

**PALM BEACH COUNTY  
BOARD OF COUNTY COMMISSIONERS  
AGENDA ITEM SUMMARY**

Meeting Date: March 11, 2025

Consent  Regular  
 Ordinance  Public Hearing

Department: Administration

Submitted By: Office of Equal Business Opportunity (OEBO)

**I. EXECUTIVE BRIEF**

**Motion and Title:** Staff recommends motion to receive and file: the Fiscal Year 2024 (FY2024) Annual Small/Minority/Women Business Enterprise (S/M/WBE) participation report (Annual Report).

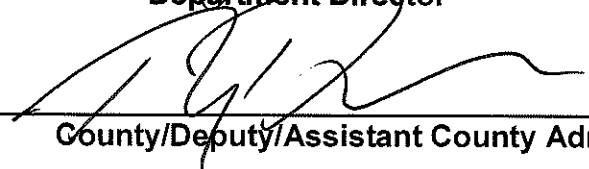
**Summary:** The Office of Equal Business Opportunity (OEBO) is tasked with providing a written report on the progress of the program's elements used to increase Palm Beach County's utilization of S/M/WBEs. The FY2024 Annual Report provides a comprehensive summary of important data, including detailed information on payments made to S/M/WBEs by gender, race, industry, district, and Affirmative Procurement Initiatives (APIs) during FY2024. The report highlights outreach activities, waivers, Construction Manager at Risk (CM@R) projects, and Goal Setting items. The Equal Business Opportunity (EBO) S/M/WBE Program is making progress and has positively impacted small businesses in the County; however, continued support of the S/M/WBE program remains necessary to achieve parity, fostering the inclusion of local small businesses, and strengthening their influence within Palm Beach County's local economy. Countywide (RS)

**Background and Policy Issues:** It is the policy and directive of the Board of County Commissioners of Palm Beach County, Florida (BCC), that the County shall use its best efforts to ensure that all segments of its business population, including, but not limited to, small, local, minority, and women-owned businesses, have an equitable opportunity to participate in the County's procurement process, prime contract and subcontract opportunities, and that no business shall be excluded from participation, denied benefits of, or otherwise discriminated against in connection with the award and performance of any contracts with the County on the grounds of race, color, national origin, religion, ancestry, sex, age, marital status, sexual orientation, gender identity or expression, disability or genetic information.

**Attachments:**

1. OEBO FY 2024 Annual Participation Report
2. Presentation
3. Data/Back-up Documentation

Recommended by:  2.25.2025  
Department Director Date

Approved by:  2/25/25  
County/Deputy/Assistant County Administrator Date

**II. FISCAL IMPACT ANALYSIS**

**A. Five Year Summary of Fiscal Impact:**

| Fiscal Years                               | 2025 | 2026 | 2027 | 2028 | 2029 |
|--|------|------|------|------|------|
| Capital Expenditures                       |      |      |      |      |      |
| Operating Costs                            |      |      |      |      |      |
| External Revenues                          |      |      |      |      |      |
| Program Income<br>(County)                 |      |      |      |      |      |
| In-Kind Match (County)                     |      |      |      |      |      |
| <b>NET FISCAL IMPACT</b>                   |      |      |      |      |      |
| # ADDITIONAL FTE<br>POSITIONS (Cumulative) |      |      |      |      |      |

Is Item Included in Current Budget?                      Yes     No   
 Does this item include the use of federal funds?    Yes     No   
 Is this Item using State funds?                            Yes     No

Budget Account No.:    Fund     Dept     Unit     Object   
 Reporting Category \_\_\_\_\_

**B. Recommended Sources of Funds/Summary of Fiscal Impact:**

**C. Department Fiscal Review: \_\_\_\_\_**

**III. REVIEW COMMENTS**

**A. OFMB Fiscal and/or Contract Administration Comments:**

Maureen Conroy 3/5                      Heidi Brackbill 3/5/24  
 OA 3/5                      OFMB                      Contract Dev. and Control

**B. Approved as to form and Legal Sufficiency:**

[Signature] 3/5/25  
 County Attorney

**C. Approved as to Terms and Conditions:**

\_\_\_\_\_  
 Department Director

This summary is not to be used as a basis for payment.

**Office of Equal Business Opportunity  
FY 2024 Annual Report**



## **Office of Equal Business Opportunity Program Implementation**

In response to the findings of the Disparity Study (Study) completed by Mason Tillman Associates, Ltd., the Palm Beach County Board of County Commissioners (Board) adopted the Equal Business Opportunity (EBO) Ordinance on October 16, 2018. Ordinance No. 2018-021, § 1 became effective on January 1, 2019, for five years. Absent an amendment and/or reauthorization by the Board, the EBO Ordinance was scheduled to sunset on December 31, 2023. On November 21, 2023, the Board adopted the EBO Ordinance to modify the sunset date from December 31, 2023, to December 31, 2025, to allow time for staff to solicit, complete, and present the findings of the updated disparity study for consideration by the Board. The purpose of the Ordinance is to reduce barriers identified in the study by promoting and encouraging the utilization of local Small, Minority, and Women-owned Business Enterprises (S/M/WBEs) in County procurement.

Mason Tillman Associates, Ltd. reviewed the Palm Beach County policies that governed contracting and procurement, contracts awarded, and the utilization of S/M/WBE prime contractors and subcontractors by race, ethnicity, gender, and industry during the January 1, 2009, to December 31, 2013 study period. After an extensive review of all data made available by County departments and payments made via the Advantage Financial System, the study identified disparity as follows:

- Construction Prime Contracts
  - Disparity found for African American and Hispanic American-owned businesses on formal contracts valued at \$50,000 to \$1,296,000;
  - Disparity found for Hispanic American-owned businesses on informal contracts valued under \$50,000.
- Professional Services Prime Contracts
  - Disparity found for African American and White female-owned businesses on formal contracts valued from \$50,000 to \$301,000;
  - Disparity found for African American and White female-owned businesses on informal contracts valued under \$50,000;
- Professional Services Consultant's Competitive Negotiations Act (CCNA)(Architects, Engineers and Surveyors) Prime Contracts
  - Disparity found for African Americans
- Goods and Services Prime Contracts
  - Disparity found for African American, Asian American, Hispanic American and White female-owned businesses on formal contracts valued \$50,000 to \$321,000.
  - Disparity found for African American, Asian American, Hispanic American and White female-owned businesses on informal contracts valued under \$50,000;

- Construction Subcontracts
  - Disparity found in the award of construction subcontracts to African American and Hispanic American-owned businesses.
- Professional Services Subcontracts
  - Disparity found in the award of professional services subcontracts to African American-owned businesses.

The consultant recommended continuing the small business enterprise program's (SBE) Race and Gender-Neutral remedies to enhance the procurement process and reduce program barriers that minorities, women, and small businesses encounter when attempting to do business with the County. These remedies, which do not require findings of statistically significant disparity for implementation, would support the Minority/Women Business Enterprise (M/WBE) Program and increase the likelihood of the County and its prime contractors doing business with M/WBEs.

Race and Gender-Conscious remedies were also recommended to address the statistically significant findings of disparity documented in the Study. These remedies are narrowly tailored to the study's findings and include establishing a Minority/Women Business Enterprise (M/WBE) Program. This program incorporates provisions designed to achieve parity in the awarding of contracts to available businesses.

The Equal Business Opportunity (EBO) program's objective is to reduce barriers that hinder or otherwise prevent local M/WBEs from doing business with the County and to increase participation and utilization of M/WBEs on County contracts. To achieve the objectives, a deliberate plan must be in place that acknowledges the significant impact small businesses have on the local economy. It is crucial to support the efforts of Palm Beach County, which includes the collaboration of the Office of Equal Business Opportunity (OEBO), County staff, industry partners, resource partners, and the small business community to increase participation and utilization of the S/M/WBE community. There has to be strong advocacy and response to the needs of the businesses as they seek to grow and scale their companies.

The EBO Ordinance has enhancements to support S/M/WBE participation through the Affirmative Procurement Initiatives. These enhancements include but are not limited to SBE Price Preference, minimum/mandatory subcontracting goal of 20%, Goal Setting, and the mentor protégé program. OEBO offers workshops to encourage and increase S/M/WBE participation and response to solicitations across all industries.

The Palm Beach County Disparity Study Update Request for Proposal (RFP) was released on January 16, 2024. Five (5) firms responded to the solicitation and three (3) firms—Miller<sup>3</sup> Consulting, Inc., MGT, and Griffin & Strong, P.C. were deemed responsive. The responsive firms advanced to the selection and presentation stages on March 18, 2024 and April 10, 2024, respectively. The selection committee voted unanimously to recommend a contract award to Griffin & Strong, P.C. After negotiations, staff presented the contract for approval to the Board on July 2, 2024. The updated disparity study is currently underway and is on track to be presented to the Board in late summer of 2025.

On March 12, 2024, the Board approved and adopted an increase of gross annual revenue size standards (see page 4) of a Small/Minority/Women Business Enterprise (S/M/WBE) and permitted

S/M/WBEs performing on contracts with S/M/WBE participation goals to continue to count towards the goal when they graduate from the Equal Business Opportunity Program.

## **FISCAL YEAR 2024**

This report covers Fiscal Year 2024 (FY 2024) and summarizes the activities of the OEBO in collaboration with County departments to increase the utilization of Small, Minority, and Women Business Enterprises (S/M/WBEs). Data contained in the report identifies outreach activities; certification and recertification of vendors by Commission Districts; the overall total of certified vendors by certification type; Construction Manager at Risk (CM@R) projects and the identification of S/M/WBE CM Partners and projects reviewed by the Goal Setting Committee (GSC). Also included in this report are the reporting requirements as stated in Section 2-80.28 (b)(4) of the EBO Ordinance. Information is provided as data becomes available.

## **Outreach**

During this reporting period, 56 Outreach events were held. The OEBO collaborated with 43 agencies and resource partners to increase interest in the programs and services provided. Nine (9) general events that included workshops on How to do Business with Palm Beach County, Certified Now What, and mandatory training for newly certified businesses, and four (4) targeted events seeking trade-specific industry participants to respond to solicitations.

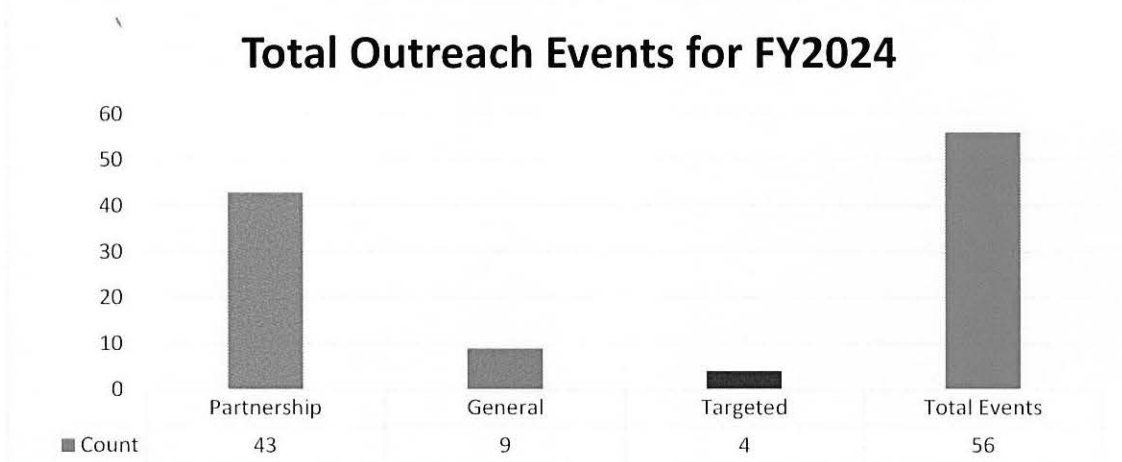


Fig.1- FY 24 Total Outreach Events Chart

## **Certification**

Certification is the process OEBO uses to determine whether a firm qualifies as a bona-fide small, minority, and/or women business enterprise. Firms must meet the eligibility criteria for certification every three (3) years to maintain their status. The overall total of certified vendors by certification type is 726, an increase of 42 compared to the FY 2023 total of 684.

The definitions for the SBE certification categories are as follows:

- SBE – Small Business Enterprise (Predominately White Males)
- S/WBE – Small Women Business Enterprise (Predominately White Females)

- S/MBE – Small Minority Business Enterprise (Asian, Black, Hispanic & Other Males)
- S/M/WBE – Small Minority Women Business Enterprise (Asian, Black, Hispanic & Other Females)

The Board adopted increased size standards for certification and recertification in March 2024 by industry as follows:

- Construction – from \$9 million to \$13 million
- Professional Services – Consultants Competitive Negotiations Act (CCNA) – from \$5 million to \$7 million
- Professional Services – Non-CCNA – from \$4 million to \$5.7 million
- Goods – from \$5 million to \$7 million
- Other Services – from \$4 million to \$5.7 million

When a firm exceeds the size standard for its respective industry/industries, it is considered graduated from the program. The firm may apply again for certification when the firm meets all the program's eligibility requirements following a two year period. The graduated firm may continue to work on awarded projects with S/M/WBE participation until the contract ends. Should the firm wish to continue to respond to solicitations and subsequently receive contract awards, it does so with the understanding that no preferences will be offered.

