with \$109,146.29 expended. This term contract has two (2) twelve (12) month renewal options remaining. One (1) awardee is located outside Palm Beach County, in the City of Pompano Beach, Florida. The original solicitation was established by a competitive solicitation process.

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<u>EXHIBIT C</u> Fluid Control Specialties, LLC.	Increase of term contract for Rosemount parts, service and repairs for the period of 02/22/2024 through 02/21/2025 per Master Agreement # SS300635A.	Increased Amount: \$172,600.00 Total Contract Authorized Amount: \$586,200.00 S/M/WBE: \$0 Original Contract Amount: \$165,000.00	Water Utilities Department Accounting Lines: 4001-720-3240-4615	Thelwell	

The County has encumbered \$189,783 (\$21,087/month) during the previous nine (9) months of the current twelve (12) month term contract. The Water Utilities Department requests an increase of \$172,600 over the previously authorized amount of \$248,600, inclusive of the Purchasing Director's ten percent (10%) authority, for the remaining three (3) months of the current term contract, due to the need to replace meters. The contract amount for the: (i) initial twelve (12) month term was \$150,000, which was increased to \$165,000, with \$153,925.50 expended; and (ii) first twelve (12) month renewal term was \$150,000, which was increased to \$248,600, with \$147,932 expended. This term contract has three (3) twelve (12) month renewal option remaining. Awardee is located outside Palm Beach County, in the City of Sanford, Florida. This sole source provider is not a certified S/M/WBE. This sole source contract is exempt from the EBO Ordinance.

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<u>EXHIBIT D</u> Red King Group LLC	Increase of term contract for UPS (Uninterruptible Power Supply) maintenance and repairs for the period 02/17/2024 through 02/16/2025 per Master Agreement #555600A.	Increased Amount: \$50,999.99 Total Contract Authorized Amount: \$91,999.99 S/M/WBE: \$0 Original Contract Amount: \$41,000.00	Countywide Accounting Lines: Various Lead Department: Facilities Development and Operations	Thelwell	

The County has encumbered \$46,916 (\$4,691.60/month) during the previous ten (10) months of the current twelve (12) month term contract. The Facilities Development and Operations Department, as lead Department, requests an increase of \$50,999.99 over the previously authorized amount of \$49,000, due to unexpected repairs of UPS throughout County buildings and the increasing cost of repair parts. The contract amount for the: (i) initial twelve (12) month term was \$41,000, with \$34,563.73 expended. This term contract has three (3) twelve (12) month renewal options remaining. One (1) awardee is located outside Palm Beach County, in the City of Oldsmar, Florida. The original solicitation was established by a competitive solicitation process.

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<u>EXHIBIT E</u> Duval Asphalt Products, Inc.	Increase of term contract for Asphalt, Cold Mix, Purchase and Delivery for the period of 03/04/2024 through 03/03/2025 per Master Agreement #650528A.	Increased Amount: \$17,000.00 Total Contract Authorized Amount: \$106,700.00 S/M/WBE: \$0 Original Contract Amount: \$51,700.00	Purchasing Department Accounting Lines: 0001-680-6810-5281	Thelwell	

The County has encumbered \$36,960 (\$3,995.68/month) during the previous nine and quarter (9.25) months of the current twelve (12) month term contract. The Purchasing Department requests an increase of \$17,000 over the previously authorized amount of \$38,000, inclusive of the Purchasing Director's ten percent (10%) authority, for the remaining two and three quarter (2.75) months of the current term contract, due to additional funds needed to cover current and anticipated purchases for asphalt, cold mix bags. The contract amount for the: (i) initial twelve (12) month term was \$47,000, which was increased to \$51,700, with \$51,140 expended; and (ii) first twelve (12) month renewal term was \$30,000, which was increased to \$38,000, with \$36,960 expended. This term contract has three (3) twelve (12) month renewal options remaining. Awardee is located outside of Palm Beach County, in the City of Jacksonville, Florida. The original contact was established by a complete solicitation process.

