

II. FISCAL IMPACT ANALYSIS

A. Five-Year Summary of Fiscal Impact:

<u>Fiscal Years</u>	<u>2025</u>	<u>2026</u>	<u>2027</u>	<u>2028</u>	<u>2029</u>
Capital Expenditures	_____	_____	_____	_____	_____
Operating Costs	_____	_____	_____	_____	_____
External Revenues	_____	_____	_____	_____	_____
Program Income (County)	_____	_____	_____	_____	_____
In-Kind Match (County)	_____	_____	_____	_____	_____
NET FISCAL IMPACT	_____	_____	_____	_____	_____
Number of additional FTE positions (Cumulative)	_____	_____	_____	_____	_____
Is Item Included In Current Budget?				Yes _____	No _____
Budget Account No.:	Fund _____	Dept. _____	Unit _____	Object _____	
				Reporting Category _____	

B. Recommended Sources of Funds/Summary of Fiscal Impact:

C. Departmental Fiscal Review:

III. REVIEW COMMENTS

A. OFMB Fiscal and/or Contract Development and Control Comments:

OFMB

Contract Dev. and Control

B. Legal Sufficiency:

Assistant County Attorney

C. Other Department Review:

Department Director

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
03/11/2025

Contractor(s)	Project	Contract Amount Total Contract Authorized Amount S/M/WBE Dollar Amount/Percentage of Participation Original Contract Amount	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
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EXHIBIT A

JF Acquisitions, LLC.	Increase of term contract for fuel system equipment, maintenance, and repairs for the period of 07/22/2024 through 07/21/2025 per Master Agreement #250685B.	Increased Amount: \$45,000.00 Total Contract Authorized Amount: \$180,000.00 S/M/WBE: \$0 Original Contract Amount: \$45,000.00	Palm Tran Department Accounting Lines: 1340-540-5140-1620	Thelwell	
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The County has encumbered \$40,401.30 (\$6,733.55/month) during the previous six (6) months of the current twelve (12) month term contract. The Palm Tran Department requests an increase of \$45,000 over the previously authorized amount of \$45,000 for the purchase of additional fuel system equipment maintenance, inspections and repair services. The contract amount for the: (i) initial twelve (12) month term was \$45,000, with \$37,511 expended; (ii) first twelve (12) month renewal term was \$45,000, with \$38,449 expended; and (iii) second twelve (12) month renewal term was \$45,000, with \$40,401.31 expended. Awardee is located out of State. This term contract has two (2) renewal options available. The original contract was established by a competitive solicitation process.

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<u>EXHIBIT B</u>	Kone, Inc and TK Elevator Corporation Increase of term contract for elevator maintenance and repair, period 09/01/2024 through 08/31/2025 per Master Agreement #24014.	Increased Amount: \$231,000.00 Total Contract Authorized Amount: \$686,000.00 S/M/WBE: \$0 Original Contract Amount: \$455,000.00	Facilities Development and Operations Department Accounting lines: 0001-410-5220-4607;0001-5240-4607; 0001-410-5260-4607; 0001-410-5270-4607; 0001-410-5290-4607	Thelwell	
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The County has encumbered \$449,838.30 (\$89,967.66/month) during the previous five (5) months of the current twelve (12) month term contract. The Facilities Development and Operations Department requests an increase of \$231,000 over the previously authorized amount of \$455,000 for the remaining seven (7) months of the current term contract for elevator maintenance and repair services. The contract amount for the: (i) initial twelve (12) month term was \$455,000, with \$59,936.52 expended. One (1) awardee is located in Palm Beach County and one (1) awardee is located outside Palm Beach County, in the City of Miramar, Florida. This term contract has four (4) twelve (12) month renewal options remaining. The original contract was established by a competitive solicitation process.

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<u>EXHIBIT C</u> Superior Waterway Services, Inc.	Increase of term contract for coastal vegetation planting for the period 01/23/2025 through 01/22/2026 per Master Agreement #23027A.	Increased Amount: \$15,900.00 Total Contract Authorized Amount: \$668,000.00 S/M/WBE: \$0 Original Contract Amount: \$552,000.00	Parks and Recreation Department Accounting Lines: 0001-580-5221-11-4605	Thelwell	

The County has encumbered \$1,455 (\$1,940/month) during the previous three quarter (.75) month of the current twelve (12) month term contract. The Parks and Recreation Department requests an increase of \$15,900 over the previously authorized amount of \$100,100, inclusive of the Purchasing Director's ten percent (10%) authority for the remaining eleven and one quarter (11.25) months of the current term contract for coastal vegetation planting. The contract amount for the: (i) initial twelve (12) month term was \$552,000, with \$95,475 expended; and (ii) first twelve (12) month renewal term was \$91,000, which was increased to \$100,100, with \$2,439 expended. This term contract has three (3) twelve (12) month renewal options. Awardee is located in Palm Beach County. The original contract was established by a competitive solicitation process.