During FY 2023, a total of seven (7) businesses graduated from the EBO Program and as a result of the increased size standards, there are no reported graduations for FY 2024. We are pleased to report that four (4) of the seven (7) businesses (SBE -Urban Design Studio, LLC., SBE - Malone Electrical Solutions, LLC., SBE - Tripp Electric Motors, Inc., and S/MBE - Cooper Construction Management & Consulting, Inc.) have returned to the program and continue to pursue and/or successfully compete for County contracts.

An annual review of the Consumer Price Index (CPI), U.S. Small Business Administration, best practices, and the current North American Industrial Classification System Codes (NAICS) will be conducted to determine if an increase in size standard is warranted.

The following two (2) charts detail the total number of new and recertified vendors by Commission District and certification type, and the overall total of certified vendors by certification type for FY 2024.

### New Certified and Recertified Vendors by District and Certification Type for FY2024

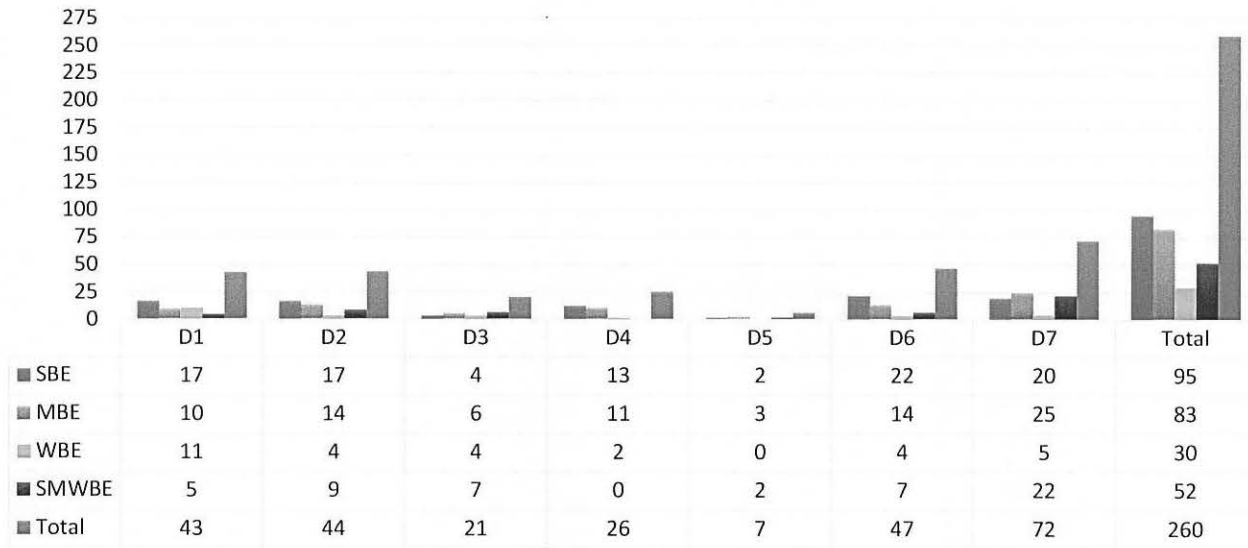


Fig.2- FY 24 District Certified/Recertified Vendors Chart

### Overall Total of Certified Vendors by Certification Type for FY 2024

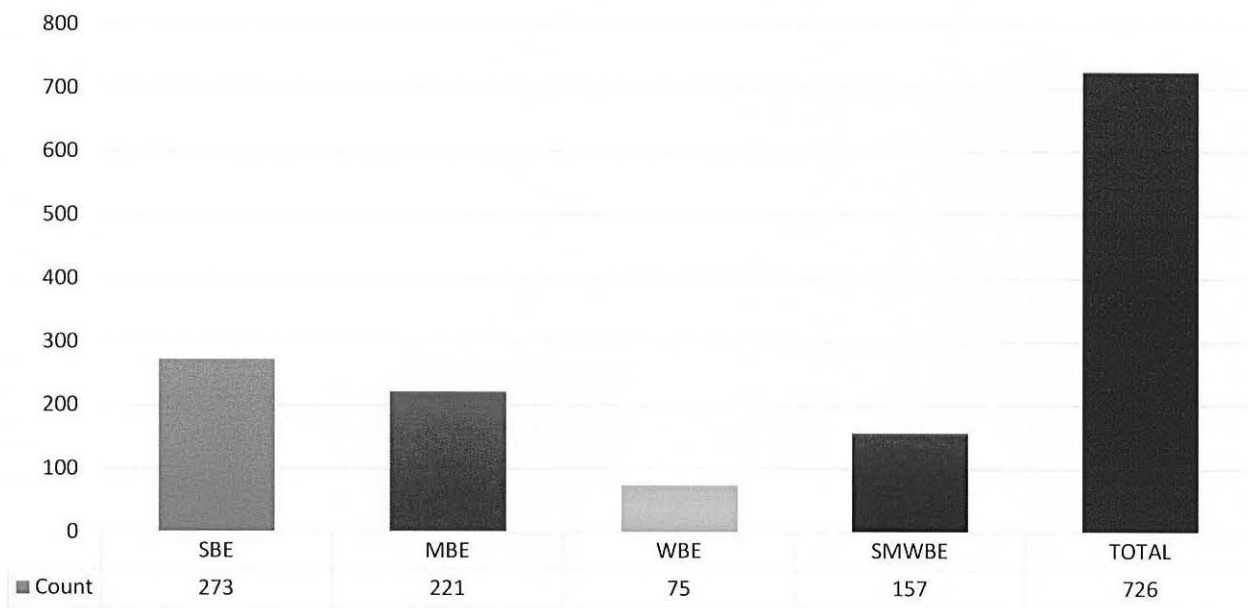


Fig.3- FY 24 Overall Total Certified Vendors by Certification Type



**Construction Manager at Risk (CM@Risk)**

The purpose of the CM@Risk program is to provide management, guidance, and training to support the growth, development, and sustainability of certified small business general contractors. The chart below displays the recent projects awarded to construction firms who have collaborated with local SBEs as part of the mentor-protégé program.

| Estimated Construction Value at Bid | FDO Project Description        | Contractor                       | SBE CM Partner              | S/M/WBE | CM Fees: Pre-Construction, Construction & Overhead/Profit |
|-------------------------------------|--------------------------------|----------------------------------|-----------------------------|---------|---|
| \$ 22,000,000.00                    | 45th Street Complex            | D. Stephenson Construction, Inc. | Total Solutions Contractors | BL/M    | 20%   |
| \$ 19,988,000.00                    | Main Detention Center Phase IV | Hedrick Brothers                 | Randolph Construction Group | BL/M    | 15%   |

**Goal Setting Committee**

Established in 2019, the Goal Setting Committee (GSC) is comprised of the following or their designee, County Administrator, the Director of the Office of Equal Business Opportunity, the Director of Purchasing, the Director of Contract Development and Control, the Director of Facilities Development & Operations, and the Director of Public Safety. The Director or designee of the originating department whose contract(s) are under consideration by the GSC also participates.

During FY 2024, 77 proposed projects were reviewed, all of which had a race and/or gender-neutral Affirmative Procurement Initiative (API) applied. Of these, 23 or 29.88% of the projects also included a race and/or gender-conscious API. The MBE and WBE subcontracting goals ranged from three (3) percent to 20 percent participation based on the availability of certified M/WBEs.

**GOAL SETTINGS ITEMS FOR FY 2024**

■ Race and/or Gender-Conscious    ■ Race and/or Gender-Neutral



Fig.4- FY 24 Goal Setting Items Chart

## Waivers

There are three (3) types of waivers issued by OEBO. A Departmental Waiver is given when the originating department requests a waiver of an API due to the lack of S/M/WBE firms certified to perform the service. The second type of waiver is a Good Faith Effort Waiver, which is granted when a prime makes a sincere effort to secure participation but is unsuccessful and provides supporting documentation to demonstrate their attempts. The final waiver is a Post-Bid Waiver, which is granted when a contract awardee is unable to meet the participation requirements for a specified S/M/WBE at response submittal, through no fault of their own. During FY24 twenty-one (21) waivers were granted Sixteen (16) Departmental, four (4) Post-Bid, and one (1) Good Faith Effort waiver.

### WAIVERS FOR FY 2024

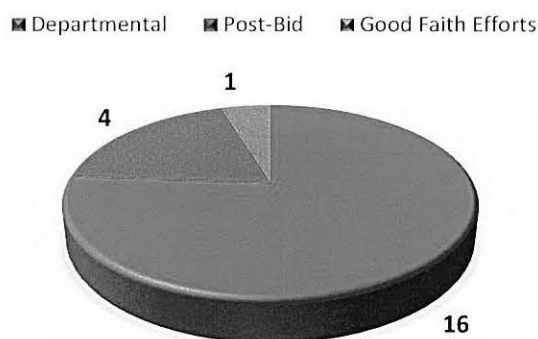


Fig.5- FY 24 Waivers Chart

## Additional Reporting Requirements

The Ordinance requires tracking of the growth in the number of firms securing their first contract with the County and the increase in the County's overall SBE and M/WBE Prime contracting dollar value. In FY 2023, 40 S/M/WBE firms won their first contract with the County, while 21 firms achieved this milestone in FY 2024.

Prime SBEs received \$21,754,519.63 in payments in FY 2023, compared to \$20,941,720.15 in FY 2024, indicating a decrease of 3.74%. Meanwhile, M/WBE Prime payments increased by 25.18% from FY 2023, with \$18,457,107.47 reported in FY 2023 and \$23,104,391.45 in FY 2024. M/WBE includes Minority (Asian, Black, Hispanic, and other males and females) and White females.

As additional information becomes available, the OEBO will report data on the growth of bonding for S/M/WBE; the annual growth rates and median sales compared to other firms and, the percentage of contract dollar participation of M/WBE firms in the private sector of the Relevant Marketplace.

## Small/Minority/Women Business Enterprise Participation Summary

The following tables reflect S/M/WBE participation and the overall sum of payments made to both prime contractors and subcontractors across all industries during the FY 2024 reporting period.

## Non-Exempt SBE Contract Payments

This SBE summary report includes payments made from non-exempt agreements of the previous SBE program. The contracts under the SBE Program will continue until the contracts are complete. There are sixty (60) active contracts as of the run date of this report.

| FY2024 Annual S/M/WBE Participation Report<br>Non-Exempt Payments SBE Program |                        |             |
|---|------------------------|-------------|
| Payment Classification  | Total Dollars          | Percent     |
| SBE Payments  | \$5,327,143.25         | 18.77%      |
| WBE Payments  | \$255,001.45           | 0.90%       |
| MBE Asian Payments  | \$197,589.00           | 0.70%       |
| MBE Black Payments  | \$306,518.06           | 1.08%       |
| MBE Hispanic Payments   | \$316,629.71           | 1.12%       |
| MBE Native American   | \$12,052.00            | 0.04%       |
| S/M/WBE Payments  | \$6,414,933.47         | 22.61%      |
| Non-S/M/WBE Payments  | \$21,963,561.21        | 77.40%      |
| <b>Total Payments</b>   | <b>\$28,378,494.68</b> | <b>100%</b> |

Fig.6a- Non-Exempt SBE Program Payment Table

**NOTE:**

1. Data reflect payments made as of October 21, 2024.
2. Data are subject to change due to updates made post report.
3. Due to rounding, percentage may not equal 100.
4. Minority women participation are included in their respective minority groups.

## Non-Exempt EBO Contract Payments

This EBO summary report includes payments from both formal and informal agreements that are not exempt and include an API in accordance with the current ordinance. Contracts that were not assigned an API had an approximate total expenditure of \$47 million.

| FY2024 Annual S/M/WBE Participation Report<br>Non-Exempt Payments EBO Ordinance |                         |         |
|---|-------------------------|---------|
| Payment Classification  | Total Dollars           | Percent |
| SBE Payments  | \$32,862,352.49         | 9.46%   |
| WBE Payments  | \$8,045,810.80          | 2.31%   |
| MBE Asian Payments  | \$5,701,326.87          | 1.64%   |
| MBE Black Payments  | \$6,209,827.38          | 1.79%   |
| MBE Hispanic Payments   | \$13,575,882.68         | 3.91%   |
| MBE Native American   | \$320,536.00            | 0.09%   |
| MBE Other   | \$0.00                  | 0.00%   |
| S/M/WBE Payments  | \$66,715,736.22         | 19.20%  |
| Non-S/M/WBE Payments  | \$280,840,678.03        | 80.80%  |
| Payments w/an API   | \$347,556,414.25        | 100.00% |
| Payments w/o an API   | \$47,272,351.62         |         |
| <b>Total Payments</b>   | <b>\$394,828,765.87</b> |         |

Fig.6b- Non-Exempt EBO Ordinance Payment Table

**NOTE:**

1. Data reflect payments made as of October 21, 2024.
2. Data are subject to change due to updates made post report.
3. Due to rounding, percentage may not equal 100.
4. Minority women participation are included in their respective minority groups.