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L.V. Superior Landscaping, Inc.	Increase of term contract for grounds maintenance at West Jupiter Rec Center & Head Start for the period of 02/01/2024 through 01/31/2025 per Master Agreement #555517C.	Increased Amount: \$1,350.00 Total Contract Authorized Amount: \$73,610.00 S/M/WBE: \$0 Original Contract Amount: \$17,520.00	Parks and Recreation Department Accounting lines: 0001-580-5233-4605	Thelwell	

The County has encumbered \$20,437.73 (\$1,946.45/month) during the previous ten and one half (10.5) months of the current twelve (12) month term contract. The Parks and Recreation Department requests an increase of \$1,350 over the previously authorized amount of \$18,150, inclusive of the Purchasing Director's ten percent (10%) authority, for the remaining one and one half (1.5) months of the current term contract, due to the need for additional funds to cover essential grounds maintenance services. The contract amount for the: (i) initial twelve (12) month term was \$16,500, which was increased to \$17,520, with \$13,727.50 expended; (ii) first twelve (12) month renewal term was \$12,800, which was increased to \$18,020, with \$16,476 expended; (iii) second twelve (12) month renewal term was \$18,570, with \$15,520 expended; and (iv) third twelve (12) month renewal term was \$16,500, which was increased to \$18,150, with \$15,355 expended. This term contract has one (1) twelve (12) month renewal option remaining. Awardee is located in Palm Beach County. The original contract was established by a competitive solicitation process.

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EXHIBIT G

Cintas Corporation No.2	Increase of term contract for uniform rental services for the period of 05/22/2024 through 05/21/2029 per Master Agreement #650550.	Increased Amount: \$2,115,400.00 Total Contract Authorized Amount: \$2,617,935.00 S/M/WBE: \$0 Original Contract Amount: \$456,850.00	Countywide Accounting Lines: Various Lead Department: Water Utilities	Thelwell	
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The County has encumbered \$308,532 (\$44,076/month) during the previous seven (7) months of the current sixty (60) month term contract. The Water Utilities Department, as lead department, requests an increase of \$2,115,400 over the previously authorized amount of \$502,535, inclusive of the Purchasing Director's ten percent (10%) authority, for the remaining fifty-three (53) months of the current term contract, for uniform rental services. This term contract has no renewal options. Awardee is located in Palm Beach County. This purchase is a piggyback contract from University of Nebraska/OMNIA Partners No. 3702-22-4618, which expires on 05/21/2029. This piggyback contract was reviewed and approved by OEBO.

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<u>EXHIBIT H</u> Core & Main LP	Increase of term contract for Sensus cold water meter products, parts and calibration for the period of 03/02/2024 through 03/01/2025 per Master Agreement # SS750849A.	Increased Amount: \$900,000.00 Total Contract Authorized Amount: \$3,000,000.00 S/M/WBE: \$0 Original Contract Amount: \$1,000,000.00	Water Utilities Department Accounting Lines 4001-720-2310-4615	Thelwell	

The County has encumbered \$1,061,194.86 (\$117,910.54/month) during the previous nine (9) months of the current twelve (12) month term contract. The Water Utilities Department requests an increase of \$900,000 over the previously authorized amount of \$1,100,000, for the remaining three (3) months of the current term contract, due to the need for additional funds for water meters stocked in Water Utilities warehouses. The contract amount for the: (i) initial twelve (12) month term was \$ 1,000,000, with \$795,962.35 expended; and (ii) first twelve (12) month renewal term was \$1,000,000, which was increased to \$1,100,000, with \$ 819,026.20 expended. This term contract has three (3) twelve (12) month renewal options remaining. Awardee is located in Palm Beach County. This is a sole source provider who is not a certified S/M/WBE. This sole source contract is exempt from the EBO Ordinance.

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EXHIBIT I

4IMPRINT INC; AA
Coins and Pins,
LLC; Alert-All
Corporation; AMC
Promotional
Products; AURIC
THEOREM BG LLC;
Authentic
Promotions.com;
Avery Products
Corporation; Bay
Promo, LLC; Brown
& Bigelow, Inc.;
Brown Brothers
Consulting, Inc.;
Competitive Edge,
Inc.;
ConceptPlus.com
Inc.; Creative Mind &
Design LLC;
Designstogo, Inc.;
DVL Enterprises,
Inc.; Express Plaque
Awards and
Trophies LLC; Fun
Express LLC; FYRE

Increase of term contract for promotional items
for the period 03/09/2021 through 03/08/2026
per Master Agreement #21016.