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<u>EXHIBIT D</u> Ixom Watercare, Inc.	One-time purchase of replacement air control panel, per Purchase Order # DJ020425-6.	Contract Amount: \$16,096.05 S/M/WBE: \$0	Water Utilities Department Accounting Lines: 4001-720-2534-4615	Thelwell	
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The Water Utilities Department requests an one-time purchase of a replacement air control panel, in the amount of \$16,096.05. The vendor, who is a sole source, requires liability provisions that differ from that adopted for use by the County under PPM# CW-F-049. These differences include capping the vendor's liability at \$300,000 and providing for the vendor not to be liable for special, indirect, incidental, or consequential damages. In accordance with PPM# CW-F-049, the Risk Management Department and the County Attorney's Office have reviewed the language and advised the Department of the associated risks, and the Department recommends approval. This contract has no renewal options available. Awardee is located out of State. This is a sole source provider who is not a certified S/M/WBE. This sole source is exempt from the EBO Ordinance.

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<u>EXHIBIT E</u> Shamtec, Inc.	Renewal of term contract for A/C maintenance and repairs for the period of 04/20/2025 through 04/19/2026 per Master Agreement #22040C.	Contract Amount: \$600,000.00 Total Contract Authorized Amount: \$2,365,000.00 S/M/WBE: Amount dependent upon usage Original Contract Amount: \$400,000.00	Fire Rescue Department Accounting lines: 1300-440-4214-4610	Thelwell	
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The County has encumbered \$114,895.98 (\$12,766.22/month) during the previous nine (9) months of the current twelve (12) month term contract. The Fire Rescue Department requests \$600,000 to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract for A/C maintenance and repair services. The contract amount for the: (i) initial twelve (12) month term was \$199,999, which was increased to \$400,000, with \$386,825 expended; (ii) first twelve (12) month renewal term was \$400,000, which was increased to \$765,000, with \$514,134 expended; and (iii) second twelve (12) month renewal term was \$600,000, with \$112,915.54 expended. This term contract has one (1) twelve (12) month renewal option remaining. Awardee is located in Palm Beach County and is a certified S/MBE vendor.

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<u>EXHIBIT F</u> Burnett Lime Florida, Inc dba Burnett Lime Company, Inc.	Renewal of term contract for Cal-Flo lime slurry for the period of 03/19/2025 through 03/18/2025 per Master Agreement #SS750868A.	Contract Amount: \$404,000.00 Total Contract Authorized Amount: \$933,095.00 S/M/WBE: \$0 Original Contract Amount: \$529,095.00	Water Utilities Department Accounting Lines: 4001-720-3GUA-4615	Thelwell	
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The County has encumbered \$290,251 (\$27,643/month) during the previous ten and a half (10.5) months of the current twelve (12) month term contract. The Water Utilities Department requests \$404,000 to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract to purchase lime slurry used to control ph, hardness and alkalinity in the water treatment process. The contract amount for the: (i) initial twelve (12) month term was \$529,095, with \$281,494 expended. This term contract has three (3) twelve (12) month renewal options remaining. Awardee is located out of State. This is a sole source provider who is not a certified S/M/WBE.

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<u>EXHIBIT G</u> PSI Technologies, Inc.	Renewal of term contract for Wilo USA, repair services and original equipment maintenance parts for the period of 03/18/2025 through 03/17/2026 per Master Agreement #SS750867A.	Contract Amount: \$1,000,000.00 Total Contract Authorized: Amount: \$2,000,000.00 S/M/WBE: \$0 Original Contract Amount: \$1,000,000.00	Water Utilities Department Accounting Lines: 4001-720-2310-4615 4001-720-2470-4615 4001-720-2554-4615 4001-720-7GUA-4615	Thelwell	
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The County has encumbered \$212,560 (\$21,256/month) during the previous ten (10) months of the current twelve (12) month term contract. The Water Utilities Department requests \$1,000,000 to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract to purchase Wilo pumps, pump systems, parts and repair services for lift stations. The contract amount for the: (i) initial twelve (12) month term was \$1,000,000, with \$153,783 expended. This term contract has three (3) twelve (12) month renewal options remaining. Awardee is located in Palm Beach County. This is a sole source provider who is not a certified S/M/WBE. This sole source contract is exempt from the EBO Ordinance.