**Non-Exempt SBE & EBO Contract Payments**

This summary represents non-exempt purchases and consists of two types of agreements, formal and informal, under the current EBO program and ongoing agreements from the previous SBE program.

| FY2024 Annual S/M/WBE Participation Report<br>Non-Exempt Payments SBE & EBO Combined |                         |             |
|--|-------------------------|-------------|
| Payment Classification   | Total Dollars           | Percent     |
| SBE Payments   | \$38,746,819.43         | 9.16%       |
| WBE Payments   | \$8,906,453.14          | 2.10%       |
| MBE Asian Payments   | \$5,906,032.84          | 1.40%       |
| MBE Black Payments   | \$6,708,830.89          | 1.59%       |
| MBE Hispanic Payments  | \$13,892,512.39         | 3.28%       |
| MBE Native American  | \$332,588.00            | 0.08%       |
| MBE Other  | \$0.00                  | 0.00%       |
| S/M/WBE Payments   | \$74,493,236.69         | 17.61%      |
| Non-S/M/WBE Payments   | \$348,716,253.87        | 82.40%      |
| <b>Total Payments</b>  | <b>\$423,209,490.56</b> | <b>100%</b> |

Fig.6c- Non-Exempt Combined Programs Payment Table

**NOTE:**

1. Data reflect payments made as of October 21, 2024.
2. Data are subject to change due to updates made post report.
3. Due to rounding, percentage may not equal 100.
4. Minority women participation are included in their respective minority groups.
5. Total payments include API unknown payments.

**Exempt Contract Payments**

This summary report includes purchases classified as exempt, which include but are not limited to the following types of procurements: sole source, emergency, federal and state funded contracts, and agreements with municipal government and non-profit agencies. Although exempt from the EBO Program, these contracts have 3.59% S/M/WBE participation.

| FY2024 Annual S/M/WBE Participation Report<br>Exempt Payments |                         |             |
|---|-------------------------|-------------|
| Payment Classification  | Total Dollars           | Percent     |
| SBE Payments  | \$4,630,373.30          | 1.14%       |
| WBE Payments  | \$3,643,094.04          | 0.89%       |
| MBE Asian Payments  | \$231,584.00            | 0.06%       |
| MBE Black Payments  | \$3,883,625.75          | 0.95%       |
| MBE Hispanic Payments   | \$2,255,516.96          | 0.55%       |
| MBE Native American   | \$0.00                  | 0.00%       |
| S/M/WBE Payments  | \$14,644,194.05         | 3.59%       |
| Non-S/M/WBE Payments  | \$392,934,930.73        | 96.41%      |
| <b>Total Payments</b>   | <b>\$407,579,124.78</b> | <b>100%</b> |

Fig. 6d- Exempt Payment Table

**NOTE:**

1. Data reflect payments made as of October 21, 2024.
2. Data are subject to change due to updates made post report.
3. Due to rounding, percentage may not equal 100.
4. Minority women participation are included in their respective minority groups.

## **Exempt & Non-Exempt Contract Payments**

This report details all purchasing activities of the County. It comprises payments from all types of contracts, such as exempt, non-exempt, formal, and informal, and includes both the previous and current programs across all business industries. S/M/WBE participation and payments made during this reporting period total \$89,137,430.74 or 10.72%.

| FY2024 Annual S/M/WBE Participation Report<br>Exempt and Non-Exempt Payments Combined |                         |             |
|---|-------------------------|-------------|
| Payment Classification  | Total Dollars           | Percent     |
| SBE Payments  | \$43,377,192.73         | 5.22%       |
| WBE Payments  | \$12,549,547.18         | 1.51%       |
| MBE Asian Payments  | \$6,137,616.84          | 0.74%       |
| MBE Black Payments  | \$10,592,456.64         | 1.27%       |
| MBE Hispanic Payments   | \$16,148,029.35         | 1.94%       |
| MBE Native American   | \$332,588.00            | 0.04%       |
| MBE Other   | \$0.00                  | 0.00%       |
| S/M/WBE Payments  | \$89,137,430.74         | 10.72%      |
| Non-S/M/WBE Payments  | \$741,651,184.60        | 89.27%      |
| <b>Total Payments</b>   | <b>\$830,788,615.34</b> | <b>100%</b> |

Fig.6e- Exempt and Non-Exempt Payment Table

NOTE:

1. Data reflect payments made as of October 21, 2024.
2. Data are subject to change due to updates made post report.
3. Due to rounding, percentage may not equal 100.
4. Minority women participation are included in their respective minority groups.
5. Total payments include API unknown payments



## Participation by Industry

The following table lists payments made which are classified as non-exempt contracts under the current EBO Ordinance.

| Participation Report by Industry for FY2024                                      |                         |               |
|--|-------------------------|---------------|
|  | Payments                | Percent       |
| <b>Construction</b>  |                         |               |
| SBE  | \$ 21,417,391.49        | 10.35%        |
| WBE  | \$ 5,515,926.17         | 2.67%         |
| MBE Asian  | \$ 506,932.53           | 0.24%         |
| MBE Black  | \$ 3,288,958.13         | 1.59%         |
| MBE Hispanic   | \$ 5,964,460.99         | 2.88%         |
| MBE Native   | \$ -                    | 0.00%         |
| <b>Total S/M/WBE</b>   | <b>\$ 36,693,669.31</b> | <b>17.73%</b> |
| Non-S/M/WBE  | \$ 170,229,335.60       | 82.27%        |
| Total Payments   | \$ 206,923,004.91       | 100%          |
| <b>Professional Services CCNA<br/>(Consultant's Competitive Negotiation Act)</b> |                         |               |
| SBE  | \$ 4,661,127.80         | 12.29%        |
| WBE  | \$ 882,536.89           | 2.33%         |
| MBE Asian  | \$ 2,931,306.79         | 7.73%         |
| MBE Black  | \$ 2,598,095.30         | 6.85%         |
| MBE Hispanic   | \$ 2,681,541.93         | 7.07%         |
| MBE Native   | \$ -                    | 0.00%         |
| <b>Total S/M/WBE</b>   | <b>\$ 13,754,608.71</b> | <b>36.27%</b> |
| Non-S/M/WBE  | \$ 24,166,249.88        | 63.73%        |
| Total Payments   | \$ 37,920,858.59        | 100%          |
| <b>Professional Services Non-CCNA</b>  |                         |               |
| SBE  | \$ 50,978.45            | 0.15%         |
| WBE  | \$ 31,514.00            | 0.09%         |
| MBE Asian  | \$ 463,728.33           | 1.38%         |
| MBE Black  | \$ 40,999.88            | 0.12%         |
| MBE Hispanic   | \$ 1,578,601.75         | 4.70%         |
| MBE Native   | \$ 202,950.00           | 0.60%         |
| <b>Total S/M/WBE</b>   | <b>\$ 2,368,772.41</b>  | <b>7.04%</b>  |
| Non-S/M/WBE  | \$ 31,188,879.60        | 92.94%        |
| Total Payments   | \$ 33,557,652.01        | 100%          |
| <b>Goods/Services</b>  |                         |               |
| SBE  | \$ 6,732,854.75         | 9.74%         |
| WBE  | \$ 1,615,833.74         | 2.34%         |
| MBE Asian  | \$ 1,799,359.22         | 2.60%         |
| MBE Black  | \$ 281,774.07           | 0.41%         |
| MBE Hispanic   | \$ 3,351,278.01         | 4.85%         |
| MBE Native   | \$ 117,586.00           | 0.17%         |
| <b>Total S/M/WBE</b>   | <b>\$ 13,898,685.79</b> | <b>20.11%</b> |
| Non-S/M/WBE  | \$ 55,256,212.95        | 79.90%        |
| Total Payments   | \$ 69,154,898.74        | 100%          |
| <b>Overall Totals for All Industries Combined</b>                                |                         |               |
| SBE  | \$ 32,862,352.49        | 9.50%         |
| WBE  | \$ 8,045,810.80         | 2.31%         |
| MBE Asian  | \$ 5,701,326.87         | 1.64%         |
| MBE Black  | \$ 6,209,827.38         | 1.79%         |
| MBE Hispanic   | \$ 13,575,882.68        | 3.91%         |
| MBE Native   | \$ 320,536.00           | 0.09%         |
| <b>Total S/M/WBE</b>   | <b>\$ 66,715,736.22</b> | <b>19.24%</b> |
| Non-S/M/WBE  | \$ 280,840,678.03       | 80.80%        |
| Total Payments   | \$ 347,556,414.25       |               |

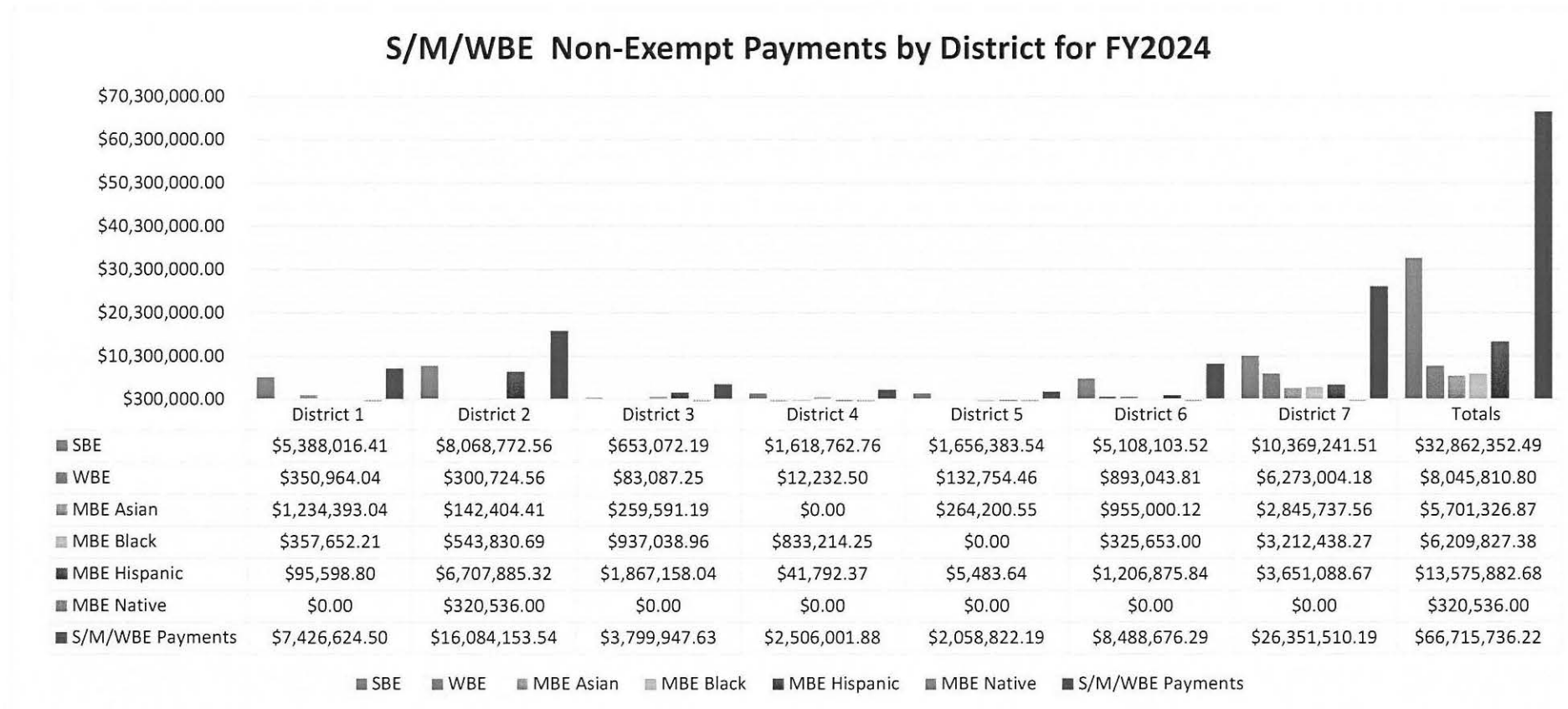
Fig. 7- Industry Participation Table

**NOTE:**

1. Data reflect payments made as of October 21, 2024.
2. Data are subject to change due to updates made post report.
3. Due to rounding, percentage may not equal 100.
4. Minority women participation are included in their respective minority groups.

## Participation by District

Summaries of the procurement payments to S/M/WBEs from non-exempt contracts by Commission Districts are presented in the chart below. This chart encompasses the overall spend across all industries, including Construction, Professional Services CCNA, Professional Services Non-CCNA, and Goods & Other Services.



**NOTE:**

1. Data reflect payments made as of October 21, 2024.
2. Data are subject to change due to updates made post report.
3. Due to rounding, percentage may not equal 100.
4. Minority women participation are included in their respective minority groups.