Increased Amount: \$636,250.00
Total Contract Authorized Amount: \$1,893,000.00
S/M/WBE: Amount dependent upon usage
Original Contract Amount: \$1,256,750.00

Countywide

Accounting Lines:
Various

Lead Department:
Parks and Recreation

Thelwell

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Marketing LLC;
Golden Print Inc.;
Haven Industries,
LTD; HSA
Enterprises, Inc.;
Image Design
Cards, Inc.; IRL
Enterprises, Inc.;
JPJ More 4 Less
LLC; K.W.A. Group,
LLC; KPA
Promotions &
Awards Inc.; Lake
Worth Monument
Co. Inc.; Loonie
Times Inc.;
MEDALLION
SPORTING
GOODS; PB
Marketing Group
LLC; POPNYC 1
LLC; POSITIVE
PROMOTIONS;
Roger Cleveland
Golf Co. Inc.; Run
Systems Corp;
Runners Edge Inc.;

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SEP
Communications,
LLC; Sharp
Marketing LLC; Soar
Promo LLC;
SPECIALITY
ADVERTISING
INC.; and Zheng
Commerce LLC

The County has encumbered \$1,256,712.75 (\$27,926.95/month) during the previous forty-five (45) months of the current sixty (60) month term contract. The Parks and Recreation Department, as lead department, requests an increase of \$636,250 over the previously authorized amount of \$114,250, inclusive of the Purchasing Director's ten percent (10%) authority, due to the need to purchase promotional and advertising items. The contract amount for the: (i) initial sixty (60) month term was \$1,142,500, which was increased to \$1,256,750, with \$1,169,718.69 expended. This term contract has no renewal options available. Eighteen (18) awardees are located in Palm Beach County, of which six (6) awardees are certified. Eleven (11) awardees are located out of State. Eleven (11) awardees are located outside Palm Beach County, in the Cities of: Orlando; Ft. Lauderdale; Oakland Park; Tampa; Zephyrhills; Miami Beach; Port Saint Lucie; Winter Park; Madeira Beach; and Miami, Florida. The original solicitation was established by a competitive solicitation process.

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EXHIBIT J

Thomson Reuters (West Publishing Corporation)	One-time purchase of West Proflex subscription.	Contract Amount: \$20,000.00 S/M/WBE: \$0	Facilities Development and Operations Department Accounting Lines 0001-410-4112-5401	Thelwell	
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The Facilities Development and Operations Department requests a one-time purchase of West Proflex Subscription, in the amount of \$20,000. The agreement contains indemnification provisions that differ from that adopted for use by the County under PPM CW-F-049. These differences include being silent on indemnification. In accordance with PPM CW-F-049, the Risk Management Department and the County Attorney's Office have reviewed the language and advised the Department of the associated risks, and the Department recommends approval. This contract has a three year term, with no renewal options available. Awardee is located out of state. This purchase is exempt from the Procurement Ordinance, specifically Section 2-51(f)(b).

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EXHIBIT K

Geopliant LLC	One-time purchase of disaster management software per Purchase Order #JW120924-10.	Contract Amount: \$35,112.00 S/M/WBE: \$0	Public Safety Department Accounting Lines 1400-600-6107-5121	Thelwell	
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The Public Safety Department requests a one-time purchase of disaster management software, in the amount of \$35,112. The vendor, who is a sole source, requires indemnification and liability provisions that differ from that adopted for use by the County under PPM CW-F-049. These differences include capping the vendor's liability at \$300,000 and providing for the vendor not to be liable for consequential, indirect, exemplary, special, incidental or punitive damages. In accordance with PPM CW-F-049, the Risk Management Department and the County Attorney's Office have reviewed the language and advised the Department of the associated risks, and the Department recommends approval. This contract has no renewal options available. Awardee is located outside Palm Beach County, in the City of Miami, Florida. This is a sole source provider who is not a certified S/M/WBE. This sole source is exempt from the EBO Ordinance.