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EXHIBIT H

G. A. Food Services of Pinellas County LLC dba G. A. Food Service	Renewal of term contract for meals congregate, preparation and delivery for the period of 05/01/2025 through 04/30/2026 per Master Agreement #F22031C.	Contract Amount: \$881,100.00 Total Contract Authorized Amount: \$3,314,646.00 S/M/WBE: \$0 Original Contract Amount: \$671,346.00	Community Services Department Accounting lines: 1006-144-1458-3419	Thelwell	
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The County has encumbered \$584,198.91 (\$64,910.99/month) during the previous nine (9) months of the current twelve (12) month term contract. The Community Services Department requests \$881,100 to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract for the preparation and delivery of congregate meals to various Palm Beach County Division of Senior and Veteran Services meal site locations. The contract amount for the: (i) initial twelve (12) month term was \$671,346, with \$537,264 expended; (ii) first twelve (12) month renewal term was \$801,000, which was increased to \$881,100 with \$624,557 expended; and (iii) second twelve (12) month renewal term was \$881,100, with \$539,409.61. This term contract has one (1) twelve (12) month renewal options remaining. Awardee is located outside Palm Beach County, in the City of Saint Petersburg, Florida. This federally funded contract is exempt from the EBO Ordinance.

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<u>EXHIBIT I</u> Gray Matter Systems, LLC	Renewal of term contract for GE intelligent platforms, software maintenance for the period of 08/20/2025 through 08/19/2026 per Master Agreement #SS750870A.	Contract Amount: \$730,000.00 Total Contract Authorized Amount: \$1,435,106.15 S/M/WBE: \$0 Original Contract Amount: \$705,106.15	Water Utilities Department Accounting Lines: 4001-720-32IT-4615	Thelwell	
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The County has encumbered \$0 (\$0/month) during the previous six (6) months of the current twelve (12) month term contract. The Water Utilities Department requests \$730,000 to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. The contract amount for the: (i) initial twelve (12) month term was \$205,106.15, which was increased to \$705,106.15, with \$0 expended. This term contract has three (3) twelve (12) month renewal options remaining. Awardee is located out of State. This is a sole source provider who is not a certified S/M/WBE. This sole source contract is exempt from the EBO Ordinance.

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<u>EXHIBIT J</u> AssetWorks, Inc.	Renewal of term contract for fleet focus and fuel focus software license/maintenance, professional/hosting services and hardware/equipment for the period of 08/17/2025 through 08/16/2026 per Master Agreement #SS250668D.	Contract Amount: \$350,000.00 Total Contract Authorized Amount: \$1,575,000.00 S/M/WBE: \$0 Original Contract Amount: \$275,000.00	Fire Rescue Department Accounting Lines 1300-440-4217-4674 1300-440-4212-4620	Thelwell	
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The County has encumbered \$0 (\$0/month) during the previous five and three quarters (5.75) months of the current twelve (12) month term contract. The Fire Rescue Department requests \$350,000 to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. The contract amount for the: (i) initial twelve (12) month term was \$250,000, which was increased to \$275,000, with \$274,489 expended; (ii) first twelve (12) month renewal term was \$300,000, with \$82,706 expended; (iii) second twelve (12) month renewal term was \$300,000, with \$52,273 expended; and (iv) third twelve (12) month renewal term was \$350,000, with \$0 expended. This term contract has no renewal options remaining. Awardee is located out of State. This is a sole source provider who is not a certified S/M/WBE. This sole source contract is exempt from the EBO Ordinance.

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<u>EXHIBIT K</u> John Brown & Sons, Inc.	New term contract for environmentally sensitive lands vegetation management for the period of 02/01/2025 through 05/20/2027 per Master Agreement #F900534.	Contract Amount: \$2,375,000.00 S/M/WBE: \$0	Environmental Resources Management Department Accounting Lines: 1226-380-3162-3401	Thelwell	
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The Environmental Resources Management Department requests \$2,375,000 to meet the County's requirements through the expiration of this new twenty-seven and a half (27.5) month term contract, for environmentally sensitive lands vegetation management, with a retroactive start date of 02/01/2025. This term contract has two (2) twelve (12) month renewal options available. This purchase is a piggyback contract from Martin County Contract No. RFB2024-3585, which expires on 05/20/2027. Awardee is located outside Palm Beach County, in the City of Vero Beach, Florida. This federally funded contract is exempt from the EBO Ordinance.