Fig. 8- Non-Exempt Payment (District) Chart

## **Findings & Recommendations**

The EBO Program continues to make significant strides and has a positive impact on Palm Beach County's economy. However, sustained support for the M/WBE program is crucial to achieving parity. To reach this goal, OEBO, County departments, small businesses, and industry must enhance collaboration to identify measures that will enhance the overall participation of M/WBEs. It is evident that utilizing S/M/WBEs on exempt contracts where available, and additional efforts to educate staff on the availability of local businesses may help increase utilization in this area.

Of the 726 certified vendors, 273 (or 38%) are White male-owned companies, making them the majority of certified businesses. Additionally, Small Business Enterprises (SBEs) surpass Minority/Women-owned Business Enterprises (M/WBEs) in terms of overall payments and participation on County contracts. In FY 2024, the total non-exempt payments were \$423,209,490.56 and S/M/WBEs received 17.60% or \$74,493,236.69. SBEs accounted for 9.16% of \$38,746,819.43 and all minorities and White females combined accounted for 8.44% or \$35,746,417.26.

Further analysis showed WBEs accounted for \$8,906,453.14 or 2.10%. The minority payments breakdown is as follows: Asians accounted for \$5,906,032.84 or 1.40%; Blacks, \$6,708,830.89 or 1.59%; Hispanics, \$13,892,512.39 or 3.28% and Native Americans, \$332,588.00 or 0.08%. Minorities and White females require increased opportunities and better access to successfully conduct business with Palm Beach County. Leveraging the APIs, along with providing training and workshops, will help enhance their access to these opportunities.

To strengthen the program and increase S/M/WBE participation and utilization, staff recommends the following:

- Allow greater inclusion and utilization of available S/M/WBEs on exempt contracts where available. To accomplish this goal, staff proposes to work with County departments and divisions to identify local businesses available to provide services;
- Develop partnered Commission District outreach events to increase S/M/WBE certification and participation.
- Enhance communication with Hispanic and Haitian communities by offering translated materials, increase targeted outreach, and engage with community leaders to foster deeper connections.
- Increase awareness and utilization of M/WBEs by County departments and procurement staff, which includes mandatory training programs to educate procurement staff on the availability and benefits of contracting with S/M/WBEs.
- Hold biannual procurement fairs to promote connections between S/M/WBEs and key decision-makers.



### **Findings & Recommendations (Cont'd.)**

- Offer training workshops for S/M/WBEs on how to utilize procurement platforms and digital tools to enhance their competitiveness.
- Strengthen the competitiveness of S/M/WBEs, continue with a robust capacity-building program that provides targeted business development support, including financial literacy training, mentorship opportunities, and one-on-one technical assistance. This initiative will equip S/M/WBEs with the skills, knowledge, and resources necessary to scale their operations and successfully secure County contracts.

## **ATTACHMENTS**

- Outreach Activities – Figure 1
- Certification – Overall and by Commission District – Figures 2 and 3
- Goal Setting Items (FY 2024) – Figure 4
- Summary of all Non-Exempt OSBA Payments – Figure 6a
- Summary of all Non-Exempt EBO Payments – Figure 6b
- Summary of all Non-Exempt OSBA and EBO Payments – Figure 6c
- Summary of all Exempt Payments – Figure 6d
- Summary of all Exempt and Non-Exempt Payments – Figure 6e
- Summary of Non-Exempt EBO Payments by Industry – Figure 7
- Summary of Non-Exempt EBO Payments by Commission District – Figure 8

**Fiscal Year 2024**

|   |
|---|
| <b>Quarter 1   October – December</b>   |
| <b>TARGETED</b>   |
| ▪   |
| <b>GENERAL</b>  |
| <ul style="list-style-type: none"> <li>▪ Hispanic Heritage Month Business Networking Event</li> <li>▪ Coffee &amp; Commerce</li> <li>▪ OEBO Four Points Outreach</li> </ul>   |
| <b>PARTNERSHIP</b>  |
| <ul style="list-style-type: none"> <li>▪ Plum Market Palm Beach Airports Outreach</li> <li>▪ Solid Waste Authority Business Opportunity Forecast Event</li> <li>▪ PB School District Goods and Services Outreach</li> <li>▪ Central PBC Chamber of Commerce Farm City Luncheon</li> <li>▪ The Elders’ Table (10/12, 11/16)</li> <li>▪ Small Black Business Certification Meeting</li> <li>▪ PBC Department of Community Services Community Action Meeting</li> <li>▪ Infinity Taxes MBE Certification</li> <li>▪ Sports Field Turf SBE Outreach</li> <li>▪ ACG Annual Luncheon Meeting</li> </ul> |

|   |
|---|
| <b>Quarter 2   January - March</b>  |
| <b>TARGETED</b>   |
|   |
| <b>GENERAL</b>  |
| <ul style="list-style-type: none"> <li>▪ Food Service Vendor Outreach</li> </ul>  |
| <b>PARTNERSHIP</b>  |
| <ul style="list-style-type: none"> <li>▪ HMS Host, Hudson, Tarra Enterprise Airport Outreach</li> <li>▪ Fiesta de Pueblo</li> <li>▪ EBOAC Proposed Purchasing Ordinance Amendments Meeting</li> <li>▪ SDPBC Construction Outreach</li> <li>▪ CORE Construction- Fire Station #92</li> <li>▪ Hispanic Entrepreneurship Initiative Summit</li> <li>▪ Fire Station #49 Groundbreaking</li> <li>▪ South Florida Fair</li> <li>▪ The Elders’ Table</li> <li>▪ PBC Department of Community Services Securing Our Future Initiative</li> <li>▪ Reimagine Riviera</li> <li>▪ Minority Business Development Luncheon</li> <li>▪ BOLD Foundation Black Leadership Summit</li> <li>▪ Leap Into Action</li> </ul> |

Figure 1 - Page 1 of 24

|   |
|---|
| <b>Quarter 3   April - June</b>   |
| <b>TARGETED</b>   |
| <ul style="list-style-type: none"> <li>▪ Industry Stakeholder Meeting</li> <li>▪ Small Business Week Hard Hats &amp; Suits</li> <li>▪ RFP Briefing w/Palm Tran</li> <li>▪ Love, Hope, and Healing Inc. Youth Workshop</li> </ul>  |
| <b>GENERAL</b>  |
| <ul style="list-style-type: none"> <li>▪ Small Business Week Advisory Committee Kickoff Breakfast</li> <li>▪ Small Business Week Goods and Services Outreach Event</li> <li>▪ Small Business Week Food Truck Event</li> </ul>   |
| <b>PARTNERSHIP</b>  |
| <ul style="list-style-type: none"> <li>▪ Central PB Chamber of Commerce Florida Legislative Session Recap</li> <li>▪ National Coalition of 100 Black Women Economic Summit</li> <li>▪ Women's Leadership Forum</li> <li>▪ The Elders' Table</li> <li>▪ Vision Latin Radio Ad Campaign</li> <li>▪ City of Delray Beach Small Business Expo</li> <li>▪ TED Center/FWBC Get It Done Certification Workshop</li> <li>▪ Lantana/Lake Worth Chamber of Commerce Promote Your Business</li> <li>▪ Sickie Cell Foundation Juneteenth</li> <li>▪ Greater Boca/Boynton Chamber of Commerce Economic Development Committee Meeting</li> <li>▪ Solid Waste Authority Business PowerNet</li> </ul> |

|   |
|---|
| <b>Quarter 4   July - September</b>   |
| <b>TARGETED</b>   |
|   |
| <b>GENERAL</b>  |
| <ul style="list-style-type: none"> <li>▪ Mind Your Business Youth Entrepreneurship Forum</li> <li>▪ National Black Business Month Business Summit</li> </ul>  |
| <b>PARTNERSHIP</b>  |
| <ul style="list-style-type: none"> <li>▪ Greater Boca/Boynton Chamber of Commerce Community Affairs Meeting</li> <li>▪ SCORE PBC Riviera Beach Library Community Meeting</li> <li>▪ Tri-County Black Chambers National Black Business Month Event</li> <li>▪ The Elders' Table</li> <li>▪ Vision Latina Radio Station Interview</li> <li>▪ Messam Construction-D. Stephenson Construction Belle Glade Outreach</li> <li>▪ PBC Building Safety Conference &amp; Expo</li> <li>▪ 18<sup>th</sup> Annual Business Matchmaker Business Conference &amp; Expo</li> </ul> |



**Palm Beach County - Office of Equal Business Opportunity**

**OEBO Administration System - Vendor Status Report**



|                                      |                                       |
|--------------------------------------|---------------------------------------|
| Company:                             | Vendor ID:                            |
| Bus. Class:                          | Gender: Race:                         |
| Cert. Status: Certified, Recertified | Status Date: 10/01/2023 To 09/30/2024 |
| Service:                             | City:                                 |

| Cert. \ District | 1         | 2         | 3         | 4         | 5        | 6         | 7         |
|------------------|-----------|-----------|-----------|-----------|----------|-----------|-----------|
| S/M/WBE          | 5         | 9         | 7         | 0         | 2        | 7         | 22        |
| S/MBE            | 10        | 14        | 6         | 11        | 3        | 14        | 25        |
| S/WBE            | 11        | 4         | 4         | 2         | 0        | 4         | 5         |
| SBE              | 17        | 17        | 4         | 13        | 2        | 22        | 20        |
| <b>Total</b>     | <b>43</b> | <b>44</b> | <b>21</b> | <b>26</b> | <b>7</b> | <b>47</b> | <b>72</b> |

|       |     |
|-------|-----|
| Total | 62  |
|       | 83  |
|       | 40  |
|       | 65  |
|       | 280 |



**Palm Beach County - Office of Equal Business Opportunity**

**OEBO Administration System - Certified History Summary**



Cert Statuses: Certified, Recertified

Time Period: 09/30/2024 To 09/30/2024

Comm. District:

**01. OEBO Vendors - Certification**

| <u>Certification</u> | <u>Vendors</u> |
|----------------------|----------------|
| SBE                  | 278            |
| S/MBE                | 220            |
| S/M/WBE              | 156            |
| S/WBE                | 72             |
| Unspecified          | 0              |
|                      | <u>726</u>     |

**02. OEBO Vendors - Business Class**

| <u>Business Class</u>     | <u>Vendors</u> |
|---------------------------|----------------|
| 2+ business classes       | 101            |
| Construction              | 246            |
| Goods                     | 35             |
| Manufacturing             | 0              |
| Other Services            | 109            |
| Prof. Services (CCNA)     | 95             |
| Prof. Services (Non-CCNA) | 140            |
| Unspecified               | 0              |
|                           | <u>726</u>     |

**03. OEBO Vendors - Gender**

| <u>Gender</u> | <u>Vendors</u> |
|---------------|----------------|
| Female        | 231            |
| Male          | 495            |
| Unspecified   | 0              |
|               | <u>726</u>     |

**04. OEBO Vendors - Race/Ethnicity**

| <u>Race/Ethnicity</u> | <u>Vendors</u> |
|-----------------------|----------------|
| Asian                 | 31             |
| Black                 | 242            |
| Hispanic              | 105            |
| Nat. Am.              | 1              |
| Other                 | 0              |
| Unspecified           | 0              |
| White                 | 347            |
|                       | <u>726</u>     |

**05. OEBO Vendors - Gender and Race**

| <u>Gender - Race</u>      | <u>Vendors</u> |
|---------------------------|----------------|
| Female - Asian            | 9              |
| Female - Black            | 116            |
| Female - Hispanic         | 31             |
| Female - Nat. Am.         | 0              |
| Female - Other            | 0              |
| Female - White            | 75             |
| Male - Asian              | 22             |
| Male - Black              | 126            |
| Male - Hispanic           | 74             |
| Male - Nat. Am.           | 1              |
| Male - Other              | 0              |
| Male - White              | 272            |
| Unspecified - Unspecified | 0              |
|                           | <u>726</u>     |



**06. OEBO Vendors - District**

| <u>District</u> | <u>Vendors</u> |
|-----------------|----------------|
| 1               | 116            |
| 2               | 122            |
| 3               | 63             |
| 4               | 62             |
| 5               | 26             |
| 6               | 122            |
| 7               | 215            |
| Unknown         | 0              |
|                 | <u>726</u>     |

**07. OEBO Vendors - Cert. Status**

| <u>Cert. Status</u> | <u>Vendors</u> |
|---------------------|----------------|
| Certified           | 308            |
| Recertified         | 418            |
| Decertified         | 0              |
| Denied              | 0              |
| Expired             | 0              |
| Graduated           | 0              |
|                     | <u>726</u>     |