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EXHIBIT L

Graybar Electric Co., Inc.	Renewal of term contract for data communication, related products and services for the period of 02/01/2025 through 01/31/2029 per Master Agreement #750842C.	Contract Amount: \$600,000.00 Total Contract Authorized Amount: \$1,099,999.00 S/M/WBE: \$0 Original Contract Amount: \$150,000.00	Water Utilities Department Accounting Lines: 4001-720-2410-4615 4001-720-2534-4615 4001-720-2537-4615 4001-720-1GUA-4615	Thelwell	
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The County has encumbered \$80,910 (\$8,091/month) during the previous ten (10) months of the current twelve (12) month term contract. The Water Utilities Department requests \$600,000 to meet the County's requirements through the expiration of this new forty-eight (48) month renewal term contract for data communication, related products and services for supervisory control and data acquisition (SCADA) system. The contract amount for the: (i) initial twelve (12) month term was \$150,000, with \$70,242 expended; (ii) first twelve (12) month renewal term was \$150,000, which was increased to \$199,999, with \$163,575 expended; and (iii) second twelve (12) month renewal term was \$150,000, with \$29,590 expended. Awardee is located in Palm Beach County. This purchase is a piggyback contract from Omnia Partners Contract No. EV2370, which expires on 01/31/2029. This item was reviewed and approved for renewal by OEBO.

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<u>EXHIBIT M</u> RG Landscaping LLC	Renewal of term contract for landscape maintenance, north central County roadways for the period of 02/01/2025 through 01/31/2026 per Master Agreement #21058C.	Contract Amount: \$350,000.00 Total Contract Authorized Amount: \$1,596,000.00 S/M/WBE: \$0 Original Contract Amount: \$429,200.00	Engineering and Public Works Accounting Lines: 1201-363-R025-3401	Thelwell	

The County has encumbered \$349,400 (\$34,940/month) during the previous ten (10) months of the current twelve (12) month term contract. The Engineering Department requests \$350,000 to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract for landscape maintenance services. The contract amount for the: (i) initial twelve (12) month term was \$429,200, with \$321,200 expended; (ii) first twelve (12) month renewal term was \$350,000, which was increased to \$466,800, with \$322,900 expended; and (iii) second twelve (12) month renewal term was \$350,000, with \$290,500 expended. This term contract has one (1) twelve (12) month renewal option remaining. Awardee is located in Palm Beach County. This item was reviewed and approved for renewal by OEBO.

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<u>EXHIBIT N</u> Maia Lawn and Landscape Services, Inc.	Renewal of term contract for landscape maintenance, south central County roadways for the period of 02/01/2025 through 01/31/2026 per Master Agreement #20012C.	Contract Amount: \$280,525.00 Total Contract Authorized Amount: \$1,301,027.00 S/M/WBE: Amount dependent upon usage Original Contract Amount: \$280,252.00	Engineering Public and Works Department Accounting Lines: 1201-363-R025-3401	Thelwell	

The County has encumbered \$134,001 (\$12,762/month) during the previous ten and one half (10.5) months of the current twelve (12) month term contract. The Engineering and Public Works Department requests \$280,525 to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract to provide landscape maintenance services. The contract amount for the: (i) initial twelve (12) month term was \$280,252, with \$161,300 expended; (ii) first twelve (12) month renewal term was \$280,525, which was increased to \$325,325, with \$240,800 expended; and (iii) second twelve (12) month renewal term was \$414,925, with \$11,200 expended. This term contract has one (1) twelve (12) month renewal option. Awardee is located in Palm Beach County and is an S/WBE vendor. This item was reviewed and approved for renewal by OEBO.

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EXHIBIT O

Coast to Coast
Garage Door LLC
dba Coast to
Coast Garage
Door

Renewal of term contract for overhead door maintenance and repair services for the period of 03/10/2025 through 03/09/2026 per Master Agreement #21008D.