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<u>EXHIBIT L</u> Barney's Pumps, Inc.; and PSI Technologies, Inc.	New term contract for sewage, discharge, and submersible wastewater pumps for the period of 03/16/2025 through 03/15/2030 per Master Agreement #25021.	Contract Amount: \$1,500,000.00 S/M/WBE: \$0	Water Utilities Department Accounting Lines: 4001-720-1GUA-4615 4001-720-2470-4615 4001-720-2554-4615 4001-720-7GUA-4615	Thelwell	
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The County has encumbered \$761,808 (\$12,912/month) during the previous fifty-nine (59) months of the current sixty (60) month term contract. The Water Utilities Department requests \$1,500,000 to meet the County's requirements through the expiration of this new sixty (60) month term contract for the purchase of submersible pumps used throughout the utility. This term contract has no renewal options. Additionally, approval is requested to add vendors that may become pre-qualified during the term of the contract. One (1) awardee is located in Palm Beach County, and one (1) awardee is located outside Palm Beach County, in the City of Coral Springs, Florida. No S/M/WBE vendor submitted a bid on this project. The original contract was established by a competitive solicitation process. This item was reviewed by the OEBO and a Waiver of API Requirements was approved.

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EXHIBIT M

Core and Main LP	New term contract for Sensus, Metersense Regional Network Interface, software as a service, software maintenance for the period of 03/30/2025 through 03/29/2026 per Master Agreement #SS650566.	Contract Amount: \$376,696.00 S/M/WBE: \$0	Water Utilities Department Accounting Lines: 4001-720-321T-4615	Thelwell	
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The County has encumbered \$365,732 (\$34,832/month) during the previous ten and a half (10.5) months of the current twelve (12) month term contract. The Water Utilities Department requests \$376,696 to meet the County's requirements through the expiration of this new twelve (12) month term contract for software maintenance. This term contract has four (4) twelve (12) month renewal options remaining. Awardee is located in Palm Beach County. This is a sole source provider who is not a certified S/M/WBE. This sole source contract is exempt from the EBO Ordinance.

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EXHIBIT N

Cisco Systems, Inc.	New term contract for the Department of Management Services State Of Florida (SOF) for data communications products and services for the period of 03/11/2025 through 09/30/2026 per Master Agreement #900533.	Contract Amount: \$17,180,000.00 S/M/WBE: \$0	Countywide Accounting Lines: Various Lead Department: Information Systems Services	Thelwell	
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The Information Systems Services Department, as lead department, requests \$17,180,000 to meet the County's requirements through the expiration of this new eighteen and three quarter (18.75) month term contract for data communications products and services. This term contract has no renewal options. This purchase is a piggyback contract from the Department of Management Services' State of Florida (SOF) Contract No. 43220000-NASPO-19-ACS, which expires on 09/30/2026. Additionally, approval is requested to add vendors and items as approved by the originating entity. Awardee is located out of State. This piggyback contract was reviewed and approved by the OEBO.

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<u>EXHIBIT O</u> Bozard Ford Co.; Duval Ford LLC; Garber Chevrolet Buick GMC Inc.; and Garber Chrysler Dodge Truck Inc	New term contract for pursuit, admin and other vehicles for the period of 01/07/2025 through 09/30/2025 per Master Agreement #100115.	Contract Amount: \$11,963,640.00 S/M/WBE: \$0	Countywide Accounting Lines: Various Lead Department: Facilities Development and Operations	Thelwell	
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The County has encumbered \$9,733,439.97 (\$1,081,493.33/month) during the previous nine (9) month term contract. The Facilities Development and Operations Department, as lead department, requests \$11,963,640 to meet the County's requirements through the expiration of this new nine (9) month term contract for the purchase of pursuit, administrative, and other vehicles, with a retroactive start date of 01/07/2025. This term contract has no renewal options available. Awardees are located outside Palm Beach County, in the Cities of Green Cove Springs, Jacksonville, and Saint Augustine, Florida. This purchase is a piggyback contract from Florida Sheriff's Association Contract for pursuit, admin and other vehicles, contract No. FSA24-VEL32.0, which expires on 09/30/2025. Additionally, approval is requested to add vendors and items as approved by the originating entity. This piggyback contract was reviewed and approved by OEBO.