**GOAL SETTING ITEMS FY 2024**

| <b>Department</b> | <b>Solicitation Description</b>   | <b>API</b>  | <b>Race and/or Gender Conscious<br/>Race and/or Gender Neutral</b> |
|-------------------|---|---|--|
| ENG               | Haverhill Road, from south of Ceceile Ave. to north of Century Blvd         | SBE Subcontracting (Minimum Mandatory of 20%) of which 3% is for MBE (African American or Hispanic American) - (Ord. 2-80.27(1)c. & Ord. 2-80.27(2)b.)  | Race and/or Gender Conscious                                       |
| ENG               | Hagen Ranch Rd from Smith Farm Blvd to Lantana Rd                           | SBE Subcontracting (Minimum Mandatory of 20%) of which 3% is for MBE (African American or Hispanic American) - (Ord. 2-80.27(1)c. & Ord. 2-80.27(2)b.)  | Race and/or Gender Conscious                                       |
| WUD               | Water Treatment Plant No. 2 Process Improvements                            | SBE Subcontracting (Minimum of 20%) & M/WBE Evaluation Preferences (up to 15%) - (Ord. 2-80.27(3)e. & Ord. 2-80.27(4)b.)  | Race and/or Gender Conscious                                       |
| ENG               | AIA From US 1 to Donald Ross Road   | SBE Subcontracting (Minimum Mandatory of 20%), of which 3% is for MBE (African American or Hispanic) - (Ord. 2-80.27 (1)c. & 2-80.27(2)b)   | Race and/or Gender Conscious                                       |
| ENG               | Prosperity Farms Road from 800' N. of Northlake Boulevard to Donald Ross Rd | SBE Subcontracting of Minimum Mandatory of 20% of which 5% is for African American owned firms & SBE Evaluation Preference - (Ord. 2-80.27(3)e.); (Ord. 2-80.27(4)c.); (Ord. 2-80.27(3)d. Option 2) | Race and/or Gender Conscious                                       |
| ENG               | Miner Road and Congress Avenue Intersection Improvements                    | SBE Subcontracting Minimum Mandatory of 20% of which 3% is for Hispanic American or African American owned firms - (Ord. 2-80.27(1)c. & Ord. 2-80.27(2)b.)  | Race and/or Gender Conscious                                       |
| OEBO              | Palm Beach County Disparity Study Update                                    | SBE Subcontracting (Minimum Mandatory of 20%) & M/WBE Evaluation Preference (up to 15%) Women and/or African American - (Ord. 2-80.27(3)e. & Ord. 2-80.27(4)b.)                                     | Race and/or Gender Conscious                                       |
| ENG               | Okeechobee Blvd. & Haverhill Rd. Intersection Improvements                  | SBE Subcontracting (Minimum of 20%) - (Ord. 2-80.27(1)c.)   | Race and/or Gender Neutral   |
| WUD               | 2024 Pipeline Wet Tap and Line Stops Continuing Construction Contract       | SBE Price Preference - (Ord. 2-80.27(1)e.)  | Race and/or Gender Neutral   |
| FDO               | West County Administrative Building Renovations                             | EBO PPM Attachment 3 Pilot Program  | Race and/or Gender Neutral   |
| FDO               | Medical Examiner's Office Building Expansion                                | EBO PPM Attachment 3 Pilot Program  | Race and/or Gender Neutral   |
| ENG               | Military Trail and Golf Road Intersection Improvements                      | SBE Subcontracting (Minimum of 5%) - (Ord. 2-80.27(1)c.)  | Race and/or Gender Neutral   |
| FDO               | Grounds Maintenance, Central Region, Term Contract, Term Contract           | SBE Price Preference - (Ord. 2-80.27(5)f.)  | Race and/or Gender Neutral   |

**GOAL SETTING ITEMS FY 2024**

|       |  |   |                              |
|-------|--|---|------------------------------|
| WUD   | Sewer Pipeline and Manhole Cleaning & Inspection Services  | SBE Price Preference (Ord. 2-80.27(5)f.)  | Race and/or Gender Neutral   |
| WUD   | Batteries Auto Marine Utility Various MAFRS Brands   | SBE Price Preference - (Ord. 2-80.27(5)f.)  | Race and/or Gender Neutral   |
| WUD   | LS 5015 Conversion to Repump   | SBE Subcontracting (Minimum of 12%) - (Ord. 2-80.27(1)c)  | Race and/or Gender Neutral   |
| PBIA  | North Palm Beach County General Aviation (F45) Airport's main terminal building Repairs  | SBE Price Preference (Ord. 2-80.27 (1)e.)   | Race and/or Gender Neutral   |
| PARKS | Sod, Certified Bermuda, Purchase & Install Term Contract   | SBE Price Preference - 2-80.27(5)f.   | Race and/or Gender Neutral   |
| PARKS | Fence, Chain Link Repair, Furnish, and Install Term Contract   | SBE Price Preference - (Ord. 2-80.27(5)f.)  | Race and/or Gender Neutral   |
| ENG   | Milling & Resurfacing Continuing Services Construction Contract  | SBE Subcontracting (Minimum Mandatory of 20%) - (Ord. 2-80.27(1)c.)   | Race and/or Gender Neutral   |
| WUD   | Septic to Sewer Project at Okeehetee Park, Lake Ida Park and Gulfstream Park   | SBE Subcontracting (Minimum Mandatory of 20%) - (Ord. 2-80.27(1)c.)   | Race and/or Gender Neutral   |
| FDO   | Request for Pre-qualification of Vendors for Caulking, Sealing and Patching Services, Lump Sum, Term Contract                              | SBE Price Preference - (Ord. 2-80.27(5)f.)  | Race and/or Gender Neutral   |
| FDO   | Fire Extinguisher Services, Inspection, Recharging and Hydro-Testing Term Contract   | SBE Price Preference - (Ord. 2-80.27(5)f.)  | Race and/or Gender Neutral   |
| FDO   | Fire Sprinkler Protection Systems, Fire Pump Systems And Backflow Preventers, Inspection, Testing, Maintenance, Parts, Service And Repairs | SBE Price Preference - (Ord. 2-80.27(5)f.)  | Race and/or Gender Neutral   |
| PBIA  | Maintenance of Airport Facilities and Systems  | SBE Evaluation Preference for Prime Bidders - (Ord. 2-80.27(5)c. Option 2)  | Race and/or Gender Neutral   |
| PBIA  | PB 24-3 PBI Repairs to Short-Term & Long-Term Parking Garage Package No. 2   | SBE Subcontracting (Minimum Mandatory of 6%) - (Ord. 2-80.27(1)c.)  | Race and/or Gender Neutral   |
| FDO   | Canyon District Park - Phase 2   | SBE Subcontracting (Minimum of 20%) of which 5% is for African American or Hispanic American Firms - 2-80.27(1)c. and 2-80.27(2)b.  | Race and/or Gender Conscious |
| ENG   | Congress Avenue Extension Phase A  | SBE Subcontracting (Minimum of 20%), of which 3% is for African American or Hispanic American Firms - 2-80.27(1)c. and 2-80.27(2)b. | Race and/or Gender Conscious |

Figure 4 - Page 9 of 24

**GOAL SETTING ITEMS FY 2024**

|      |  |   |                              |
|------|--|---|------------------------------|
| PALM | Janitorial Services for the Palm Tran Intermodal Transit Center                      | SBE Evaluation Preference for Prime Bidders - 2-80.27(5)c. Option 2   | Race and/or Gender Neutral   |
| PBIA | Miscellaneous Drainage Repairs - Package 2   | SBE Subcontracting (Minimum of 15%) of which 10% is for Hispanic American or African American Firms - 2-80.27(1)c. & 2-80.27(2)b                                | Race and/or Gender Conscious |
| WUD  | Grounds Maintenance, Lake Region WTP/N Region I Pump Facility                        | SBE Price Preference - 2-80.27(5)f.   | Race and/or Gender Neutral   |
| RISK | Footwear, Safety, Purchase and Delivery  | SBE Price Preference - 2-80.27(5)f.   | Race and/or Gender Neutral   |
| RISK | Professional Claims Administration Services  | SBE Evaluation Preference for Prime Bidders - 2-80.27(3)d. Option 2   | Race and/or Gender Neutral   |
| WUD  | South County Reclaimed Water Pipeline Phase 1B                                       | SBE Subcontracting (Minimum Mandatory of 10%) - 2-80.27(1)c.  | Race and/or Gender Neutral   |
| ENG  | Florida Mango Road, Barbados Road to N. of Myrica Road                               | SBE Subcontracting (Minimum of 20%) of which 5% is for MBE (Hispanic American and/or African American Firms) - 2-80.27(1)c. & 2-80.27(2)b                       | Race and/or Gender Conscious |
| ENG  | Civil Engineering Professional Continuing Services                                   | SBE Subcontracting (Minimum of 20%) of which 5% is MBE (African American Firms) and SBE Evaluation Preference - 2-80.27(3)e. & 2-80.27(3)d. Option 2            | Race and/or Gender Conscious |
| PALM | Palm Tran Uniform Program  | SBE Evaluation Preference - 2-80.27(5) Option 2   | Race and/or Gender Neutral   |
| FDO  | Main Detention Center Phase IV West Tower R&R  | SBE Subcontracting (20%) of which 6% for African American or Hispanic American owned firms - 2-80.27(1)c. & 2-80.27(2)b.  | Race and/or Gender Conscious |
| FDO  | Morikami Museum Roof, Eve and Facia Replacement                                      | SBE Subcontracting Minimum Mandatory of 20%<br>M/WBE Evaluation Preference up to 15% for African American owned firms   | Race and/or Gender Conscious |
| ENG  | Wallis Rd. and Haverhill Rd Intersection Improvements                                | SBE Subcontracting Minimum Mandatory of 20% – 2-80.27(1)c.  | Race and/or Gender Neutral   |
| WUD  | Capital Improvement Plan Program Management  | SBE Subcontracting Minimum Mandatory of 20%<br>M/WBE Evaluation Preference up to 10% for African American and Women owned firms – 2-80.27(3)e. AND 2-80.27(4)b. | Race and/or Gender Conscious |
| FDO  | Milani Park  | SBE Subcontracting Minimum of 20% & Evaluation Preference for SBE Participation – 2-80.27(3)e. & 2-80.27(3)d. Option 2  | Race and/or Gender Neutral   |
| ERM  | Larvicide and Insect Growth Regulator (IGR), Purchase and Delivery of, Term Contract | SBE Price Preference - 2-80.27 (5)f   | Race and/or Gender Neutral   |

Figure 4 - Page 10 of 24

**GOAL SETTING ITEMS FY 2024**

|       |   |   |                              |
|-------|---|---|------------------------------|
| PBIA  | Terminal Door Replacement   | SBE Price Preference - 2-80.27 (5)f   | Race and/or Gender Neutral   |
| PARKS | Aquatic Deck Furniture  | SBE Price Preference 2-80.27(5)f.   | Race and/or Gender Neutral   |
| ENG   | Prosperity Farms Rd. over SFWMD C-17 Canal  | SBE Subcontracting Minimum Mandatory 10% 2-80.27(1)c.   | Race and/or Gender Neutral   |
| FDO   | Grounds Maintenance, North and West Region, Term Contract                             | SBE Price Preference 2-80.27(5)f.   | Race and/or Gender Neutral   |
| ISS   | Fiber Optic Eng, Design, Mater, Supplies, Install                                     | SBE Price Preference 2-80.27(5)f.   | Race and/or Gender Neutral   |
| FDO   | Electrical (Annual)   | SBE Sheltered Market for projects <\$100,000 SBE Price Preference for projects >\$100,000 2-80.27(1)b. & 2-80.27(1)e.   | Race and/or Gender Neutral   |
| FDO   | Architectural Services (Continuing)   | SBE Subcontracting Minimum Mandatory of 25%<br>M/WBE Evaluation Preference for African American owned firms up to 15 points 2-80.27(3)e & 2-80.27(4)b   | Race and/or Gender Conscious |
| FDO   | Airport Center Building 3   | SBE Subcontracting Minimum Mandatory of 20% 2-80.27(3)(e) & 2-80.27(4)b.<br>MBE Evaluation Preference for African American owned-firms up to 15 points  | Race and/or Gender Conscious |
| ENG   | 2024504 CR 880 from Dr. Martin Luther King Jr. Blvd to SR 80                          | SBE Subcontracting Minimum Mandatory of 20% of which 3% is for African American owned firms SBE Evaluation Preference for SBE Participation 2-80.27(3)e., 2-80.27(4)c., & 2-80.27(3)d. - Option 2 | Race and/or Gender Conscious |
| PALM  | Bus Stop Maintenance Services   | SBE Evaluation Preference for Prime Bidders 2-80.27(5)c. - Option 2   | Race and/or Gender Neutral   |
| FDO   | GMP Amendment   | SBE Subcontracting Minimum Mandatory of 20% of which 6% is for African American or Hispanic American owned firms 2-80.27(1)c. & 2-80.27(2)b.  | Race and/or Gender Conscious |
| RISK  | Professional Benefits Consultant  | SBE Evaluation Preference – 2-80.27(3) Option 2   | Race and/or Gender Neutral   |
| ENG   | Northlake Boulevard for east of Seminole Pratt Whitney Road to east of Hall Boulevard | SBE Subcontracting Minimum Mandatory of 20% of which 3% for African American and/or Hispanic American firms – 2-80.27(1)c. & 2-80.27(2)b.   | Race and/or Gender Conscious |
| WUD   | Hauling/Disposal Services, Sewage Sludge Cake/Bio Solids & WW System By Product       | SBE Price Preference – 2-80.27(5)f.   | Race and/or Gender Neutral   |
| WUD   | Pump, Motor & Equipment Maintenance & Repair, County-wide                             | SBE Price Preference – 2-80.27(5)f.   | Race and/or Gender Neutral   |