Contract Amount: \$381,200.00
Total Contract Authorized Amount: \$1,967,800.00
S/M/WBE: \$0
Original Contract Amount: \$398,000.00

Countywide
Accounting lines:
Various

Lead Department:
Facilities Development and
Operations

Thelwell

The County has encumbered \$148,318.74 (\$16,479.86/month) during the previous nine (9) months of the current twelve (12) month term contract. The Facilities Development and Operations Department, as lead department, requests \$381,200 to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract for maintenance and repair services of overhead doors located throughout County properties. The contract amount for the: (i) initial twelve (12) month term was \$398,000, with \$183,862 expended; (ii) second twelve (12) month term was \$396,200, with \$193,592 expended; (iii) third twelve (12) month term was \$396,200, with \$262,219 expended; and (iv) fourth twelve (12) month term was \$396,200, with \$120,957 expended. This term contract has no renewal options remaining. Awardee is located outside Palm Beach County, in the City of Sunrise, Florida. The item was reviewed and approved for renewal by OEBO.

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Contractor(s)	Project	Contract Amount Total Contract Authorized Amount S/M/WBE Dollar Amount/Percentage of Participation Original Contract Amount	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT P</u> Genfare, LLC	Renewal of term contract for Genfare, fare collection equipment OEM parts/off-site repair for the period of 03/24/2025 through 03/23/2026 per Master Agreement #SS250707B.	Contract Amount: \$300,000.00 Total Contract Authorized Amount: \$600,000.00 S/M/WBE: \$0 Original Contract Amount: \$150,000.00	Palm Tran Department Accounting lines: 1340-540-5181-4603	Thelwell	

The County has encumbered \$88,902.88 (\$11,112.86/month) during the previous eight (8) months of the current twelve (12) month term contract. The Palm Tran Department requests \$300,000 to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract to provide fare equipment, parts and repair services. The contract amount for the: (i) initial twelve (12) month term was \$150,000, with \$111,212.07 expended; and (ii) first twelve (12) month renewal term was \$150,000, with \$82,279.04 expended. This term contract has two (2) twelve (12) month renewal options remaining. Awardee is located out of State. This is a sole source provider who is not a certified S/M/WBE. This sole source contract is exempt from the EBO Ordinance.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
01/14/2025

Contractor(s)	Project	Contract Amount Total Contract Authorized Amount S/M/WBE Dollar Amount/Percentage of Participation Original Contract Amount	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
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EXHIBIT Q

22nd Century Technologies, Inc.; Naztec International Group L.L.C.; and Precision Staffing, Inc. DBA AP Recruiters & Associates	New term contract for temporary personnel, clerical for the period of 01/14/2025 through 01/13/2026 per Master Agreement #24026.	Contract Amount: \$1,486,123.00 S/M/WBE: Amount dependent on usage	Countywide Accounting Lines: Various Lead Department: Human Resources	Thelwell	
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The County has encumbered \$213,939 (\$19,449/month) during the previous eleven (11) months of the current twelve (12) month term contract. The Human Resources Department, as lead department, requests \$1,486,123 to meet the County's requirements through the expiration of this new twelve (12) month term contract, for temporary personnel, clerical services. This term contract has four (4) twelve (12) month renewal options remaining. Three (3) awardees are located in Palm Beach County, of which one (1) awardee is SBE certified. The original contract was established by a competitive solicitation process. The Goal Setting Committee recommended an SBE Price Preference for this solicitation.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
01/14/2025

Contractor(s)	Project	Contract Amount Total Contract Authorized Amount S/M/WBE Dollar Amount/Percentage of Participation Original Contract Amount	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
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EXHIBIT R

<p>Madina Sod Corp; Odums Sod, Inc.</p>	<p>New term contract for sod, certified Bermuda for the period of 01/16/2025 through 01/15/2026 per Master Agreement #24087.</p>	<p>Contract Amount: \$500,000.00 S/M/WBE: Amount dependent upon usage</p>	<p>Parks and Recreation Department</p> <p>Accounting Lines: 0001-580-5221-14-4605</p>	<p>Thelwell</p>	
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The County has encumbered \$506,376 (\$56,264/month) during the previous nine (9) months of the current twelve (12) month term contract. The Parks and Recreation Department requests \$500,000 to meet the County's requirements through the expiration of this new twelve (12) month term contract for the purchase of sod, certified Bermuda at various Parks and Recreation facilities. This term contract has four (4) twelve (12) month renewal options remaining. Both awardees are located in Palm Beach County, and one (1) vendor is a certified SBE. The original contract was established by a competitive solicitation process.

TOTAL AMOUNT OF ALL AWARDS: \$7,936,559.99