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<u>EXHIBIT P</u> Tripp Electric Motors, Inc.	New term contract for pump, motor and equipment services for the period of 04/19/2025 through 04/18/2026 per Master Agreement #24093.	Contract Amount: \$2,071,300.00 S/M/WBE: Amount dependent upon usage	Countywide Accounting lines: Various Lead Department: Water Utilities	Thelwell	
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The County has encumbered \$1,648,320 (\$164,832/month) during the previous ten (10) months of the current twelve (12) month term contract. The Water Utilities Department requests \$2,071,300 to meet the County's requirements through the expiration of this new twelve (12) month term contract for the maintenance and repair of pumps and motors used throughout Palm Beach County. This term contract has four (4) twelve (12) month renewal options remaining. Awardee is located in Palm Beach County. The original contract was established by a competitive solicitation process. The Goal Setting Committee recommended an SBE Price Preference for this solicitation.

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<u>EXHIBIT Q</u> Stewart Materials, LLC	New term contract for sand, beach and dune, supply and load for the period of 03/11/2025 through 03/10/2026 per Master Agreement #F25004.	Contract Amount: \$3,412,500.00 S/M/WBE: \$0	Environmental Resources Management Department Accounting Lines: 3652-381-M033-4630	Thelwell	
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The Environmental Resources Management Department requests \$3,412,500 to meet the County’s requirements through the expiration of this new twelve (12) month term contract for the supply and loading of beach and dune quality sand used during disasters or hurricanes. This term contract has four (4) twelve (12) month renewal options available. Awardee is located in Palm Beach County. The original contract was established by a competitive solicitation process. The Goal Setting Committee recommended an SBE Price Preference for this solicitation.

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EXHIBIT R

Unify, Inc.	New term contract for data communication products and services for the period of 03/11/2025 through 09/30/2026 per Master Agreement #100116.	Contract Amount: \$800,000.00 S/M/WBE: \$0	Information Systems Services Department Accounting Lines: 0001-490-1316-4622	Thelwell	
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The County has encumbered \$564,649.44 (\$70,581.18/month) during the previous eight (8) months of the current twelve (12) month term contract. The Information Systems Services Department requests \$800,000 to meet the County's requirements through the expiration of this new fifteen (15) month term contract. This term contract has no renewal options available. Awardee is located in Palm Beach County. This purchase is a piggyback contract from NASPO ValuePoint Agreement No. 43220000-NASPO-19-ACS, which expires on 09/30/2026. The original contract was established by a competitive solicitation process. This piggyback contract was reviewed and approved by OEBO.

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BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
03/11/2025

Contractor(s)	Project	Contract Amount Total Contract Authorized Amount S/M/WBE Dollar Amount/Percentage of Participation Original Contract Amount	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
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EXHIBIT S

Precision Contracting Services, Inc.	New term contract for fiber optic engineering, design, materials, supplies and installation for the period of 03/11/2025 through 03/10/2026 per Master Agreement #25005.	Contract Amount: \$4,000,000.00 S/M/WBE: \$0	Information Systems Services Department Accounting Lines: 3901-491-1431-4674 1164-490-517A-4674	Thelwell	
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The County has encumbered \$5,310,884.55 (\$354,058.97/month) during the previous fifteen (15) months of the current seventeen (17) month term contract. The Information Systems Services Department requests \$4,000,000 to meet the County's requirements through the expiration of this new twelve (12) month term contract for fiber optic engineering, design, materials, supplies and installation services. This term contract has four (4) twelve (12) month renewal options available. Awardee is located in Palm Beach County. No S/M/WBE vendor submitted a bid on this project. The original contract was established by a competitive solicitation process. The Goal Setting Committee recommended an SBE Price Preference for this solicitation.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
03/11/2025

Contractor(s)	Project	Contract Amount Total Contract Authorized Amount S/M/WBE Dollar Amount/Percentage of Participation Original Contract Amount	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
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EXHIBIT I

Lhoist North America of Alabama, LLC	Ratification of approval of an one-time emergency purchase for pebble quicklime deliveries per Purchase Order #CB021825-17.	Contract Amount: \$389,291.18 S/M/WBE: \$0	Water Utilities Department Accounting Lines: 4001-720-2535-5205 4001-720-2531-5205	Thelwell	
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The Water Utilities Department requests the approval of an emergency purchase, in the amount of \$389,291.18, for pebble quicklime deliveries. Due to the emergency circumstances and the immediate need for these goods and services, the Water Utilities Department ordered and received the above referenced goods and services and is seeking the Board’s ratification of same. Purchasing, working with the Water Utilities Department, is finalizing a new solicitation. Awardee is located outside Palm Beach County, in the City Lakeland, Florida. This emergency purchase is exempt from the OEBO Ordinance.

TOTAL AMOUNT OF ALL AWARDS: \$48,341,523.23