Figure 4 - Page 11 of 24

**GOAL SETTING ITEMS FY 2024**

|       |  |  |                              |
|-------|--|--|------------------------------|
| WUD   | Valves, Butterfly/Gate/Check                                     | SBE Price Preference – 2-80.27(5)f.  | Race and/or Gender Neutral   |
| WUD   | Priority Aerial Canal Crossing Improvements - Phase 3            | SBE Subcontracting (min. 7%) – 2-80.27(1)c.  | Race and/or Gender Neutral   |
| WUD   | Golfview Heights Water Main Replacement                          | SBE Subcontracting Minimum of 20% of which 3% is for African American and/or Hispanic American – 2-80.27(1)c. AND 2-80.27(2)b              | Race and/or Gender Conscious |
| FDO   | CM Four Points/EOC Connector                                     | EBO PPM Attachment #3 – Evaluation Preference for Mentoring (5%) and Evaluation Preference for SBE Participation (up to 10%)               | Race and/or Gender Neutral   |
| PARKS | Management of Southwinds Golf Course                             | SBE Evaluation Preference for Prime Bidders - Option 2 - 2-80.27(5)c. Option 2   | Race and/or Gender Neutral   |
| FDO   | North County Courthouse Renovations                              | SBE Subcontracting Goal Minimum Mandatory of 20% of which 15% is for African American owned firms 2-80.27(3)e. & 2-80.27(4)c.              | Race and/or Gender Conscious |
| ISS   | Inside Cabling Low Voltage                                       | SBE Subcontracting Mandatory Minimum of 8% - 2-80.27(5)e.  | Race and/or Gender Neutral   |
| WUD   | Hydroblasting at various water treatment plants                  | SBE Price Preference - 2-80.27(5)f.  | Race and/or Gender Neutral   |
| WUD   | Old CMA 20061C Mulch, Blown, Furnish and Install                 | SBE Price Preference - 2-80.27(5)f.  | Race and/or Gender Neutral   |
| FDO   | Pre-Qualification for Window and Glass Surface Cleaning Services | SBE Price Preference - 2-80.27(5)f.  | Race and/or Gender Neutral   |
| FDO   | Audio Visual Equipment Services, Term Contract                   | SBE Price Preference - 2-80.27(5)f.  | Race and/or Gender Neutral   |
| WUD   | Clamps, Tapping Saddles and Repair, Pre-Qual                     | SBE Price Preference - 2-80.27(5)f.  | Race and/or Gender Neutral   |
| WUD   | Grounds Maintenance, Various Locations                           | SBE Price Preference - 2-80.27(5)f.  | Race and/or Gender Neutral   |
| WUD   | Improvement to Lake Worth Rd Force Main and Demolition of LS5195 | SBE Subcontracting (Minimum of 20%) of which 3% is for African American and or Hispanic American owned firms - 2-80.27(1)c. & 2-80.27(2)b. | Race and/or Gender Conscious |
| WUD   | Pest, Spider, and Rodent Control Services                        | SBE Price Preference 2-80.27(5)f.  | Race and/or Gender Neutral   |
| WUD   | Tree Pruning Services  | SBE Price Preference 2-80.27(5)f.  | Race and/or Gender Neutral   |

Figure 4 - Page 12 of 24

**GOAL SETTING ITEMS FY 2024**

|     |  |  |                            |
|-----|--|--|----------------------------|
| ERM | Limestone Creek Public Use Facilities Replacement                      | SBE Price Preference - 2-80.27(1)e.  | Race and/or Gender Neutral |
| FDO | Pre-qualification of Vendors for Signage, Purchase and/or Installation | SBE Price Preference - 2-80.27(5)f.  | Race and/or Gender Neutral |
| FDO | CM for fire station #25 and #33  | EBO PPM, Attachment 3, Up to 5% for SBE Partnering; up to 10% for SBE Participation Plan | Race and/or Gender Neutral |



**Palm Beach County - Office of Equal Business Opportunity**



**OEBO Administration System - Quarterly SBE Participation (Summary)**

|  |             |                     |           |
|--|-------------|---------------------|-----------|
| Fiscal Yr: 2024                        | Department: | SBE Comm. District: | Waiver: N |
| Fiscal Qtr: 1 To 4                     | Industry:   | Exempt: N           | API: O    |
| Payment Date: 10/01/2023 To 09/30/2024 |             |                     |           |

| <u>Payment Category</u> | <u>Prime Payments</u> | <u>Prime %</u> | <u>Sub Payments</u> | <u>Sub %</u> | <u>Category Pays</u> | <u>Cat. %</u> |
|-------------------------|-----------------------|----------------|---------------------|--------------|----------------------|---------------|
| All Payments            | 19,570,710.62         | 100.00         | 8,807,784.06        | 100.00       | 28,378,494.68        | 100.00        |
| Non-SMWBE Pays          | 18,193,495.60         | 92.96          | 3,770,065.61        | 42.80        | 21,963,561.21        | 77.40         |
| SMWBE Payments          | 1,377,215.02          | 7.04           | 5,037,718.45        | 57.20        | 6,414,933.47         | 22.60         |
| SBE Payments            | 1,011,603.13          | 5.17           | 4,315,540.12        | 49.00        | 5,327,143.25         | 18.77         |
| MBE Payments            | 127,862.15            | 0.65           | 704,926.62          | 8.00         | 832,788.77           | 2.93          |
| WBE Payments            | 237,749.74            | 1.21           | 17,251.71           | 0.20         | 255,001.45           | 0.90          |
| Asian MBE               | 25,058.27             | 0.13           | 172,530.73          | 1.96         | 197,589.00           | 0.70          |
| Black MBE               | 0.00                  | 0.00           | 306,518.06          | 3.48         | 306,518.06           | 1.08          |
| Hispanic MBE            | 90,751.88             | 0.46           | 225,877.83          | 2.56         | 316,629.71           | 1.12          |
| Nat. Am. MBE            | 12,052.00             | 0.06           | 0.00                | 0.00         | 12,052.00            | 0.04          |
| Other MBE               | 0.00                  | 0.00           | 0.00                | 0.00         | 0.00                 | 0.00          |
| Graduated Pays          | 3,879,855.42          | 19.82          | 336,691.23          | 3.82         | 4,216,546.65         | 14.86         |





**Palm Beach County - Office of Equal Business Opportunity**

**OEBO Administration System - Quarterly SBE Participation (Summary)**



|  |             |                     |         |
|--|-------------|---------------------|---------|
| Fiscal Yr: 2024                        | Department: | SBE Comm. District: | Waiver: |
| Fiscal Qtr: 1 To 4                     | Industry:   | Exempt: N           | API: Y  |
| Payment Date: 10/01/2023 To 09/30/2024 |             |                     |         |

| <u>Payment Category</u> | <u>Prime Payments</u> | <u>Prime %</u> | <u>Sub Payments</u> | <u>Sub %</u> | <u>Category Pays</u> | <u>Cat. %</u> |
|-------------------------|-----------------------|----------------|---------------------|--------------|----------------------|---------------|
| All Payments            | 283,638,899.48        | 100.00         | 63,917,514.77       | 100.00       | 347,556,414.25       | 100.00        |
| Non-SMWBE Pays          | 239,592,787.88        | 84.47          | 41,247,890.15       | 64.53        | 280,840,678.03       | 80.80         |
| SMWBE Payments          | 44,046,111.60         | 15.53          | 22,669,624.62       | 35.47        | 66,715,736.22        | 19.20         |
| SBE Payments            | 20,941,720.15         | 7.38           | 11,920,632.34       | 18.65        | 32,862,352.49        | 9.46          |
| MBE Payments            | 15,747,495.08         | 5.55           | 10,060,077.85       | 15.74        | 25,807,572.93        | 7.43          |
| WBE Payments            | 7,356,896.37          | 2.59           | 688,914.43          | 1.08         | 8,045,810.80         | 2.31          |
| Asian MBE               | 4,540,976.61          | 1.60           | 1,160,350.26        | 1.82         | 5,701,326.87         | 1.64          |
| Black MBE               | 1,831,254.80          | 0.65           | 4,378,572.58        | 6.85         | 6,209,827.38         | 1.79          |
| Hispanic MBE            | 9,257,677.67          | 3.26           | 4,318,205.01        | 6.76         | 13,575,882.68        | 3.91          |
| Nat. Am. MBE            | 117,586.00            | 0.04           | 202,950.00          | 0.32         | 320,536.00           | 0.09          |
| Other MBE               | 0.00                  | 0.00           | 0.00                | 0.00         | 0.00                 | 0.00          |
| Graduated Pays          | 13,025,886.04         | 4.59           | 1,354,193.91        | 2.12         | 14,380,079.95        | 4.14          |



**Palm Beach County - Office of Equal Business Opportunity**



**OEBO Administration System - Quarterly SBE Participation (Summary)**

|  |             |                     |         |
|--|-------------|---------------------|---------|
| Fiscal Yr: 2024                        | Department: | SBE Comm. District: | Waiver: |
| Fiscal Qtr: 1 To 4                     | Industry:   | Exempt: N           | API: N  |
| Payment Date: 10/01/2023 To 09/30/2024 |             |                     |         |

| <u>Payment Category</u> | <u>Prime Payments</u> | <u>Prime %</u> | <u>Sub Payments</u> | <u>Sub %</u> | <u>Category Pays</u> | <u>Cat. %</u> |
|-------------------------|-----------------------|----------------|---------------------|--------------|----------------------|---------------|
| All Payments            | 47,047,986.84         | 100.00         | 224,364.78          | 100.00       | 47,272,351.62        | 100.00        |
| Non-SMWBE Pays          | 45,822,058.65         | 97.39          | 87,725.97           | 39.10        | 45,909,784.62        | 97.12         |
| SMWBE Payments          | 1,225,928.19          | 2.61           | 136,638.81          | 60.90        | 1,362,567.00         | 2.88          |
| SBE Payments            | 544,580.51            | 1.16           | 12,743.18           | 5.68         | 557,323.69           | 1.18          |
| MBE Payments            | 75,706.79             | 0.16           | 123,895.63          | 55.22        | 199,602.42           | 0.42          |
| WBE Payments            | 605,640.89            | 1.29           | 0.00                | 0.00         | 605,640.89           | 1.28          |
| Asian MBE               | 0.00                  | 0.00           | 7,116.97            | 3.17         | 7,116.97             | 0.02          |
| Black MBE               | 75,706.79             | 0.16           | 116,778.66          | 52.05        | 192,485.45           | 0.41          |
| Hispanic MBE            | 0.00                  | 0.00           | 0.00                | 0.00         | 0.00                 | 0.00          |
| Nat. Am. MBE            | 0.00                  | 0.00           | 0.00                | 0.00         | 0.00                 | 0.00          |
| Other MBE               | 0.00                  | 0.00           | 0.00                | 0.00         | 0.00                 | 0.00          |
| Graduated Pays          | 1,317,375.48          | 2.80           | 0.00                | 0.00         | 1,317,375.48         | 2.79          |



**Palm Beach County - Office of Equal Business Opportunity**



**OEBO Administration System - Quarterly SBE Participation (Summary)**

|  |             |                     |         |
|--|-------------|---------------------|---------|
| Fiscal Yr: 2024                        | Department: | SBE Comm. District: | Waiver: |
| Fiscal Qtr: 1 To 4                     | Industry:   | Exempt: N           | API:    |
| Payment Date: 10/01/2023 To 09/30/2024 |             |                     |         |

| <u>Payment Category</u> | <u>Prime Payments</u> | <u>Prime %</u> | <u>Sub Payments</u> | <u>Sub %</u> | <u>Category Pays</u> | <u>Cat. %</u> |
|-------------------------|-----------------------|----------------|---------------------|--------------|----------------------|---------------|
| All Payments            | 350,259,826.95        | 100.00         | 72,949,663.61       | 100.00       | 423,209,490.56       | 100.00        |
| Non-SMWBE Pays          | 303,610,572.14        | 86.68          | 45,105,681.73       | 61.83        | 348,716,253.87       | 82.40         |
| SMWBE Payments          | 46,649,254.81         | 13.32          | 27,843,981.88       | 38.17        | 74,493,236.69        | 17.60         |
| SBE Payments            | 22,497,903.79         | 6.42           | 16,248,915.64       | 22.27        | 38,746,819.43        | 9.16          |
| MBE Payments            | 15,951,064.02         | 4.55           | 10,888,900.10       | 14.93        | 26,839,964.12        | 6.34          |
| WBE Payments            | 8,200,287.00          | 2.34           | 706,166.14          | 0.97         | 8,906,453.14         | 2.10          |
| Asian MBE               | 4,566,034.88          | 1.30           | 1,339,997.96        | 1.84         | 5,906,032.84         | 1.40          |
| Black MBE               | 1,906,961.59          | 0.54           | 4,801,869.30        | 6.58         | 6,708,830.89         | 1.59          |
| Hispanic MBE            | 9,348,429.55          | 2.67           | 4,544,082.84        | 6.23         | 13,892,512.39        | 3.28          |
| Nat. Am. MBE            | 129,638.00            | 0.04           | 202,950.00          | 0.28         | 332,588.00           | 0.08          |
| Other MBE               | 0.00                  | 0.00           | 0.00                | 0.00         | 0.00                 | 0.00          |
| Graduated Pays          | 18,223,116.94         | 5.20           | 1,690,885.14        | 2.32         | 19,914,002.08        | 4.71          |



**Palm Beach County - Office of Equal Business Opportunity**

**OEBO Administration System - Quarterly SBE Participation (Summary)**



|  |             |                     |         |
|--|-------------|---------------------|---------|
| Fiscal Yr: 2024                        | Department: | SBE Comm. District: | Waiver: |
| Fiscal Qtr: 1 To 4                     | Industry:   | Exempt: Y           | API:    |
| Payment Date: 10/01/2023 To 09/30/2024 |             |                     |         |

| <u>Payment Category</u> | <u>Prime Payments</u> | <u>Prime %</u> | <u>Sub Payments</u> | <u>Sub %</u> | <u>Category Pays</u> | <u>Cat. %</u> |
|-------------------------|-----------------------|----------------|---------------------|--------------|----------------------|---------------|
| All Payments            | 406,182,081.42        | 100.00         | 1,397,043.36        | 100.00       | 407,579,124.78       | 100.00        |
| Non-SMWBE Pays          | 392,873,004.83        | 96.72          | 61,925.90           | 4.43         | 392,934,930.73       | 96.41         |
| SMWBE Payments          | 13,309,076.59         | 3.28           | 1,335,117.46        | 95.57        | 14,644,194.05        | 3.59          |
| SBE Payments            | 4,480,847.10          | 1.10           | 149,526.20          | 10.70        | 4,630,373.30         | 1.14          |
| MBE Payments            | 6,318,720.18          | 1.56           | 52,006.53           | 3.72         | 6,370,726.71         | 1.56          |
| WBE Payments            | 2,509,509.31          | 0.62           | 1,133,584.73        | 81.14        | 3,643,094.04         | 0.89          |
| Asian MBE               | 231,584.00            | 0.06           | 0.00                | 0.00         | 231,584.00           | 0.06          |
| Black MBE               | 3,840,569.22          | 0.95           | 43,056.53           | 3.08         | 3,883,625.75         | 0.95          |
| Hispanic MBE            | 2,246,566.96          | 0.55           | 8,950.00            | 0.64         | 2,255,516.96         | 0.55          |
| Nat. Am. MBE            | 0.00                  | 0.00           | 0.00                | 0.00         | 0.00                 | 0.00          |
| Other MBE               | 0.00                  | 0.00           | 0.00                | 0.00         | 0.00                 | 0.00          |
| Graduated Pays          | 2,643,390.11          | 0.65           | 4,604.00            | 0.33         | 2,647,994.11         | 0.65          |



**Palm Beach County - Office of Equal Business Opportunity**



**OEBO Administration System - Quarterly SBE Participation (Summary)**

|  |             |                     |         |
|--|-------------|---------------------|---------|
| Fiscal Yr: 2024                        | Department: | SBE Comm. District: | Waiver: |
| Fiscal Qtr: 1 To 4                     | Industry:   | Exempt:             | API:    |
| Payment Date: 10/01/2023 To 09/30/2024 |             |                     |         |

| <u>Payment Category</u> | <u>Prime Payments</u> | <u>Prime %</u> | <u>Sub Payments</u> | <u>Sub %</u> | <u>Category Pays</u> | <u>Cat. %</u> |
|-------------------------|-----------------------|----------------|---------------------|--------------|----------------------|---------------|
| All Payments            | 756,441,908.37        | 100.00         | 74,346,706.97       | 100.00       | 830,788,615.34       | 100.00        |
| Non-SMWBE Pays          | 696,483,576.97        | 92.07          | 45,167,607.63       | 60.75        | 741,651,184.60       | 89.27         |
| SMWBE Payments          | 59,958,331.40         | 7.93           | 29,179,099.34       | 39.25        | 89,137,430.74        | 10.73         |
| SBE Payments            | 26,978,750.89         | 3.57           | 16,398,441.84       | 22.06        | 43,377,192.73        | 5.22          |
| MBE Payments            | 22,269,784.20         | 2.94           | 10,940,906.63       | 14.72        | 33,210,690.83        | 4.00          |
| WBE Payments            | 10,709,796.31         | 1.42           | 1,839,750.87        | 2.47         | 12,549,547.18        | 1.51          |
| Asian MBE               | 4,797,618.88          | 0.63           | 1,339,997.96        | 1.80         | 6,137,616.84         | 0.74          |
| Black MBE               | 5,747,530.81          | 0.76           | 4,844,925.83        | 6.52         | 10,592,456.64        | 1.27          |
| Hispanic MBE            | 11,594,996.51         | 1.53           | 4,553,032.84        | 6.12         | 16,148,029.35        | 1.94          |
| Nat. Am. MBE            | 129,638.00            | 0.02           | 202,950.00          | 0.27         | 332,588.00           | 0.04          |
| Other MBE               | 0.00                  | 0.00           | 0.00                | 0.00         | 0.00                 | 0.00          |
| Graduated Pays          | 20,866,507.05         | 2.76           | 1,695,489.14        | 2.28         | 22,561,996.19        | 2.72          |



**Palm Beach County - Office of Equal Business Opportunity**

**OEBO Administration System - Quarterly Industry SBE Participation (Summary)**



|  |             |                     |         |
|--|-------------|---------------------|---------|
| Fiscal Yr: 2024                        | Department: | SBE Comm. District: | Waiver: |
| Fiscal Qtr: 1 To 4                     | Industry:   | Exempt: N           | API: Y  |
| Payment Date: 10/01/2023 To 09/30/2024 |             |                     |         |

**Construction**

| <u>Payment Category</u> | <u>Prime Payments</u> | <u>Prime %</u> | <u>Sub Payments</u> | <u>Sub %</u> | <u>Category Pays</u> | <u>Cat. %</u> |
|-------------------------|-----------------------|----------------|---------------------|--------------|----------------------|---------------|
| All Payments            | 155,265,312.09        | 100.00         | 51,657,692.82       | 100.00       | 206,923,004.91       | 100.00        |
| Non-SMWBE Pays          | 134,727,667.98        | 86.77          | 35,501,667.62       | 68.72        | 170,229,335.60       | 82.27         |
| SMWBE Payments          | 20,537,644.11         | 13.23          | 16,156,025.20       | 31.28        | 36,693,669.31        | 17.73         |
| SBE Payments            | 10,407,420.18         | 6.70           | 11,009,971.31       | 21.31        | 21,417,391.49        | 10.35         |
| MBE Payments            | 4,769,118.77          | 3.07           | 4,991,232.88        | 9.66         | 9,760,351.65         | 4.72          |
| WBE Payments            | 5,361,105.16          | 3.45           | 154,821.01          | 0.30         | 5,515,926.17         | 2.67          |
| Asian MBE               | 0.00                  | 0.00           | 506,932.53          | 0.98         | 506,932.53           | 0.24          |
| Black MBE               | 561,905.21            | 0.36           | 2,727,052.92        | 5.28         | 3,288,958.13         | 1.59          |
| Hispanic MBE            | 4,207,213.56          | 2.71           | 1,757,247.43        | 3.40         | 5,964,460.99         | 2.88          |
| Graduated Pays          | 8,562,118.16          | 5.51           | 797,296.77          | 1.54         | 9,359,414.93         | 4.52          |

**Goods/Services**

| <u>Payment Category</u> | <u>Prime Payments</u> | <u>Prime %</u> | <u>Sub Payments</u> | <u>Sub %</u> | <u>Category Pays</u> | <u>Cat. %</u> |
|-------------------------|-----------------------|----------------|---------------------|--------------|----------------------|---------------|
| All Payments            | 69,154,898.74         | 100.00         | 0.00                | 0.00         | 69,154,898.74        | 100.00        |
| Non-SMWBE Pays          | 55,256,212.95         | 79.90          | 0.00                | 0.00         | 55,256,212.95        | 79.90         |
| SMWBE Payments          | 13,898,685.79         | 20.10          | 0.00                | 0.00         | 13,898,685.79        | 20.10         |
| SBE Payments            | 6,732,854.75          | 9.74           | 0.00                | 0.00         | 6,732,854.75         | 9.74          |
| MBE Payments            | 5,549,997.30          | 8.03           | 0.00                | 0.00         | 5,549,997.30         | 8.03          |
| WBE Payments            | 1,615,833.74          | 2.34           | 0.00                | 0.00         | 1,615,833.74         | 2.34          |
| Asian MBE               | 1,799,359.22          | 2.60           | 0.00                | 0.00         | 1,799,359.22         | 2.60          |
| Black MBE               | 281,774.07            | 0.41           | 0.00                | 0.00         | 281,774.07           | 0.41          |
| Hispanic MBE            | 3,351,278.01          | 4.85           | 0.00                | 0.00         | 3,351,278.01         | 4.85          |
| Nat. Am. MBE            | 117,586.00            | 0.17           | 0.00                | 0.00         | 117,586.00           | 0.17          |
| Graduated Pays          | 2,165,351.81          | 3.13           | 0.00                | 0.00         | 2,165,351.81         | 3.13          |

**Pro Svc CCNA**

| <u>Payment Category</u> | <u>Prime Payments</u> | <u>Prime %</u> | <u>Sub Payments</u> | <u>Sub %</u> | <u>Category Pays</u> | <u>Cat. %</u> |
|-------------------------|-----------------------|----------------|---------------------|--------------|----------------------|---------------|
|-------------------------|-----------------------|----------------|---------------------|--------------|----------------------|---------------|

|                |               |        |              |        |               |        |
|----------------|---------------|--------|--------------|--------|---------------|--------|
| All Payments   | 30,483,623.79 | 100.00 | 7,437,234.80 | 100.00 | 37,920,858.59 | 100.00 |
| Non-SMWBE Pays | 21,461,062.75 | 70.40  | 2,705,187.13 | 36.37  | 24,166,249.88 | 63.73  |
| SMWBE Payments | 9,022,561.04  | 29.60  | 4,732,047.67 | 63.63  | 13,754,608.71 | 36.27  |
| SBE Payments   | 3,750,466.77  | 12.30  | 910,661.03   | 12.24  | 4,661,127.80  | 12.29  |
| MBE Payments   | 4,923,650.80  | 16.15  | 3,287,293.22 | 44.20  | 8,210,944.02  | 21.65  |
| WBE Payments   | 348,443.47    | 1.14   | 534,093.42   | 7.18   | 882,536.89    | 2.33   |
| Asian MBE      | 2,277,889.06  | 7.47   | 653,417.73   | 8.79   | 2,931,306.79  | 7.73   |
| Black MBE      | 946,575.64    | 3.11   | 1,651,519.66 | 22.21  | 2,598,095.30  | 6.85   |
| Hispanic MBE   | 1,699,186.10  | 5.57   | 982,355.83   | 13.21  | 2,681,541.93  | 7.07   |
| Graduated Pays | 2,235,322.09  | 7.33   | 556,897.14   | 7.49   | 2,792,219.23  | 7.36   |

**Pro Svc NonCCNA**

| <u>Payment Category</u> | <u>Prime Payments</u> | <u>Prime %</u> | <u>Sub Payments</u> | <u>Sub %</u> | <u>Category Pays</u> | <u>Cat. %</u> |
|-------------------------|-----------------------|----------------|---------------------|--------------|----------------------|---------------|
| All Payments            | 28,735,064.86         | 100.00         | 4,822,587.15        | 100.00       | 33,557,652.01        | 100.00        |
| Non-SMWBE Pays          | 28,147,844.20         | 97.96          | 3,041,035.40        | 63.06        | 31,188,879.60        | 92.94         |
| SMWBE Payments          | 587,220.66            | 2.04           | 1,781,551.75        | 36.94        | 2,368,772.41         | 7.06          |
| SBE Payments            | 50,978.45             | 0.18           | 0.00                | 0.00         | 50,978.45            | 0.15          |
| MBE Payments            | 504,728.21            | 1.76           | 1,781,551.75        | 36.94        | 2,286,279.96         | 6.81          |
| WBE Payments            | 31,514.00             | 0.11           | 0.00                | 0.00         | 31,514.00            | 0.09          |
| Asian MBE               | 463,728.33            | 1.61           | 0.00                | 0.00         | 463,728.33           | 1.38          |
| Black MBE               | 40,999.88             | 0.14           | 0.00                | 0.00         | 40,999.88            | 0.12          |
| Hispanic MBE            | 0.00                  | 0.00           | 1,578,601.75        | 32.73        | 1,578,601.75         | 4.70          |
| Nat. Am. MBE            | 0.00                  | 0.00           | 202,950.00          | 4.21         | 202,950.00           | 0.60          |
| Graduated Pays          | 63,093.98             | 0.22           | 0.00                | 0.00         | 63,093.98            | 0.19          |



Palm Beach County - Office of Equal Business Opportunity



OEBO Administration System - Quarterly District SBE Participation (Summary)

|  |             |                     |         |
|--|-------------|---------------------|---------|
| Fiscal Yr: 2024                        | Department: | SBE Comm. District: | Waiver: |
| Fiscal Qtr: 1 To 4                     | Industry:   | Exempt: N           | API: Y  |
| Payment Date: 10/01/2023 To 09/30/2024 |             |                     |         |

District: Non-PBC

| Payment Category | Prime Payments | Prime % | Sub Payments  | Sub %  | Category Pays  | Cat. % |
|------------------|----------------|---------|---------------|--------|----------------|--------|
| All Payments     | 129,415,679.78 | 100.00  | 21,015,460.60 | 100.00 | 150,431,140.38 | 100.00 |
| Non-SMWBE Pays   | 129,415,679.78 | 100.00  | 21,015,460.60 | 100.00 | 150,431,140.38 | 100.00 |

District: 1

| Payment Category | Prime Payments | Prime % | Sub Payments | Sub %  | Category Pays | Cat. % |
|------------------|----------------|---------|--------------|--------|---------------|--------|
| All Payments     | 13,272,325.94  | 100.00  | 4,687,360.61 | 100.00 | 17,959,686.55 | 100.00 |
| Non-SMWBE Pays   | 9,435,336.95   | 71.09   | 1,097,725.10 | 23.42  | 10,533,062.05 | 58.65  |
| SMWBE Payments   | 3,836,988.99   | 28.91   | 3,589,635.51 | 76.58  | 7,426,624.50  | 41.35  |
| SBE Payments     | 2,480,347.56   | 18.69   | 2,907,668.85 | 62.03  | 5,388,016.41  | 30.00  |
| MBE Payments     | 1,287,729.80   | 9.70    | 399,914.25   | 8.53   | 1,687,644.05  | 9.40   |
| WBE Payments     | 68,911.63      | 0.52    | 282,052.41   | 6.02   | 350,964.04    | 1.95   |
| Asian MBE        | 1,234,393.04   | 9.30    | 0.00         | 0.00   | 1,234,393.04  | 6.87   |
| Black MBE        | 36,675.00      | 0.28    | 320,977.21   | 6.85   | 357,652.21    | 1.99   |
| Hispanic MBE     | 16,661.76      | 0.13    | 78,937.04    | 1.68   | 95,598.80     | 0.53   |
| Graduated Pays   | 436,297.54     | 3.29    | 79,980.23    | 1.71   | 516,277.77    | 2.87   |

District: 2

| Payment Category | Prime Payments | Prime % | Sub Payments | Sub %  | Category Pays | Cat. % |
|------------------|----------------|---------|--------------|--------|---------------|--------|
| All Payments     | 33,339,761.40  | 100.00  | 9,073,375.63 | 100.00 | 42,413,137.03 | 100.00 |
| Non-SMWBE Pays   | 22,897,054.86  | 68.68   | 3,431,928.63 | 37.82  | 26,328,983.49 | 62.08  |
| SMWBE Payments   | 10,442,706.54  | 31.32   | 5,641,447.00 | 62.18  | 16,084,153.54 | 37.92  |
| SBE Payments     | 3,332,839.37   | 10.00   | 4,735,933.19 | 52.20  | 8,068,772.56  | 19.02  |
| MBE Payments     | 6,862,444.77   | 20.58   | 852,211.65   | 9.39   | 7,714,656.42  | 18.19  |
| WBE Payments     | 247,422.40     | 0.74    | 53,302.16    | 0.59   | 300,724.56    | 0.71   |
| Asian MBE        | 0.00           | 0.00    | 142,404.41   | 1.57   | 142,404.41    | 0.34   |
| Black MBE        | 404,104.80     | 1.21    | 139,725.89   | 1.54   | 543,830.69    | 1.28   |
| Hispanic MBE     | 6,340,753.97   | 19.02   | 367,131.35   | 4.05   | 6,707,885.32  | 15.82  |



|                |              |      |            |      |              |      |
|----------------|--------------|------|------------|------|--------------|------|
| Nat. Am. MBE   | 117,586.00   | 0.35 | 202,950.00 | 2.24 | 320,536.00   | 0.76 |
| Graduated Pays | 2,025,529.54 | 6.08 | 375,907.70 | 4.14 | 2,401,437.24 | 5.66 |

**District: 3**

| <u>Payment Category</u> | <u>Prime Payments</u> | <u>Prime %</u> | <u>Sub Payments</u> | <u>Sub %</u> | <u>Category Pays</u> | <u>Cat. %</u> |
|-------------------------|-----------------------|----------------|---------------------|--------------|----------------------|---------------|
| All Payments            | 3,611,118.81          | 100.00         | 8,305,804.71        | 100.00       | 11,916,923.52        | 100.00        |
| Non-SMWBE Pays          | 2,197,770.39          | 60.86          | 5,919,205.50        | 71.27        | 8,116,975.89         | 68.11         |
| SMWBE Payments          | 1,413,348.42          | 39.14          | 2,386,599.21        | 28.73        | 3,799,947.63         | 31.89         |
| SBE Payments            | 449,749.56            | 12.45          | 203,322.63          | 2.45         | 653,072.19           | 5.48          |
| MBE Payments            | 880,511.61            | 24.38          | 2,183,276.58        | 26.29        | 3,063,788.19         | 25.71         |
| WBE Payments            | 83,087.25             | 2.30           | 0.00                | 0.00         | 83,087.25            | 0.70          |
| Asian MBE               | 259,591.19            | 7.19           | 0.00                | 0.00         | 259,591.19           | 2.18          |
| Black MBE               | 372,577.78            | 10.32          | 564,461.18          | 6.80         | 937,038.96           | 7.86          |
| Hispanic MBE            | 248,342.64            | 6.88           | 1,618,815.40        | 19.49        | 1,867,158.04         | 15.67         |
| Graduated Pays          | 1,087,093.78          | 30.10          | 360,942.11          | 4.35         | 1,448,035.89         | 12.15         |

**District: 4**

| <u>Payment Category</u> | <u>Prime Payments</u> | <u>Prime %</u> | <u>Sub Payments</u> | <u>Sub %</u> | <u>Category Pays</u> | <u>Cat. %</u> |
|-------------------------|-----------------------|----------------|---------------------|--------------|----------------------|---------------|
| All Payments            | 15,189,239.89         | 100.00         | 1,458,048.58        | 100.00       | 16,647,288.47        | 100.00        |
| Non-SMWBE Pays          | 13,065,523.32         | 86.02          | 1,075,763.27        | 73.78        | 14,141,286.59        | 84.95         |
| SMWBE Payments          | 2,123,716.57          | 13.98          | 382,285.31          | 26.22        | 2,506,001.88         | 15.05         |
| SBE Payments            | 1,525,921.75          | 10.05          | 92,841.01           | 6.37         | 1,618,762.76         | 9.72          |
| MBE Payments            | 597,794.82            | 3.94           | 277,211.80          | 19.01        | 875,006.62           | 5.26          |
| WBE Payments            | 0.00                  | 0.00           | 12,232.50           | 0.84         | 12,232.50            | 0.07          |
| Black MBE               | 574,977.75            | 3.79           | 258,236.50          | 17.71        | 833,214.25           | 5.01          |
| Hispanic MBE            | 22,817.07             | 0.15           | 18,975.30           | 1.30         | 41,792.37            | 0.25          |
| Graduated Pays          | 2,477,239.81          | 16.31          | 22,218.71           | 1.52         | 2,499,458.52         | 15.01         |

**District: 5**

| <u>Payment Category</u> | <u>Prime Payments</u> | <u>Prime %</u> | <u>Sub Payments</u> | <u>Sub %</u> | <u>Category Pays</u> | <u>Cat. %</u> |
|-------------------------|-----------------------|----------------|---------------------|--------------|----------------------|---------------|
| All Payments            | 2,710,058.87          | 100.00         | 757,277.95          | 100.00       | 3,467,336.82         | 100.00        |
| Non-SMWBE Pays          | 1,266,384.89          | 46.73          | 142,129.74          | 18.77        | 1,408,514.63         | 40.62         |
| SMWBE Payments          | 1,443,673.98          | 53.27          | 615,148.21          | 81.23        | 2,058,822.19         | 59.38         |
| SBE Payments            | 1,315,689.84          | 48.55          | 340,693.70          | 44.99        | 1,656,383.54         | 47.77         |

|              |           |      |            |       |            |      |
|--------------|-----------|------|------------|-------|------------|------|
| MBE Payments | 58,272.57 | 2.15 | 211,411.62 | 27.92 | 269,684.19 | 7.78 |
| WBE Payments | 69,711.57 | 2.57 | 63,042.89  | 8.32  | 132,754.46 | 3.83 |
| Asian MBE    | 52,788.93 | 1.95 | 211,411.62 | 27.92 | 264,200.55 | 7.62 |
| Hispanic MBE | 5,483.64  | 0.20 | 0.00       | 0.00  | 5,483.64   | 0.16 |

**District: 6**

| <u>Payment Category</u> | <u>Prime Payments</u> | <u>Prime %</u> | <u>Sub Payments</u> | <u>Sub %</u> | <u>Category Pays</u> | <u>Cat. %</u> |
|-------------------------|-----------------------|----------------|---------------------|--------------|----------------------|---------------|
| All Payments            | 11,806,465.06         | 100.00         | 3,154,213.49        | 100.00       | 14,960,678.55        | 100.00        |
| Non-SMWBE Pays          | 4,662,897.27          | 39.49          | 1,809,104.99        | 57.36        | 6,472,002.26         | 43.26         |
| SMWBE Payments          | 7,143,567.79          | 60.51          | 1,345,108.50        | 42.64        | 8,488,676.29         | 56.74         |
| SBE Payments            | 4,385,159.15          | 37.14          | 722,944.37          | 22.92        | 5,108,103.52         | 34.14         |
| MBE Payments            | 1,865,364.83          | 15.80          | 622,164.13          | 19.72        | 2,487,528.96         | 16.63         |
| WBE Payments            | 893,043.81            | 7.56           | 0.00                | 0.00         | 893,043.81           | 5.97          |
| Asian MBE               | 955,000.12            | 8.09           | 0.00                | 0.00         | 955,000.12           | 6.38          |
| Black MBE               | 67,620.38             | 0.57           | 258,032.62          | 8.18         | 325,653.00           | 2.18          |
| Hispanic MBE            | 842,744.33            | 7.14           | 364,131.51          | 11.54        | 1,206,875.84         | 8.07          |
| Graduated Pays          | 1,784,651.70          | 15.12          | 0.00                | 0.00         | 1,784,651.70         | 11.93         |

**District: 7**

| <u>Payment Category</u> | <u>Prime Payments</u> | <u>Prime %</u> | <u>Sub Payments</u> | <u>Sub %</u> | <u>Category Pays</u> | <u>Cat. %</u> |
|-------------------------|-----------------------|----------------|---------------------|--------------|----------------------|---------------|
| All Payments            | 74,294,249.73         | 100.00         | 15,465,973.20       | 100.00       | 89,760,222.93        | 100.00        |
| Non-SMWBE Pays          | 56,652,140.42         | 76.25          | 6,756,572.32        | 43.69        | 63,408,712.74        | 70.64         |
| SMWBE Payments          | 17,642,109.31         | 23.75          | 8,709,400.88        | 56.31        | 26,351,510.19        | 29.36         |
| SBE Payments            | 7,452,012.92          | 10.03          | 2,917,228.59        | 18.86        | 10,369,241.51        | 11.55         |
| MBE Payments            | 4,195,376.68          | 5.65           | 5,513,887.82        | 35.65        | 9,709,264.50         | 10.82         |
| WBE Payments            | 5,994,719.71          | 8.07           | 278,284.47          | 1.80         | 6,273,004.18         | 6.99          |
| Asian MBE               | 2,039,203.33          | 2.74           | 806,534.23          | 5.21         | 2,845,737.56         | 3.17          |
| Black MBE               | 375,299.09            | 0.51           | 2,837,139.18        | 18.34        | 3,212,438.27         | 3.58          |
| Hispanic MBE            | 1,780,874.26          | 2.40           | 1,870,214.41        | 12.09        | 3,651,088.67         | 4.07          |
| Graduated Pays          | 5,215,073.67          | 7.02           | 515,145.16          | 3.33         | 5,730,218.83         | 6.38          |